



— TE RŪNANGA O NGĀTI KUIA —  
Trust

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ANNUAL REPORT 2017



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(2016 AGM minutes and the full Audited Annual Consolidated Accounts for 31 March 2017 will be available on request and at the AGM 23 September 2017).





Ka tangi te Tītī o Titirangi, Ka tangi te Rupe o Ruapaka,  
Ka tangi te Weka o Te Hora

Ka tangi hoki ahau.  
Tihei mauri ora.

He mihi mahara tēnei ki a rātou mā, ngā tōtara kua hinga i  
Te Wao-Nui-a-Tāne, Rātou katoa kua wehe atu ki te pō.  
Ka rere tonu ngā roimata ki a rātou.

Ka huri ngā mihi ki a tātou katoa, ngā uri a Kuia.

Maranga mai e te Iwi!

Tēnā koutou ngā whānau o Ngāti Kuia



Waihaere Mason

Peter Meihana

Elaine Wilson

Kim Hippolite

Huataki Whareaitu

Wayne Hemi

Sharyn Smith



## CHAIRPERSON'S REPORT 2016/2017

### Tēnā koutou ngā Whānau o Ngāti Kuia

Making focused and positive progress across all four Pou from our Strategic Plan has been our intention for the past year. We adopted the motto "steady as she goes" to avoid being caught up in post Settlement euphoria.

Two key initiatives were established this year focussing on the people being involved in their own learning. On the one hand, in a cultural way, and on the other, in literally down to earth mahi. The Te Reo Strategy is to consolidate the approach to having Te Reo accessible to more whānau. The core participating rūpū, will over time, encourage others to take up the challenge. The Te Whenua Strategy involving direct whānau input, is near completion. It has encouraged whānau, and for some to first find their land, then, take charge. In doing so it has created exciting possibilities in making possible gain from developments into industry related activities. For both, the old adage – "I look and I see, I do and I understand" must be taken to heart by everyone.

We have been involved in continued preparation for, and participation in, various debates over resource management issues in mining exploration and salmon fishing, establishing ngā Iwi ownership over taonga tūturu, and completing investment. These are all within Te Taihū. We have experienced difficulties in establishing others understanding of our consistent stance on environmental matters however we are clear that as little harm as possible to our whenua and moana will be tolerated. As well, we believe that Iwi must be prepared to compromise over matters of kaitiakitanga with all taonga. That in this instance there are far more important matters to attend to, and not to get side-tracked by continually laying down the wero over others. As with various government agencies, we must continue to stay down the line for what we want and not be subjected to, and influenced by, patronising behaviour from them. That Ministries of Primary Industry and Defence are reluctant to support iwi is frustrating.

Our investment portfolio continues to grow with the purchase of various properties for investment or development. Policy is that any property acquired must be seen as a commercial asset because it is one of the most secure ways of maintaining equity. With contingency pūtea available, we will continue to maintain steady increments to our assets base. Securing large pūtea from other agencies to support mainstream initiatives has helped us to consolidate on our positive financial status.

This has given us the confidence to support whānau in all ways and to extend that to other whānau across the motu irrespective of high costs in the previous period. As indicated our grants have been maintained. In addition, diverse needs created such as the Kaikōura earthquake, have received support not just for the affected but also out of respect for

those doing the mahi. Due consideration has been given to Te Hora Marae as the complex requirements to maintaining it are obvious.

Resource Management business continues to feature high with our mahi. The Wairau office ably supplements the budgets here by meeting their contractual obligations with the Nelson City Council. As a point of note, there is wide concern about the continued degradation of our motu. Government appears slow to respond, so the emergence of "direct" behaviour seems all that is left on how Iwi respond. It was noted in 2016 that Health and Safety was a matter of importance to come to terms with during this reporting period. Others could well respond better but it has certainly been a steep learning curve for us all. Suffice to say we are more comfortable now that clear policies and procedures are in place.

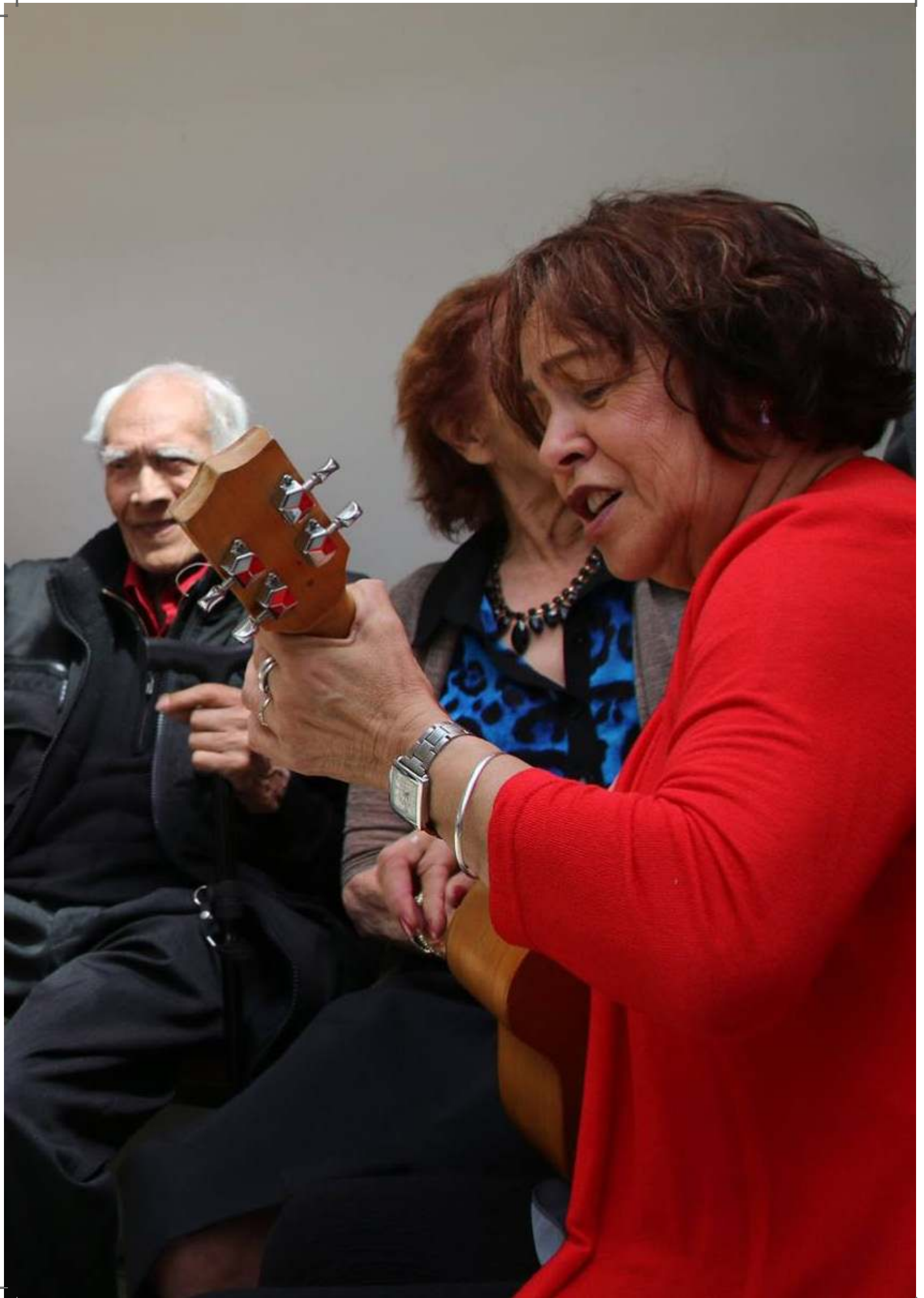
We continue to maintain mandates across key national entities such as Te Pūtahitanga - Te Taumata and National Iwi Chairs Forum (ICF). At the local level, Te Waka a Māui Iwi Chairs, Iwi Health Board, and Regional Forum of Government Agencies (RIF) feature. Slow progress is being made with Iwi Chairs/Mayor Forum for Te Taihū. This is important as input into local planning is close to home and of significance to us. Of note, in all of this, was the hosting of the ICF by TWAM in the Wairau in March this year. The Board have participated in professional development and extended that to support our Te Hora Marae Land Trustees in doing likewise. We believe that right across our Rūnanga we are better prepared to maintain a steady platform to keep ourselves safe and to keep a positive outlook and attitude for the future.

And so, looking forward to the year ahead, effort is being given to our Health Strategy. Statistics for Māori Hauora are not good and are concerning because they remain consistently poor. This means that what is being done to address our issues is not working. However, all is not lost if we all take responsibility to putting it right. On a positive note, Ngāti Kuia are preparing for the 250th Commemoration of Captain James Cook's visit. This is wonderful motivation for us to be part of these celebrations in a meaningful way, as the Kurahaupō people were the welcoming party at Meretoto such a long time ago.

In conclusion, our Board of Trustees are to be commended for keeping our waka steady in variable seas ably supported by a strong management team who have paddled long and hard over the year. Our mandates continue to extend their skills and our Kaumātua bring patience and kaha to us all. Our Poumana can be seen not only by having a strong physical presence in whatever we do but also in subtle ways, by doing things rather than just talking about them. One can only admire and support all who have worked towards making things better for others.

"E Tū Te Iwi o Ngāti Kuia – Kia Kaha".

Nāku noa, nā  
Waihaere Mason MNZM





## GENERAL MANAGER'S REPORT:

### Tēnā koutou katoa

#### I am pleased to present the 2016–2017 Annual Report

The following Annual Report includes a commentary of activity and performance for all entities across the group; Te Rūnanga o Ngāti Kuia Trust, Kaikaiāwaro Charitable Trust and Te Hoiere Asset Holding Company.

On reflection, we have faced a number of significant challenges and opportunities this year and have navigated through these well. These included defending proposed foreign corporate attacks on our environment with salmon farms in Te Hoiere and gold mining near Te Hora Marae. The guidance and direction from our Strategic Plan, its principles and pou, have helped steer us to continue to make steady progress against our key objectives. This is notwithstanding the resources and planning that have gone in to protecting our moana and whenua.

Our key highlights were the development of our Te Reo me Ona Tikanga Strategy and our Whānau Whenua Initiative. We met or exceeded what we set out to do and we were able to develop important relationships with key external stakeholders. This included Te Pūtahitanga, Te Taura Whiri i Te Reo Māori, Land Information NZ, Te Puni Kōkiri and other local and central agencies. As a result, we were able to obtain funding support for many of our key initiatives from various crown agencies.

In February 2016, we completed a review of our Health and Safety policies and practices so that we would comply with

new changes to the Health and Safety at Work Act that came into force 14 April 2016. This included obtaining expert advice and training for all Staff, Trustees, Directors and some Contractors. As a result, we have changed some of the ways we do things and this subject is top of mind, being the first topic of agenda at all Board Hui.

Our Audit Finance and Risk Committee continues to be effective and we have introduced independent oversight from Tony Healey, an Accountant who is well versed in the mahi of iwi organisations.

Back to School Grants have proved to be popular again with 387 recipients. This compared with 299 the previous year (an increase of 29%). These have been really well received and are proving to be a real help for whānau at that time of year. Our overall beneficiary distributions valued at \$90,590. This includes Grants, Scholarships, Sponsorships, distributions to Te Hora Marae and other Marae. This excludes Te Hora Marae capital investments, wānanga or external grant expenditure. The Rūnanga was proud to be the Pinnacle Sponsor of Te Poutūmārō a Kapahaka Group co-lead by Ngāti Kuia siblings Tom and Tiana Alesana. In the future, we look forward to growing more of our rangatahi and iwi members to take part in positive kaupapa, like kapahaka. This has great benefits for our whānau and our marae.

We had strong membership growth during the year increasing 5.30% from 3268 to 3,441. This is equivalent to \$14,195 value per member at year-end (based on 3,441 members). Our overall group equity value increase in net dollar terms over this period was \$1,602,842. Our Annual Plan 2017 - 2018 and associated activities should support our continued growth and retention of our members.





Special mention goes to our rangatahi who took a leadership role for our October Ngāti Kuia Day celebrations. This was a great occasion where whānau and tamariki were the centre of a fun day for the whole whānau to enjoy. In November, we hosted 96 kaumātua who enjoyed an early Christmas lunch. Served by our staff and other whānau members, this event was well received.

Our mandate holders have represented us well, and in particular, major planning commenced to develop a Hauora Strategy - "He Maunga Pakohe Rautaki Hauora". This has the potential to make a real difference and set the way forward for our iwi member's health and wellbeing for future generations to come.

**The following are updates of key policies during this financial year:**

### GROUP DEBT TO EQUITY POLICY

The ratio of Capital to Total Assets is 87% compared with the same ratio as at 31 March 2016 year end of 89%. This ratio looks at our borrowing. Most companies look at up to 50% debt to equity.

Our Statement of Investment Policy Objectives (SIPO) contains our policy that we will have no more than 20% of Total Group Equity in Debt with only up to 50% debt allowable in any one transaction.

### DISTRIBUTION POLICY

Every two years we need to review our Distribution Policy. This policy was reviewed in 2016 and a new policy approved that adopted a 4% return on "Cash flow Assets". This is based on the loans between entities and any other settlement funds received directly by the Company on behalf of the Trust enabling us to run our operations.



No change was made this year to this policy.

### SIPO

TRONK approved Te Hoiere Asset Holding Company continuing its progress with the Statement of Investment Policy Objectives (SIPO) which results are reported on separately in this report. This included the Trustees reviewing and approving the asset allocation mix and investment return targets for 2017. A snapshot of our asset allocation as at 31 March 2017 is included in our Company Report.

### OTHER NOTES

The Annual Audited Accounts for year ended 31 March 2017 are a consolidated set of accounts, which includes the investments held across our entire Group Entity holdings. No amendments were made to the Trust Deed during the year.

### CONCLUSION

I also wish to acknowledge the contribution of our employees, contractors, mandate holders, kaumātua and iwi members who have helped with our mahi. I have also valued the continued important guidance from our Chairperson and Trustees.

This New Year looks like it will be another big year and our 2017–2018 Annual Work Plan provided later in this report contains more details of our upcoming mahi. We are looking at building an iwi waka, opening our very own Nelson Office by June 2018 and running Bee Husbandry Training from Titiraukawa commencing 11 August 2017.

Nāku noa, nā  
**Dave Roha Johnston**  
 General Manager  
 Te Rūnanga o Ngāti Kuia Trust











# TE HOIERE ASSET HOLDING COMPANY LIMITED

## DIRECTOR'S REPORT TO THE BENEFICIARIES OF TE RŪNANGA O NGĀTI KUIA 2017

Te Hoiere Asset Holding Company Limited, as the asset holding company of Ngāti Kuia, had an aspirational goal of growing Ngāti Kuia's pūtea to \$80 million by 2033. After four years of meaningful progress, (post enactment of the Settlement Legislation), our pūtea has grown to nearly \$50 million. The pūtea includes the initial cash settlement, transfer of existing Ngāti Kuia assets, aquaculture settlement funds plus growth of the pūtea.

We are confident that the values of some assets in the financial accounts are higher. For example, the current valuation for most schools is far higher than the original purchase price paid to the Crown. Another example is, the accounts record the purchase price of 155 The Terrace, Wellington, but the purchase price was \$1.1 million under valuation obtained at the time of purchase.

We expect to see a significant increase in overall values especially in August 2021 which is when the first rent review is due for seven school properties.

### COMMERCIAL PROPERTY

#### 155 The Terrace, Wellington

The purchase of four levels at 155 The Terrace, Wellington has proved successful. The due diligence, including the earthquake performance of the building, proved accurate with the building open the day after the Kaikōura earthquakes. The value of this property has probably increased following the earthquakes, given a shortage of office space in Wellington plus the new building cost of replacing office space will be far higher.



### MARINE ASSETS

These assets are performing as budgeted. However, Pāua in the Kaikōura area was negatively affected by the Kaikōura earthquakes resulting in a cut. Also, an additional 12% shelving in Pāua 7 is proposed.

We had a strategy of increasing the amount of Pāua and Cray quota to create a stronger negotiating position in the market. That has proved successful as the Port Nicholson Fishery Partnership has resulted in improved returns overall. It is hoped a similar arrangement can be negotiated in respect of Pāua.



# NGĀTI KUIA OFFICE

Nelson premises were purchased last year. A structural upgrade and refurbishment is planned in the next 12 months.

It was great to finally establish a stake in the rohe with the Nelson office acquisition.

Upper Level Plans



Lower Level Plans



Proposed Building Frontage





## DEFERRED SELECTION PROPERTIES

### 58 Waikawa Road

104 Nayland Road, Stoke, Nelson plus 58 Waikawa Road, Picton have been purchased. Proposals for the development of Nayland Road are underway, and it is likely the Nurse's Hostel at 58 Waikawa Road will be upgraded to provide rental accommodation to offset holding costs. The intention of this property was for land banking.



## SCHOOL PROPERTIES

### Marlborough Girls College / Bohally Intermediate

Marlborough Girls College and Bohally Intermediate, as a single site, was purchased in December 2016. This purchase proceeded at market value less 20%. Marlborough Girls College is relocating. The Ministry of Education hopes to have a new College up and running by January 2021. We don't know what Ministry of Education's intentions are with the Marlborough Girls College land once Marlborough Girls College relocates. There will need to be a negotiation regarding Ministry of Education exiting as tenant of this site. Currently Ministry of Education lease the full 12.3 hectare site containing both Marlborough Girls College and Bohally Intermediate. The lease does not automatically allow a reduction in the land area leased.

A snap shot of the capital gains that we know of based on valuation evidence we obtained at around the time of purchase, compared to the purchase price points to \$1.12 million capital gain.

Part of the due diligence analysis of the purchase of Marlborough Girls College and Bohally Intermediate included a Geo-Tech Report with many test pits bored up to 12 metres deep. That report was received prior to the Kaikōura earthquakes. The Geo-Tech Engineer was relieved that her assessment of the ground conditions was accurate with no liquefaction present following the Kaikōura earthquakes, compared to other locations in Blenheim where liquefaction occurred.



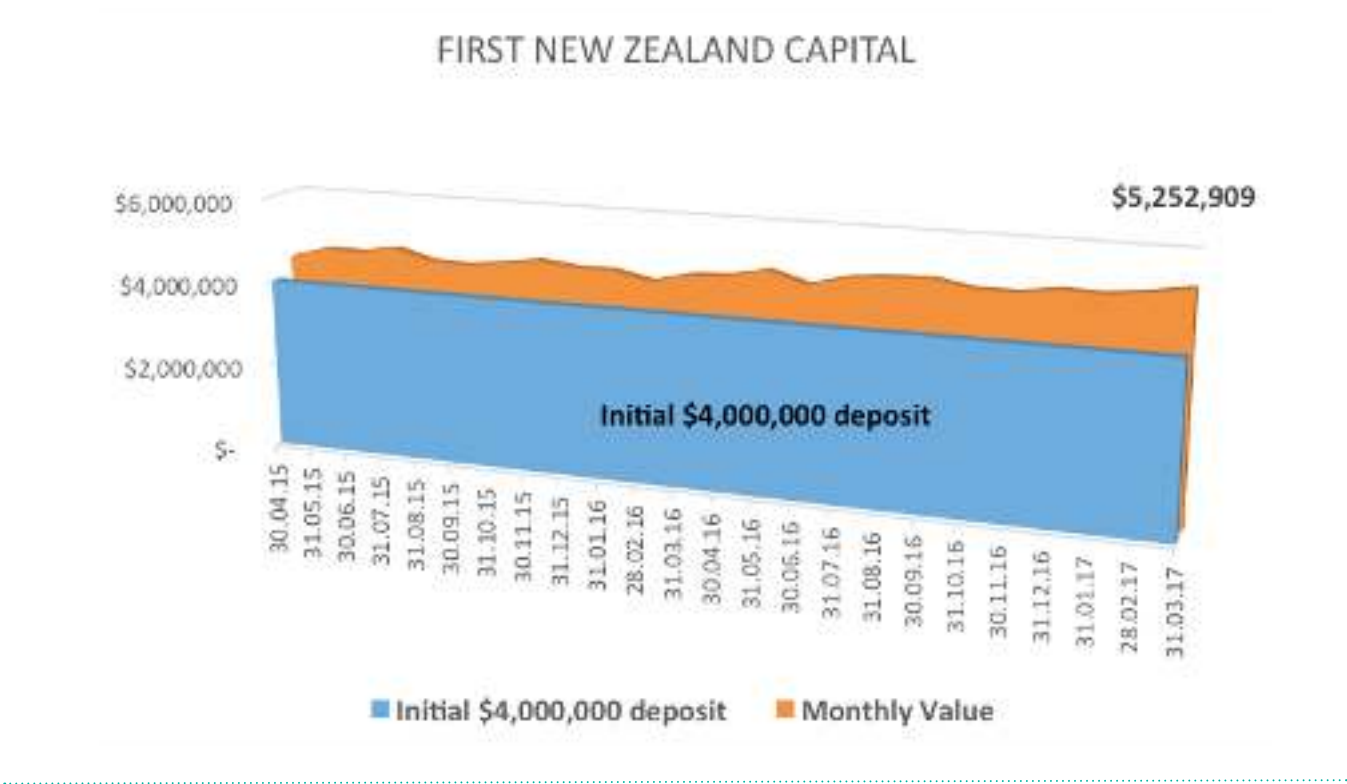
Marlborough Girls College



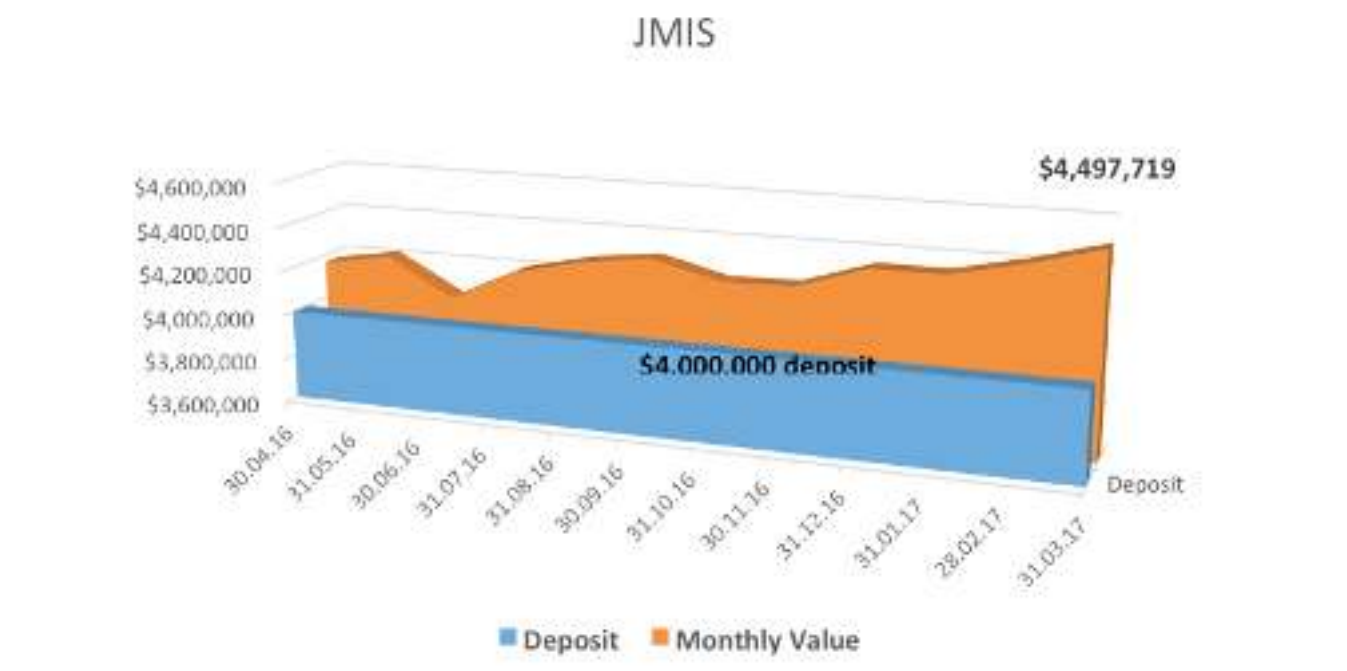
Bohally Intermediate

MANAGED FUNDS

Our Managed Funds continue to perform very well. The First NZ Capital fund value was \$5.253 million as at 31 March 2017. This was an increase in value of 11.5% over the prior 12-month period. The original investment was \$4 million.



The JMIS fund had a value of \$4.498 million as at 31 March 2017 up 9.10% on the year before. The initial investment in the JMIS fund (two years after the First NZ Capital investment) was \$4 million.

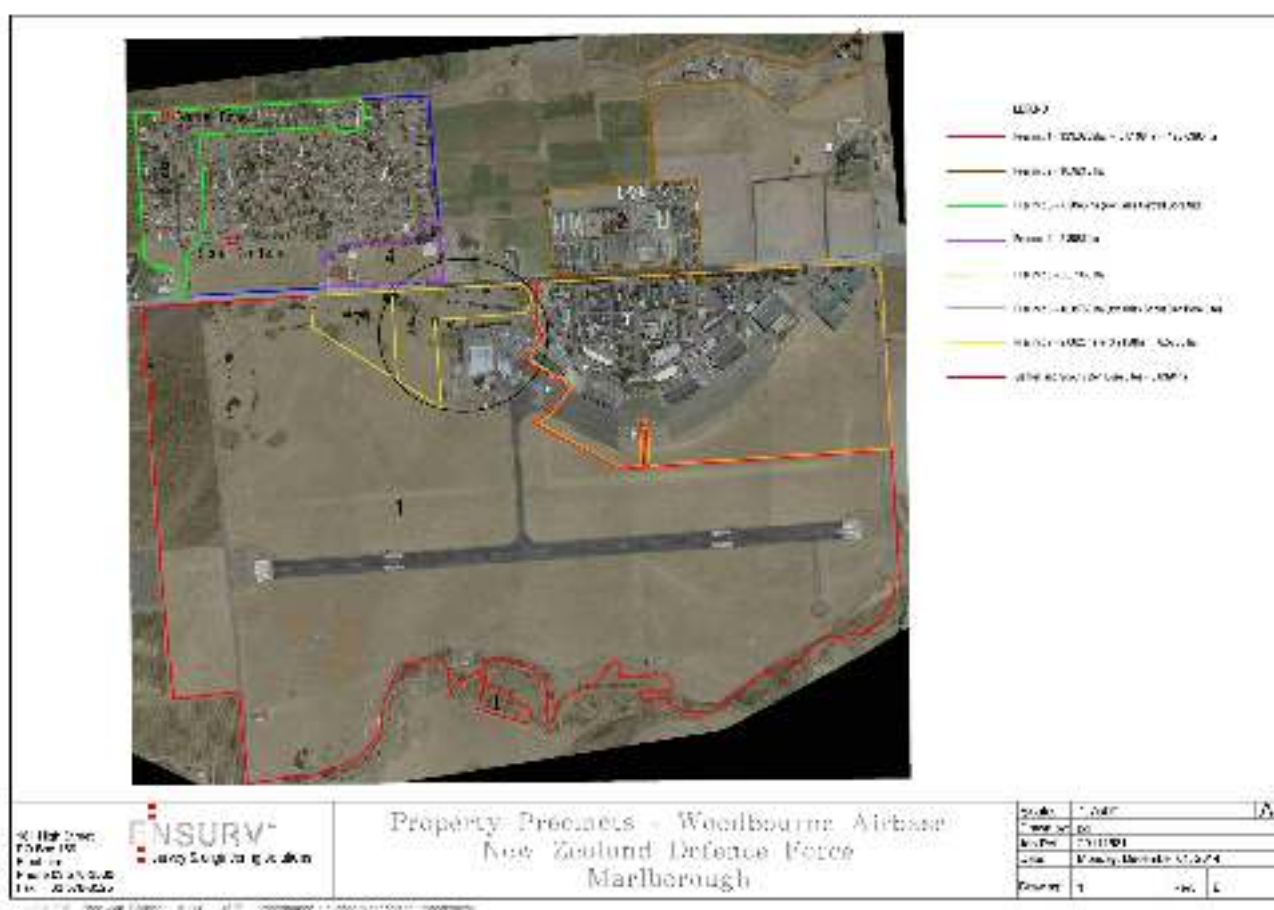




WOODBOURNE

The three Kurahaupō Iwi submitted an offer to purchase the Golf Course part of Woodbourne at halfway between the Defence valuation position and Iwi valuation position back in September 2016. We also met with the Honourable Chris Finlayson and expressed frustration about the Woodbourne negotiations. Defence have indicated the value of the Golf Course has increased significantly since Marlborough District Council re-zoned the land. Iwi disagreed and suggested that the difference in valuation proceed to arbitration. There have been staff changes plus a change in the Minister of Defence, which Defence state has delayed progress.

The focus is to resolve the purchase of the Golf Course prior to any further work or assessment being carried out on the remaining parts of Woodbourne.



## ASSET ALLOCATION

Below is a snapshot of our asset allocation as at 31 March 2017.

(These are the assets that generate income)

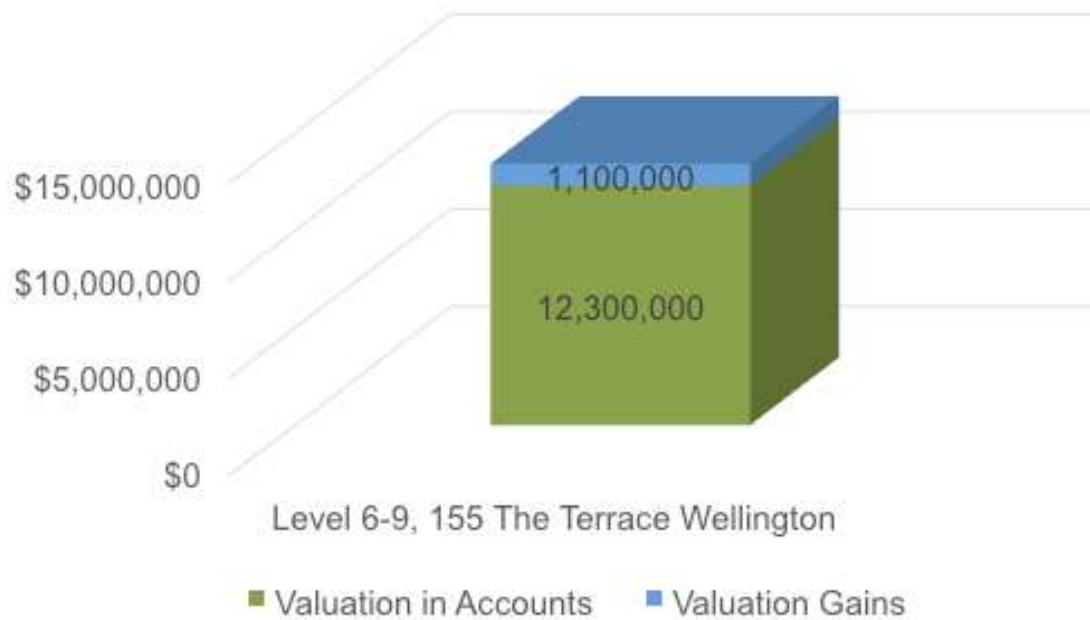
ASSETS DIVISION UNDER SIPO – YEAR ENDED 31.03.17		
	AS AT 31.03.17	% OF TOTAL
Commercial Properties (lwi funds invested)	\$7,000,000	18.0%
lwi Offices	\$1,135,000	2.9%
MOE Properties	\$8,074,860	20.8%
DSP Properties	\$855,000	2.2%
Managed Funds (lwi funds invested)	\$8,000,000	20.6%
Marine Assets	\$7,775,794	20.0%
Woodbourne (Funds set aside for purchase)	\$4,000,000	10.3%
Plantation	\$91,468	0.2%
Cash	\$1,907,221	4.9%
<b>TOTAL</b>	<b>\$38,839,343</b>	<b>100%</b>

## GOALS FOR THE YEAR AHEAD

1. Acquire the last school property, which is Witherlea School.
2. Progress one further DSP property which is an industrial property at Opawa Road.
3. Advance development of Nayland Road and improve the hostel at Waikawa Road so some rental income is possible from that property.
4. Pursue another large commercial property.
5. We are hopeful that the Marlborough Water Space Settlement can be finalised, as that would see a further settlement of approximately \$3 million.
6. Have a resolution on the Golf Course at Woodbourne which might help clarify direction for the rest of Woodbourne.



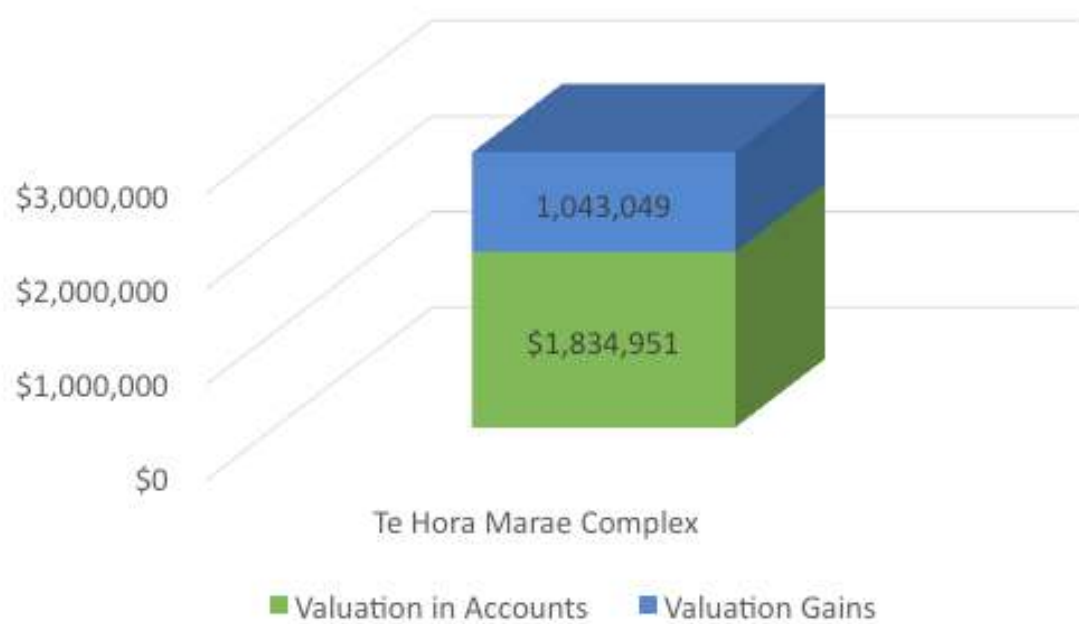
## 155 The Terrace, Wellington



Level 6-9, 155 The Terrace Wellington

■ Valuation in Accounts ■ Valuation Gains

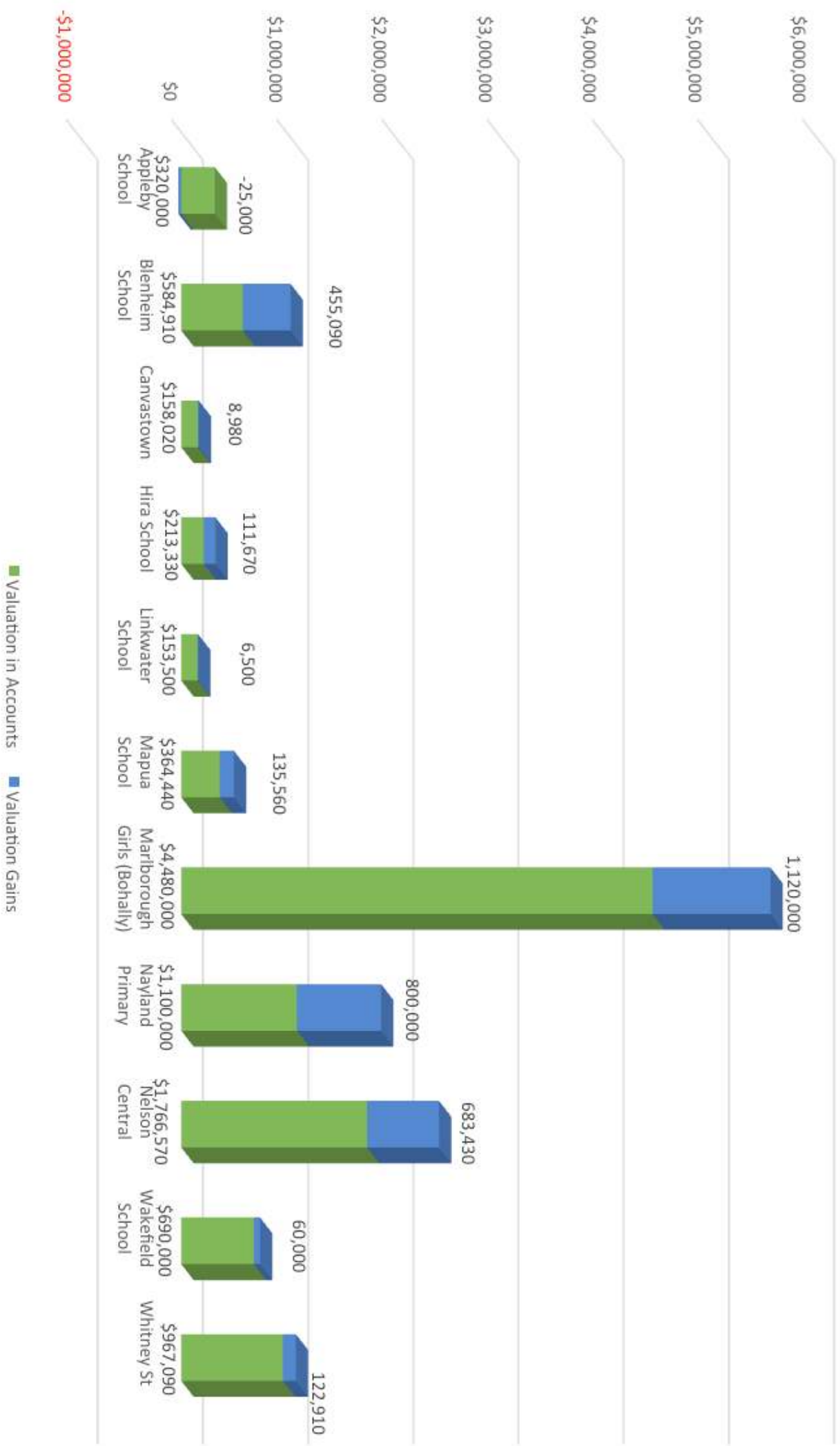
## Te Hora Marae



Te Hora Marae Complex

■ Valuation in Accounts ■ Valuation Gains

# MOE Settlement Property









# Annual Report 2017

Te Rūnanga o Ngāti Kuia Trust Post Settlement Group  
As at 31 March 2017

Prepared by RWCA Limited

# Statement of Financial Performance

## Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group For the year ended 31 March 2017

	2017	2016
<b>Income</b>		
Fisheries & Marine Farming	425,000	342,899
Commercial Properties	1,331,417	485,068
Investment Income	639,512	974,872
Other Income	(7,305)	50,797
<b>Total Income</b>	<b>2,388,625</b>	<b>1,853,637</b>
<b>Total Income</b>	<b>2,388,625</b>	<b>1,853,637</b>
<b>Operational Expenses</b>		
Trustee & Director Costs	250,666	282,247
Human Resource Costs	607,048	495,058
Office & Operations Expenses	273,418	320,734
Communications	23,640	8,737
Financial Services	23,831	22,648
Cultural Property Expenses (Net)	25,547	26,703
Depreciation & Gain/(Loss) on Disposal of Fixed Assets	118,947	37,172
<b>Total Operational Expenses</b>	<b>1,323,096</b>	<b>1,193,299</b>
<b>Net Income Before Projects</b>	<b>1,065,529</b>	<b>660,338</b>
<b>Project Costs and Distributions</b>		
Grants and Distributions	158,587	70,104
Annual Plan Services & Projects	22,296	119,609
Te Hora Marae	23,743	16,809
<b>Total Project Costs and Distributions</b>	<b>204,627</b>	<b>206,521</b>
<b>Net Surplus/(Deficit) After Projects</b>	<b>860,902</b>	<b>453,817</b>
<b>Net Surplus/(Deficit) before Tax</b>	<b>860,902</b>	<b>453,817</b>
<b>Trustees Income Before Tax</b>	<b>860,902</b>	<b>453,817</b>
<b>Taxation and Adjustments</b>		
Income Tax Provision	159,841	108,102
Tax Adjustment from Māori Authority Distribution	(114,545)	(53,030)
<b>Total Taxation and Adjustments</b>	<b>45,296</b>	<b>55,072</b>
<b>Net Surplus/(Deficit) After Tax</b>	<b>815,606</b>	<b>398,745</b>
<b>Changes in Value of Portfolios</b>		
First NZ Capital and JMIS	660,046	181,440
<b>Total Changes in Value of Portfolios</b>	<b>660,046</b>	<b>181,440</b>
<b>Extraordinary Income</b>		
Capital Gain - Settlement Property	-	5,000

A full report with Auditor's Report and notes will be available at the AGM and on request.

Annual Report 2017 | Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group



	2017	2016
Treaty Settlements	-	1,726,870
Asset Revaluation Gain/(Loss)	40,083	-
<b>Total Extraordinary Income</b>	<b>40,083</b>	<b>1,731,870</b>
<b>Net Trustees Income for the Year</b>	<b>1,515,736</b>	<b>2,312,056</b>

A full report with Auditor's Report and notes will be available at the AGM and on request.

# Statement of Financial Position

Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group

As at 31 March 2017

NOTES

31 MAR 2017

31 MAR 2016

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A full report with Auditor's Report and notes will be available at the AGM and on request.

Annual Report 2017 | Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group

# Statement of Changes in Equity

## Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group For the year ended 31 March 2017

	2017	2016
<b>Trust Capital</b>		
Opening Balance	47,244,696	27,700,087
<b>Increases</b>		
Trustees Income for the Period	1,515,736	2,312,056
<b>Other Increases</b>		
Distribution of Marae Fund from TRONKCT	-	8,979
Distribution of Trust Funds from TRONKCT	-	17,223,575
Prior Period Adjustment - Depreciation on Buildings	87,106	-
<b>Total Other Increases</b>	<b>87,106</b>	<b>17,232,554</b>
<b>Total Increases</b>	<b>1,602,842</b>	<b>19,544,610</b>
<b>Total Trust Capital</b>	<b>48,847,538</b>	<b>47,244,696</b>

A full report with Auditor's Report and notes will be available at the AGM and on request.



## KEY PROJECT AREAS 2018 TO 2020

	<b>NGĀTI KUIATANGA</b>  <b>OUR IDENTITY</b>	<b>TE TANGATA</b>  <b>OUR PEOPLE</b>	<b>TE TAIAO</b>  <b>OUR ENVIRONMENT</b>	<b>TE PŪTEA</b>  <b>OUR COMMERCIAL ASSETS</b>
By March 2018	1. Te Reo me ona Tikanga Ngāti Kuia Strategy resourced  2. Ngāti Kuia publications completed	1. Develop an Iwi Hauora Strategy  2. Review of Iwi Database completed	1. Taiao Strategy Implemented  2. Waka Project completed	1. Ownership of Ngāti Kuia Offices in Nelson  2. Support implementation of whānau land initiative outcomes
By March 2019	1. Te Reo me ona Tikanga Ngāti Kuia Strategy implemented	1. Three year organisational review completed  2. Education Strategy developed  3. Iwi Hauora Strategy implemented		
By March 2020	1. Matatini planning commenced	1. Education Strategy resourced and implemented		

KAUPAPA MATUA: THIS IS OUR FOCUS FOR NEXT 10 YEARS: TO BUILD OUR WHARENUI

## TRONKT ANNUAL PLAN 2017

### NGĀTI KUIATANGA

GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <i>Growing our people</i>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions  <b>Kotahitanga</b>  <i>Unity within Ngāti Kuia is our strength</i>  Our relationships are sustained by our Tikanga  <b>Tūrangawaewae</b>  <i>A place to be Ngāti Kuia</i>  Our Marae, Whenua and Kura are supported	Ngāti Kuia Te Reo me ona Tikanga Strategy completed and implemented	Approved and Launched	March 2018	Pou Project Team	Key Project
	Ngāti Kuia publications completed	Publications completed	March 2018	Pou Project Team	Key Project
	Continue to foster relationship with local Kura, Bilingual and Te Kōhanga Reo	Ngāti Kuiatanga is visible in our Kura	On going	Pou Project Team	Core services
	Access to Ngāti Kuia Te Reo me ona Tikanga	Support provided ie classes, venue, pānui, wānanga, resourcing	On going	Management Team	Core services
	Promote the use of all Ngāti Kuia Marae for hui	All our key events to be held on our Marae	On going	Management Team	Core services
	Support/Maintain our Cultural Processes	Our kawa and tikanga are maintained and adhered to at all times	On going	Management Team	Core services
	Maintain whakapapa registrations	Less unknown contact details	On going	Management Team	Core services
	Cultural properties managed	Review, update and activate Management Plans for all cultural properties	On going	Management Team	Core services
	Titiraukawa Management	Advance 10 year plan for Titiraukawa	On going	Management Team	Core services
	Provide appropriate Ngāti Kuiatanga wānanga	Wānanga held to enhance our cultural practices and practitioners	On going	Management Team	Core services

## TRONKT ANNUAL PLAN 2017

### TE TANGATA

GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <b>Growing our people</b>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions	Branding Strategy maintained	Monitoring and reported on	On going	Management Team	Core Service
	Communication Strategy maintained	Monitoring and reported on	On going	Management Team	Core Service
	Utilise the I.T platform to its full functionality	Regular Staff and Trustee training	On going	Management Team	Core Service
	To celebrate being Ngāti Kuia	Ngāti Kuia weekend celebration held	October 2017	Management Team	Core Service
<b>Kotahitanga</b>  <b>Unity within Ngāti Kuia is our strength</b>  Our relationships are sustained by our Tikanga	To manage Grants and Scholarships to iwi members	Grants and Scholarships distributed to iwi members	As required	Management Team	Core Service
	Provide Rūnanga services from both Nelson and Blenheim	Reported in GM Management Report	On going	Management Team	Core Service
<b>Tūrangawaewae</b>  <b>A place to be Ngāti Kuia</b>  Our Marae, Whenua and Kura are supported	Continued trustee and staff professional development	All trustees and staff have an opportunity to participate in professional development	On going	General Manager	Core Service
	Develop a Iwi Hauora Strategy	Strategy Completed and Implemented	March 2018	Mandate Holder and GM	Project
	Develop a Rangatahi Engagement Strategy	Strategy Developed and Implemented	March 2018	GM and Rangatahi	Project
	Review Iwi Database	Review Completed	March 2018	Management Team	Project



## TRONKT ANNUAL PLAN 2017

### TE TAIAO

GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <b>Growing our people</b>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions	Taiao Strategy implemented	Creation of Iwi Management Plan	June 2018	Taiao Unit Team	Key Project
	Taonga Tuku Iho Strategy implemented	Strategy aligned to Iwi Management Plan	June 2018	Taiao Unit Team	Key Project
	Maintain Pakohe Management Plan	Plan aligned to Iwi Management Plan	June 2018	Taiao Unit Team	Core Service
<b>Kotahitanga</b>  <b>Unity within Ngāti Kuia is our strength</b>  Our relationships are sustained by our Tikanga	Involvement in Cooks 250th global initiative	Present and resource the Waka Project Plan	April 2017	Management Team	Project
		Completing Stage One of Waka Project Plan	June 2018	Project Team	Project
	Relevant hui and wānanga with Iwi using recognised experts	Minimum of four wānanga held. i.e. Matariki, Pakohe, Hunting / Fishing and Titirangi Taiao	March 2018	Management Team	Core Service
<b>Tūrangawaewae</b>  <b>A place to be Ngāti Kuia</b>  Our Marae, Whenua and Kura are supported	Customary Fisheries Regulations	Development of Mataitai and Customary Marine Title and Customary Protective Rights	March 2018	Management Team	Project
	Grow access to Customary Fisheries	Signed agreement with appropriate Partners ie Omega Seafoods and Ihu To Mai	July 2017	Management Team	Core Service
	Maintain Resource Management Act (RMA) service	Provide services to all three Councils	On going	Management Team	Core Service

## TRONKT ANNUAL PLAN 2017

### TE PŪTEA

GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <b>Growing our people</b>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions  <b>Kotahitanga</b>  <b>Unity within</b> <b>Ngāti Kuia is our strength</b>  Our relationships are sustained by our Tikanga  <b>Tūrangawaewae</b>  <b>A place to be Ngāti Kuia</b>  Our Marae, Whenua and Kura are supported	Develop Strategies on growing our tribal economy	Progression of Tribal Economy projects monitored and reported on	March 2018	Management Team	Key Projects
	Ownership of Ngāti Kuia Offices in Nelson	New office developed and operational	July 2018	Management Team	Project
	Ngāti Kuia Asset valuation	Assets Valued at market value as at 31 March 2018	March 2018	Management Team	Core Service
	Ngāti Kuia Quota Shares Holdings Rationalised	Quota holdings reduced to economic parcels	March 2018	Management Team	Project
	TRONK to achieve asset growth in line with SIPO: Group Target (\$80 million) by 2034 Opening year book value \$48,847,538 million	Annual S.I.P.O. approved	March 2018	Management Team	Core Service
	Complete due diligence on all DSP purchases (deferred selection properties)	Suitable Property purchases recommended to board	August 2017	Management Team	Core Service
	Aquaculture Settlement	New Space Aquaculture Settlement completed	March 2018	Management Team	Core Service
	Undertake annual risk organisational assessment process for TRONK	Present to TRONK	On going	Management Team	Core Service
	Finance and Audit Committee are operational	Organisation will operate within the terms of reference	Quarterly Reporting	Management Team	Core Service

Mai i Te Aka i te taitamawahine ki Te Matau i te  
taitamatāne o Te Tauihu o Te Waka a Māui  
Ka horapa ai Te Kupenga a Kuia me tū ko Ngāti Kuia  
He iwi Pakohe, he iwi Karakia e

	Ngāti Kuitanga our identity	Te Tangata our people	Te Taiao our environment	Te Pūtea our commercial assets
	<b>Kia tū te Iwi Pakohe</b> Strong, adaptable and enduring	<b>Kia ora te tangata</b> Healthy, wealthy, and educated	<b>Kia whakapuāwai te taiao</b> Thriving and abundant biodiversity	<b>Kia nui rawa atu te pūtea</b> Prosperous, astute and ethical
<b>Whakatipuranga</b> Growing our people	Our people live Te Reo Ngāti Kuia, whakapapa and traditions	Our people govern and manage our organisations	Our kaitiaki have the capacity to manage and protect our taonga	Our people manage our tribal commercial assets, their own businesses and provide employment opportunities
<b>Kotahitanga</b> Unity within Ngāti Kuia is our strength	Our relationships are sustained by our tikanga	Central and local government and other agencies have been ed o provide services to our people	Our taonga have been managed and protected through partnerships	Our group assets have grown through investments including joint ventures and partnerships with iwi and others
<b>Tūrangawaewae</b> A place to be Ngāti Kuia	Our marae, whenua and kura are supported	Ngāti Kuia has robust sustainable organisations	Te Kupenga-a-Kuia sustains the people	Our economic development Te Kupenga-a-Kuia
<b>By 2021</b> 5 years	1: Te Reo Ngāti Kuia strategy completed 2: Ngāti Kuia history publications completed 3: Doing the right thing by resourcing, maintaining and utilising our marae and whenua 4: Matatini planning completed	1: Branding strategy resourced and implemented 2: Three year organisational review completed 3: Education strategy resourced and implemented 4: Succession planning and noho completed every two years	1: Taiao Strategy resourced and implemented 2: Taonga Tūturu strategy resourced and implemented 3: Waka project completed	1: Ngāti Kuia Statement of Investment Policy Objectives reviewed and fully implemented 2: Ownership of Ngāti Kuia Office in Nelson and Blenheim 3: Grow our tribal economy through advocacy and support for whānau land

**Tikanga** – to up hold Ngāti Kuitanga through the principles of Mana, Kotahitanga, Whanaungatanga, Manaakitanga

**Whakatipuranga, “Growing what is Ngāti Kuia”**

“As an Iwi we are thriving in all things that make us uniquely Ngāti Kuia”

Pūrero ake ana te Pakohe nō tūākiuki  
Mai i te manawa whenua o Papatūānuku  
He toka māori tōna hanga  
Nā runga ana i ngā ia Parawhenuamea  
E wahaina atu ki ngā tai e kōmitimititia ana  
Ka tikina, ka ōroia ki a whakaahuatia  
Ka hua mai, me he uri Ngāti Kuia  
He iwi Pakohe, he iwi Karakia e  
Tāria te wā kei taku aro

Pakohe forged in ancient times  
born of Earth Mother natural and pure  
Transported by the river to the meeting of the waters  
Gathered up, manipulated and shaped in to a proud  
resource of Ngāti Kuia te iwi Pakohe

Kaupapa Matua: This is our focus for the next ten years to build our Wharenui



THIS YEAR WE HAD 13 SUCCESSFUL SCHOLARSHIP RECIPIENTS  
TOTTALLING \$19,200.00

<b>J'Adoude Elkington</b>	Bachelor of Architectural Studies
<b>Eruera Hemi</b>	Culinary Arts
<b>Zan-Luther Kohu</b>	Diploma in Applied Fitness
<b>Zantana Kohu</b>	Diploma in Youth and Community Studies
<b>Arona McGregor</b>	Diploma in Business
<b>Katie Mead</b>	Bachelor of Teaching and Learning
<b>Anaru Norton</b>	Poutuaronga Whakaakoranga Bachelor of Teaching
<b>Michael Robb</b>	He Waka Hiringa Masters of Applied Indigenous Knowledge
<b>Sari Robb</b>	Bachelor of Laws and Bachelor of Criminal Justice
<b>Ellie Sanson</b>	Bachelor of Health Sciences and Bachelor of Nursing
<b>Ethan Wells</b>	Bachelor of Medicine and Bachelor of Surgery (MBChB)
<b>Tamati-James Wilson</b>	Poutuarongo Te Rangakura Kaiwhakaako

Moving down to University of Canterbury for study has meant my year so far has been chock a block with exciting times, lots of new friends and experiences I will remember forever. I stay at a Halls of Residence, Rochester and Rutherford, which is one of the harder halls to get into with only 178 people accepted. It is the closest hall to the campus and the campus pub (promise that was not on purpose). I am on the 4th floor which means a lot of walking up and down stairs. Our 'More Hall' floor four whānau is very close and I have settled in very well with all of them.

I am currently studying a Batchelor of Teaching and Learning Primary and my classes are going well. I am passing above average in most subjects. The workload was a complete shock in the beginning but I am learning many new and exciting things that I am passionate about, so it makes the amount of work tolerable.

I have also gained a job working at the local primary school. I work at the Ilam School After School Programme up to three times a week. It has been an amazing time being able to work alongside children and start to put some of the things I am learning in class into a real life setting.

I would like to give my biggest thanks for the scholarship awarded to me earlier this year as it has helped me greatly to experience all of these amazing things. I have had the absolute time of my life and your generosity is greatly appreciated. I cannot wait to see what the rest of my year has in store for me.

Thank you greatly,  
Katie Mead





## REPORT OF STUDIES

E tū ana au ki te tihi o Tutumapou, ka titiro whakararo ki ngā wai tukukiri, ngā wai karekare o Te Hoiere, rere atū, rere mai ngā wai ki Te Hora, Ngāti Kuia whenua, Ngāti Kuia tangata, He iwi karakia, he iwi Pakohe. He honore, he kororia ki te Atua, he maungārongo ki te whenua, he whakaaro pai ki ngā tangata katoa, Paimārire. Ki ngā mate, haere, haere, haere atū rā. Haere ki te ara takitini, te ara takimano, te pūtahitanga o Rehua, te huinga o te kahurangi, ka oti ai koutou e. Kei a rātou ngā purapura whetū te akaaka o rangi, kei a tātou ngā purapura ora te akaaka o te whenua. Tihei mauri ora!

Tuatahi, he tika te mihi atū ki a koutou te paepae tapū, ngā pou, ngā rangatira o Ngāti Kuia, mei kore ake ko koutou ka pōraru haere te iwi, nā reira kei te mihi, kei te mihi, kei te mihi.

Ko Tamati-James Wirihana tōku ingoa, 19 aku pakeke. Ko tēnei tōku tau tuatahi ki Te Wānanga o Raukawa, ki te whai i te huarahi Poutuarongo Te Rangakura Kaiwhakaako (Kaiako reo rua – bilingual teaching). I tītia tēnei huarahi tāku i roto i tāku tau whakamutunga ki te kura. E kitea e au i ōku whanaunga e noho kore reo māori ana, ka pā pouri au i taua wā nā reira koira te take ka whai au i ēnei mahi. Ko te manu e kai ana i te miro, nōna te Ngahere, ko te manu e kai ana i te mātauranga, nōna te Ao. I tēra tau, te takiwā tuatahi o taua tohu tāku, i uaua rawa te mahi, te maha me te ngako. He kupu hei āwhina mo tētahi atu, kaua e waiho ngā mahi mo te wā whakamutunga, mo te noho whakamutunga ranei, he tino uaua tērā na te mea ka tere haere koe, ka taka, kua ngaro te kounga o ou mahi. I tēnei tau ka huri ōku āhuatanga ki te mahi, ka oti au i ōku aromatawai i te wā e ako ana nā te mea

ka taea te whakaritea mo ngā aromatawai, ngā tuhingaroa hoki e whai ana. I aua tau e rua, i whiwhi karahipi au mai i Te Rūnanga o Ngāti Kuia, hei āwhina mōku. Nā te taonga nei, ka taea e au te tae atū ki ngā wānanga/noho, mā runga waka-rererangi, nā reira he mihi nunui ki a rātou, me kī, ki a koutou hoki.

E kore rawa te puna aroha, te puna mihi e mimiti noa mo koutou.

**Nāku noa, nā**

**Tamati-James Wilson (Wirihana)**



## GRANTS

### **We were delighted to assist our Whānau member Vanessa Stacey this year**

"Drenched in southern fried soul, delivering a vocal performance straight out of the late 60's/early 70's. Vanessa Stacey's reinventing of the wheel (with rims added) is a strength in soul music. Reiterating the truth, stories of human emotion and feelings will always have a place."

**- Martyn Pepperell**

Vanessa Stacey is a Wellington based Singer/Songwriter of Ngāti Kuia and Irish decent. Having built a reputation with her live performance, warm, smokey vocals and soulful delivery of originals and rearrangements of R&B/Soul/Jazz at festivals and events round New Zealand/Australia/U.K including HomeGrown, SoundSplash, New Zealand International Arts Festival Opening 2014/2016, ToraToraTora, NZ Soul All Dayer and having played support for Electric Wire Hustle, BoysIIMen and BONEYM.

Vanessa Stacey brings you her double debut single releases of 'Stood Still' from her upcoming EP.

Born from a collaboration with Haden Gilgen aka DJ Spell. 'Stood Still' has evolving into two very different tracks, firstly with her band The Shuffle featuring CK. The second, a lush live acoustic with Johnny Lawrence (EWH) on Double Bass and Ashton Sellars (Brockoflower) on Electric Guitar.

Due for release on the 9th of June 2017.





## REO TIKANGA REPORT

In October of 2016, I was engaged to develop a “Te Reo me ōna Tikanga Strategy” for our people of Ngāti Kuia. The strategy, named “Pouwhakarewarewa te kete kōrero a Kuia” was passed by the Trust Board on July 2017. We began the sowing of seeds to grow a strong (native) tree, one nurtured with Ngāti Kuitanga, and our tikanga taumata, already identified in the iwi strategy as Mana, Whanaungatanga, Kotahitanga and Manaakitanga. A tree, that our generation may very well not get to sit under to enjoy the view. Such is the length and foresight for which this project encompasses. Reo me ōna tikanga, does not grow over night. It takes generations. And what I discovered over this year is a people who are dedicated, and willing to invest time, energy and putea into its development.

There were three key areas to this initiative; the development of the reo me ōna tikanga revitalisation plan or strategy, the facilitating of three weekend wānanga, and the translation of historical iwi documents of important significance to our people.

Ngāti Kuia decided to develop a Reo me ōna Tikanga Strategy, rather than just a language revitalisation plan, we choose to develop holistically the language and correct practises of our tipuna. The connection between language and culture being so very important. Reo me ōna Tikanga, requires that we follow a set standard when considering our language and practices, a standard set by our forefathers and mothers and that grows with the people and times. Pouwhakarewarewa has many significant meanings for our people, being our name for the island at the north end of Rangitoto, the name of one of our tipuna, and also meaning to set afloat, to launch. And so we launch the kete kōrero of Ngāti Kuia. It is very unique, it is uniquely Ngāti Kuia. There are no objectives in terms of the mainstream accepted strategy design. Pouwhakarewarewa te kete kōrero a Kuia our Ngāti Kuia Te Reo me ōna Tikanga Strategy sets out clearly through our tikanga taumata of Mana, Kotahitanga, Whanaungatanga and Manaakitanga a framework by which our current and future activities indicate and express our desires and outcomes.

We held three wānanga reo me ōna tikanga, one in October, March and June. The numbers grew quite significantly, from 30 to around 100 participants. The first wānanga established and identified our aspirations in terms of reo and tikanga, and identified the key people of Ngāti Kuia and within our communities who uphold or promote or even teach te reo me ōna tikanga. It is really important to build a whare kōrero with a good foundation. We, at the first wānanga, established a mauri for this kaupapa and named it after the strategy name.



We welcomed the mauri, a pakohe stone gifted by Uncle Frank Wells on the final morning of wānanga with a dawn karakia, pao, mihi and waiata. It should be present for hui regarding te reo me ōna tikanga and is housed within Te Rupe o Ruapaka at Te Hora Pa. We also created taonga pūoro, our indigenous instruments. Our first wānanga focusing on our tikanga and karakia, our second wānanga on pakohe and rongoā. Being able to raise the integrity of the saying “Ngāti Kuia - he iwi pakohe, he iwi karakia” has been a big focus so far, and the embodiment of this whakataukī if you like, is a must. Our final and third wānanga for this series was focused on the bringing back to life of our waiata, not sung for over 120 years. With keen participation our people created and performed tunes both traditional and contemporary for these songs, from the Pakauwera material recorded by Percy Smith in the late 1800's. We also unveiled a big mural housed at Titiraukawa, which has a karakia acknowledging Ranginui and Papatuanuku and the basic tohu of life, written by Tipi Wehipeihana bordering it. Painted by artist Mitch Tareha (Wilson). All activities throughout our wānanga giving active expression to the hopes and aspirations contained within Pouwhakarewarewa te kete kōrero a Kuia.

The third area of engagement was the translation of the Pakauwera document, penned by Smith, containing many many waiata, keri, and karakia of our people. Such a treasure this material, containing kōrero, histories, places names, significant events, language and worldviews unique to



our peoples. Though scholars and researchers alike have translated material, a team of Ngāti Kuia translated and submitted 30 waiata/keri/karakia for quality assurance by Piripi Walker of Ngāti Kikopiri. We were very fortunate that Piripi gifted what was supposed to be a fee for such services to the wānanga reo me ōna tikanga and this enabled us to bring more participants to hui. The translation team had both our historians and language skill sets. Mark Moses and Peter Meihana offering fantastic insight into the times of past when

these songs were composed, and myself, Huataki Whareaitu and Tawhiti Kunaiti offering translations for consideration. This project like the others will be ongoing. The publication of a book containing these compositions, histories, whakapapa and images one of our objectives for the near future.

Nō reira, e te iwi o Ngāti Kuia maranga mai! Maranga mai ki tēnei tō tātou waka hei kawē i te reo me ōna tikanga. Hāpaitia a Pouwhakarewarewa te kete kōrero a Kuia. E mea ana te kōrero, he iwi pakohe - he iwi karakia. Tēnā tātou katoa.

## TAIAO /ENVIRONMENTAL UNIT

Ngāti Kuia has a dedicated Taiao team based at the Wairau Office, 19 Kinross Street, Blenheim.

This year has seen exciting projects get underway while also dealing with protecting our environment through engaging with a range of authorities and private developers. Some of the key work over the last year has been:

**The Waka Project:** Ngāti Kuia have been putting together a program for the building of a waka by the end of this year. It will support a range of projects including the 'Tōtaranui Trust Encounters 250th' event in 2019. Reconnecting with our environment and our culture is priority. We have been successful in getting some external funding for the project and we continue to source financial support for the project. Ngāti Kuia intend to host a number of wānanga over the next six months to complete the waka through carving workshops. We have sourced local wood for this mahi and we have the hull of the waka being built in Christchurch by a highly experienced waka builder.

**MPI and The Salmon Farms:** The proposal from MPI to rezone some water space in Te Hoiere to allow for the moving of commercial salmon farms unearthed a number of issues with the proposal and the process adopted by the Minister. This did feature in national newspapers and the validity of the Ngāti Kuia relationship was challenged. It was therefore our duty to reconfirm the values and responsibilities the iwi have to Te Hoiere at a public hearing held at Te Hora. This was the first formal hearing to be held at the Marae since the refurbishment and the hearing went well. A strong turnout of iwi members on the day was a great support to those who presented to the panel and ensured that the panel were aware of the significance of Te Hoiere to Ngāti Kuia identity. No decision has been made at the time of this report.



**Elect Mining at Canvastown:** For the last two years, gold mining company Elect Mining has been undertaking investigations and applications to mine for alluvial gold within the floodway of the Wakamarino River. We submitted in opposition to the granting of a mineral permit and also for resource consents to the Marlborough District Council. The company have scaled back the size of their proposal which for now will protect the site of the old Taituku Pa which was originally within their proposed mining area. The hearing dates of 2-3 August will give the iwi an opportunity to further raise concerns about the impact of the proposal on the Wakamarino and Te Hoiere Rivers, the possible risk of flooding and damage to the infrastructure of Canvastown and, the effects it may have on Marae activities.



## TAIAO /ENVIRONMENTAL UNIT

**An Iwi Management Plan:** Ngāti Kuia are developing a draft Iwi Management Plan to help guide how we manage our precious resources. If done correctly, this plan can be a very powerful tool in protecting the environmental and heritage values of Ngāti Kuia across our rohe and the four pou. Staff are working on the structure and template of the plan based on the existing strategic plan, settlement documents and the existing Pakohe Management Plan. Iwi wide consultation will then take place to 'fill in' the template with the values, aspirations and tangible outcomes sought by the iwi at large. Once finalised, this document will be lodged with all our treaty partners so that its full intent can be given effect. This is a large undertaking but a worthwhile exercise that will guide staff reporting/consultations and investments for long into the future.

**Mātaitai:** Due to increased pressure on water space from many sectors and environmental concerns around biodiversity sustainability, Ngāti Kuia customary kaitiaki used our annual Taiao wānanga at Titirangi to launch our mātaitai proposal. The rohe moana covers the area from Anakoha, Paruparu Motu and Titi/Motu Ngārara to Te Pou o Taikino/ Alligator Head, Hikoekoea and Titirangi. This would allow us to develop customary activities and create pātaka to support whānau requirements. This still needs to be progressed through the Ministry of Primary Industry.

**Customary Marine Title Application:** Ngāti Kuia have made application for customary title in line with the Takutai Moana/Foreshore and Seabed claim. Ngāti Kuia originally led this claim, which all iwi have now been engaging with. This process will enable Ngāti Kuia to register another overlay of legislation to support Te Whakatau/Ngāti Kuia Treaty Settlement. The outer boundary runs from Anatoto/Clay point (Tuku boundary) to Te Uku/Cape Lambert and encompasses all of Te Hoiere.





## WHĀNAU WHENUA

Our story began over a year ago and started with a whakaaro that grew into a kaupapa based on supporting whānau to utilise their whenua, connect to their whenua and whānau, and to realise the opportunity to build on their whenua and earn an income from it.

Most of our land is whānau land with multiple ownership and isolated. Approximately 1,817 hectares, 138 blocks across 12 locations.

We commenced with six nationwide hui, kanohi ki te kanohi hui with whānau, hui with stakeholders, and between stakeholders and whānau. In addition, training was provided by Land Information New Zealand (LINZ) for one of our graduates who has been working on this project. This has enabled capability and capacity building that has had a flow on effect for the Whānau Whenua Initiative.

Whānau who participated in hui and enrolled in the initiative are spread across all of Aotearoa. Most of the whānau enrolled in the initiative sought support to engage with the Māori Land Court and contacting their wider whānau to hui.

By the end of the 12 months we had 23 participants enrolled in the initiative.

Of these we completed 14 5-year Whānau Plans and 13 Pūtake reports. These plans represent collectives between 160 to 250 whānau members.

We have developed a one stop portal and templates for our iwi members that include:

- A 3D flyover of whenua land blocks and land maps
- Soil reports and coverage
- Owner's list
- Succession forms
- Land rates and property numbers

These can be found on our iwi website.

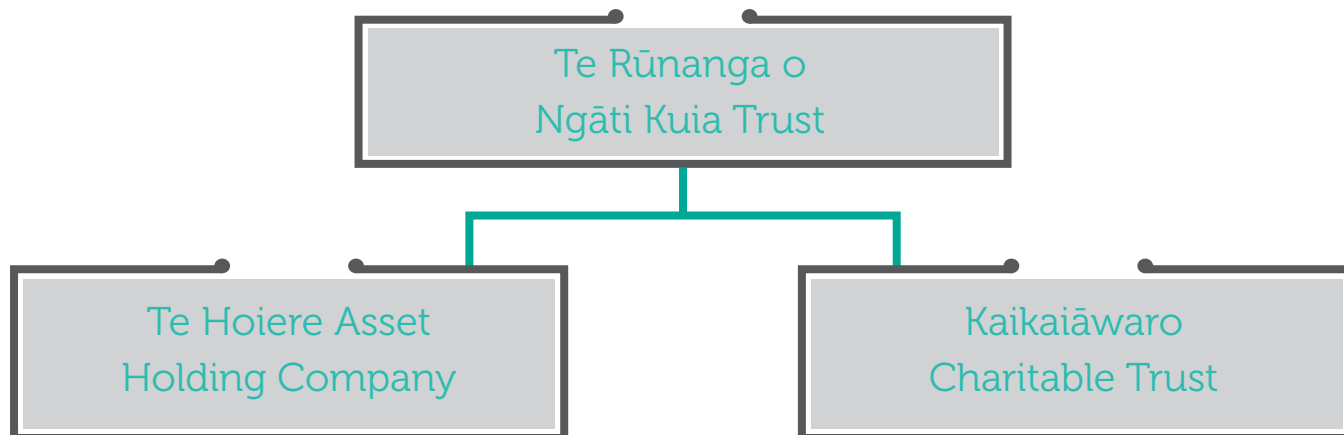
Also, as a direct outcome of the initiative we have developed 10 whānau positions for a Bee Husbandry Level 3 certified course beginning August 2017 at Titiraukawa. Whānau on completing this course will be given hives to take back to their own whenua to start building their own honey production.

The Trust will continue to tautoko and advocate on behalf of whānau to help grow our tribal economy. We are in ongoing discussions with crown agencies to look at how they can continue to partner with us to support this kaupapa.









**Chairperson:** Waihaere Mason  
**Vice Chairperson:** Huataki Whareaitu  
**Trustees:** Wayne Hemi  
 Peter Meihana  
 Sharyn Smith  
 Elaine Wilson  
 Kim Hippolite

**Directors:** John Henderson  
 Chris Royds  
 Sharyn Smith  
**General Manager:** David Johnston

**Management:**  
**Company/Financial:** Nicola Hemi  
**Office:** Lea-Jane Hemi  
**Whakapapa:** Billy Wilson  
**Te Taiao:** Raymond Smith  
 Julia Eason  
 Ngaire Kingi

## Notes







