



TE RŪNANGA O NGĀTI KUIA  
Trust

**ANNUAL REPORT 2018**



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(2017 AGM minutes and the full Audited Annual Consolidated Accounts for 31 March 2018 will be available on request and at the AGM 29 September 2018).



Tēnei e tuku atu nei i ngā oha matakuikui  
ki ngā uri a Te Toki Pakohe

Kia mātotoru ai te tauwhirotanga a te mea ngaro ki a tātou

Ki ō tātou tini mate e tangihia ake nei, e mihia ake ana,  
e moe ariari te moe ai.

Tēnā tātou katoa e whai nei i ngā tapuwae o ngā tūpuna.

Tēnā koutou ngā Whānau o Ngāti Kuia



## CHAIRPERSON'S REPORT 2017/2018

### Tēnā koutou ngā whānau o Ngāti Kuia

The 2017/2018 year has been one of consolidation across key Pou developments in our Strategic Plan. Every endeavour has been made to continue social and cultural mahi.

We remain focused on Te Whenua, Te Reo me ōna Tikanga Māori and Te Hauora as key to tribal identity and security. Our Tribal Economy that is centred on whānau endeavour, is progressing well with enthusiastic membership willing to maintain continued learning across related activities. The Te Reo initiative based at Te Hora Marae, as it should be, is creating possibilities to extend the skill base to whānau across the motu. We must maintain progress here. The Hauora initiative is still in its infancy as considerable planning, funding, and careful execution is required. It is essential that we are partnered with agencies that are there to service our needs. In this respect, our relationship with Te Pūtahitanga, a key Funding Agency of Whānau Ora, is to be acknowledged. Our Mandates across the three key initiatives are to be commended for their continued effort, as well as the Management Team who have taken determined leadership in all matters.

Environmental issues have featured this period. This has required Ngāti Kuia to challenge that which is perceived as having a negative impact on Papatūānuku. Mining at Canvastown, Salmon Farming in Te Hoiere, waste water into Motueka moana, and the taking of wai at Waikoropupū Springs feature. Some success has been achieved in lessening negative impacts across the motu in all of these. Current iwi attitudes vary when considering the protection of the well-being of our motu. As an example, the Brodifacoum drop at Waimarama Sanctuary drew national attention. After seeking expert advice our position was that while the Board does not support the use of poisons in principle, we will consider applications on a case by case basis. Our stance in this instance was to support the Kaupapa. The subsequent return of life to the Ngahere, is evidence enough that it was the right decision. The Wairau Office is to be complimented again for the supply of quality information to support our submissions.

The ancient art of whakaraitia is seeing a rebirth with the beginnings of the Waka project. This was also to support the Tuia Encounters Anniversary in 2019. Carving of a replacement Pou for the damaged Kuia Pou at Whakatū Marae was also progressed for instillation in 2018. In addition, the Land Trustees proposal of building a Wharenuī at Te Hora Marae, adds motivation to a rejuvenation of the art. This is also a positive way to maintain and uphold our identity

and mana. Support of Kapahaka continues with Ngāti Kuia whānau as key Kaiako. The establishment of Titiraukawa as a "Hoe a Ringa" Centre is taking shape while support for Omaka Marae and Whakatū Marae continue. The kōrero around ownership of Taonga Tūturu continues. Our stance is simple, that iwi are Kaitiaki and owners of taonga. Kei te mihi Te Pou Taiao.

Close watch has been maintained over our Statement of Investment Policy and Objectives (SIPO). Directors' reports to the Board clearly indicate careful thought being given to maximising resources. Regular monitoring by our Audit and Risk Komiti, with expert advisory advice, gives confidence to all that appropriate control measures are in place. Our investments are secure with steady increments noted. Our Property Portfolio supplies a steady income stream which allows us to plan distribution with some confidence. However, further strategising is needed to meet gross social needs that have not improved down the years. In this respect, Crown Agencies charged with this responsibility must not be usurped by iwi. Relationships with (RIF) the Regional Intersectoral Forum, may be the answer to age old challenges. Considerable "other funding" to supplement our own has enabled us to pursue initiatives with purpose. As an example, pūtea was obtained to service our Tribal Economy with the appointment of an advisor as support. Of particular note, has been the quality of scholarships applied for across diverse curriculum. The fact that our taura can foot it with the best, augers well for the future. Ngā mihi nui ki ngā Rangātira o te pūtea.

There has been much discussion nationally on such matters as housing and health. These are the responsibility of the State but iwi must maintain vigilance to influence policy. Developments in the provision of housing is difficult and still in its infancy in our planning. A report on Hauora will be made later as to our intent.

On another front, the ability to continually seek equitable rights for iwi under the Treaty of Waitangi needs balancing with distributing benefits to the people. The former is a very expensive exercise dominated by administration resourcing while the latter needs reasonable funding to be effective. It is a dichotomy of some magnitude. As well, those Kura that are part of the Ngāti Kuia rohe, need support.

Our Entity remains very well served by a strong team of Trust Board, Directors, Management, and Mandates. We are an organised unit testament to good relationships and planning. This is irrespective of whether we beg to disagree or not. In terms of future planning, our position is to continue consolidating on our current mahi with possible inclusion of recommendations from Road Shows 2018 into the Strategic Plan.



We have witnessed increasing numbers returning home for wānanga, and in some cases, to settle. Perhaps the image “A place to come home to” is emerging in this challenging world that we live in.

Nō reira, te tīmatanga whakatauki: “If you are going to do it, do it well” is our whakatauki.

Sincere thanks and aroha to those who have upheld Te Mana o Ngāti Kuia, Te iwi Pakohe.

“ E Tū Te iwi o Ngāti Kuia – Kia Kaha ”.

Nāku noa, nā  
Waihaere Mason MNZM  
01 April 2018



GENERAL MANAGER'S REPORT

Tēnā koutou katoa e ngā whānau whānui o Ngāti Kuia.

“Ehara taku toa i te toa takitahi, engari he toa takitini”

We are pleased to present our collective mahi in this year’s 2017 – 2018 Annual Report.

Thank you to our kaumātua and iwi members who have supported the Rūnanga during the year.

We also recognise our mandate holders, contractors, various komiti and staff, who have represented us well and we have benefited from the excellent guidance from our Chairperson and Trustees.

The following Annual Report includes commentary on activity and performance for all entities across the group; Te Rūnanga o Ngāti Kuia Trust, Kaikaiāwaro Charitable Trust and Te Hoiere Asset Holding Company.

Overall, this has been another big year for us. Our four Pou continue to guide our growth and ensures that we stay focused as we build momentum.

Annual Objectives

We met thirty five of our thirty eight 2017-2018 annual objectives and the key ones feature later in this report. Three were not completed due to external factors, but are progressing and will be completed in the next financial year.

Some of the highlights included:

- Commenced implementation of our Te Reo me Ona Tikanga Strategy
- Completion of our first Bee Husbandry course
- Commencement of phase one of our Hauora Strategy
- Completed stage one (planning, design and sponsorship) of our Waka Project. Build and launched to be completed prior to AGM in September 2018
- Progression of Tribal Economy mahi.

The three continuing objectives mentioned continue to progress satisfactorily. These are:

- The Marlborough Aquaculture Settlement.
- The refurbishment of our new Nelson Offices was delayed because of Resource Consent issues relating to car parking, however consent should be acquired by July 2018.
- We have yet to purchase Woodbourne Airbase but are making good progress.

Tribal Economy

Our Rūnanga commenced a flagship national initiative in 2016 - supporting whānau to utilise their whenua. Whānau shared with us their aspirations to live on and develop their whenua.

As a result of this, we established a Bee Husbandry course and training apiary at Titiraukawa. The first nine month training programme started in August 2017. Each of the participants built their own hives, and were given protective clothing and a queen bee. The Ngāti Kuia Titiraukawa Training Apiary produced 332 kilos of honey in its first bee season. This honey was given as koha or for promotion however next year we will look at selling this product commercially. Titiraukawa is being developed as a training centre of excellence for whānau. It is still in high demand over the summer months as a place for whānau to stay and reconnect.

We are exploring other options that may assist whānau in developing their whenua including:

- Developing ways of providing support to whānau in establishing collectives.
- Research into the Organic Certification of whenua blocks. This means that whānau who wish to can look at selling honey and other products at a premium.



- Access to a global export market for organic products including kākūka tea and honey.

**Grants and Scholarships**

Back to School Grants have proved to be popular again. We distributed \$20,250 to 405 Ngāti Kuia tamariki. This is an increase of 5% on last year’s 387 recipients. These have been well received and are proving to be a real help for whānau at the beginning of the school year. Our overall beneficiary distributions within 2017-2018 valued \$136,619. This includes Grants, Scholarships, Sponsorships, distributions to Te Hora Marae and other Ngāti Kuia affiliated Marae. This excludes Te Hora Marae capital investments, wānanga and external grant expenditure.

**Iwi Membership**

We continued good membership growth during the year increasing 4.73% from 3441 to 3,677. This is equivalent to \$13,698 value per member at year-end (based on 3,677 members). Our overall group equity value increase in net dollar terms over this period was \$1,521,726. Our Annual Plan 2017 - 2018 and associated activities should support our continued growth and retention of our members.

**Relationships**

We have continued to develop and maintain important networks with key external stakeholders. This includes the Rata Foundation, Nelson City Council, MBIE, Te Pūtahitanga, Te Puni Kōkiri, Kura Whenua, Port Nelson and other local and central agencies. As a result, we were able to obtain funding and support for many of our key initiatives.

**Noho, Wānanga and Events**

It has been exciting to witness Ngāti Kuia tangata attending and contributing to our wānanga and noho. In October many whānau gathered again and celebrated Ngāti Kuia Day. This was a great occasion where whānau and tamariki were the centre of a fun day celebrating their Ngāti Kuiatanga. In November, we hosted many kaumātua at Te Hora who enjoyed an early Christmas lunch. Both events were well received by attendees.

**The following are updates of key policies during this financial year:**

**Group Debt to Equity Policy**

Our Statement of Investment Policy Objectives (SIPO) contains our policy that we will have no more than 20% of Total Group Equity in Debt with only up to 50% debt allowable in any one transaction. The below ratio looks at our borrowing compared to what we own.

The ratio of Capital to Total Assets is 89% compared with the same ratio as at 31 March 2017 year end of 87% with our overall debt level reducing by 2%. Our total debt has reduced from 13% to 11% over the year. We are a conservative organisation and hence our appetite for borrowing is minimal. However, it is prudent to have some borrowing especially given the current low interest rate environment and the positive leveraging we can receive.

**Distribution Policy**

As part of our Trust Deed requirements every two years we need to review our Distribution Policy.

This policy was reviewed during the year by our Financial Risk and Audit Committee and continuation of the status quo was agreed to via our TRONK Trustees. This policy adopts a 4% return on “Cash flow Assets”. This is based on the loans between entities and any other settlement funds received directly by the Company on behalf of the Trust enabling us to run our operations.

**SIPO**

TRONK approved Te Hoiere Asset Holding Company continuing its progress with the Statement of Investment Policy Objectives (SIPO) which results are detailed separately in this report. This included the Trustees reviewing and approving the asset allocation mix and investment return targets for 2018. A snapshot of our asset allocation as at 31 March 2018 is included in our Company Report.

**Other Notes**

The Annual Audited Accounts for year ended 31 March 2018 are a consolidated set of accounts, which includes the investments held across our entire Group Entity holdings.

No amendments were made to the Trust Deed during the year.

**Conclusion**

The New Year looks like it will be another big year. We are looking at launching our iwi waka, opening our new Nelson Office, completing phase one of our Hauora strategy and further supporting whānau to develop their whenua and grow our Tribal Economy.

Nāku noa nā  
Dave Roha Johnston  
General Manager  
Te Rūnanga o Ngāti Kuia Trust







## TRIBAL ECONOMY

### Overview

The focus of this landmark initiative has been to help whānau develop and utilise their whenua through advocacy and support from the Rūnanga. This will help create a strong and vibrant Tribal Economy. This mahi has been built on the Whānau Whenua initiative that commenced in 2016.

### Honey

The first training group of whānau was completed this year and the next training group of 12 whānau members learning about bee husbandry will begin in August 2018 at Titiraukawa. Over 332kgs of honey was produced by the first students on site. In addition more honey was produced at the homes of whānau. Each participant was provided by the iwi with all of the basic equipment they needed to start producing honey. In addition we received sponsorship of two participants from Ministry of Social Development. This year Whenua Kura have partnered with us to sponsor 8 of our participants.

### Kānuka and Mānuka Products

Although Kānuka is not as well-known as Mānuka it actually contains similar elements that enhances the antimicrobial

(or antiseptic) properties. Its main use has been in treating wounds and skin infections and it can also be used to treat other skin conditions such as rosacea. This year we have trialled creating Kānuka oil and floral water and are working towards trials of Kānuka tea for export. The floral water was shown at the recent 2018 roadshows with positive feedback from whānau who attended.

To meet potential export orders we will need to be organically certified which the iwi is aiming to achieve in the 2018/2019 financial year.

### Native Tree Nursery

We have eco-harvested 100,000 Kānuka and Mānuka seeds to establish our own Native Nursery in the future at Titiraukawa. This will be developed in the 2018/2019 financial year.

### Other

Our team has also been researching utilising the whenua for papakāinga and tourism ventures which we are aiming to explore further in the upcoming year.

This innovation has gained national attention. However, we will continue to take a measured and thoughtful approach.

### Nā Ra Winiata





POUWHAKAREWAREWA TE KETE  
KŌRERO A KUIA

**Maranga mai e te iwi pakohe, e te iwi karakia o Ngāti Kuia! He mihi aroha, he mihi matakuikui tēnei ki a tātou katoa e kawē nei i ngā āhuatanga a kui mā, a koro mā. E tika ana kia mihiā te mauri o tō tātou kaupapa, a Te Pouwhakarewarewa i te Kete Kōrero a Kuia, kua tohungia ki te whatu pākohe i whakatauria ai ki ngā karakia, ki ngā pao, ki ngā mihi, ki ngā waiata o te iwi. Tēnei ka mihi ake ki tō tātou kaupapa, e kīia nei ko Pouwhakarewarewa te kete kōrero a Kuia.**

**Tataka te Pua ki te reo o Kuia: 20 February 2018  
Weekly reo me ōna tikanga classes at Te Hora Pā**

Established in February, we have weekly reo me ōna tikanga classes on Tuesday evenings at Te Hora Pā. We currently have 20 whānau attending regularly from Blenheim, Picton, Havelock and Te Hora. The name Tataka te Pua comes from one of the tupe or incantations from the Pakauwera material, and means to “prepare well the seed” in this case with the voice of Kuia. We have touched on whakapapa o te reo, a unique language learning method where rather than

mainstream language structures and grammar is the focus, we look at how whānau of words are related to each other and how we may use them in the simplest phrase form.

On completion of each year, our tauira will receive a new tohu or acknowledgment of participation from both the marae and iwi. Personally, I see no greater honour than this kind of acknowledgment by our own, for our own. We have also initiated a relationship in which The Nelson and Marlborough Institute of Technology is supporting our kaupapa, providing teaching hours and resourcing, and a Te Rito o te Reo certificate for those enrolled.

**Te Pua: 20 February 2018 Ngāti Kuia Baby Pods**

TE PUA is a “homebased” whānau driven early childhood initiative. Homebased in that while we are growing young whānau committed to the regeneration of Te Reo me ōna Tikanga, this could be in our homes, at the marae, out fishing, definitely out gardening, indeed anywhere within our rohe, our papakāinga.

TE PUA, “the seed” was launched in the presence of our kuia Elaine Wilson on the 22 February 2018 at one of our whānau residences in Motuweka, Havelock Marlborough. We began with 5 young children attending age’s 0-4years,

with their mums. While our long term objective is the creation of a marae based kaupapa focused centre for our tamariki nohinohi, ngā pēpi and whānau, our immediate goal is to expose our young children and their families to Te Reo me ōna Tikanga, the language and correct manner in which to conduct ourselves within our whānau, our iwi and wider rohe. TE PUA is not merely a childcare outfit but an avenue by which our future generation along with their parents can utilise the language and tikanga or principles of our people in order to enhance the holistic wellbeing of our babies, their whānau and our wider iwi. Our Motuweka iwi Cluster is the pilot, we hope to be able to offer this programme to all of our Ngāti Kuia clusters nationwide and overseas if the need is present, part of our succession planning.

With recent funding support we are now in a position to further develop this kaupapa, with intentions to pick our whānau up to attend regularly from across Te Taihū, and also develop to a robust standard our own unique curriculum for our future generations. Our Te Reo me ōna Tikanga strategy is not aimed at language development alone, but rather the holistic wellbeing of whānau and iwi through our language, culture and ways. Ngāti Kuia understand the importance of developing well our babies and children for the long term wellbeing of our iwi and nation.

**Te Ohu Mātātahi: 16-19 April 2018 at Te Hora Pā**

Te Ohu Mātātahi is the rangatahi, or youth aspect of our wānanga and development. Attended by 35 tamariki rangatahi of Ngāti Kuia with around 20 adults in support over the duration. Our kaupapa was Wakaama. This was chosen to align with other iwi activities and projects namely the building of our waka tangata. Our rangatahi learnt Ngāti Kuia waiata; E Koro Paroa and Ka taka rā Whiro (both from the Pakauwera material). This was an exciting development as our “rangatira mō āpōpō” played a major part in the regeneration of our old waiata and can take it onwards and into the future.

We also practised wakaama drills with support from our waka crew, and also from our north island wakaama whānau. This culminated in a day trip to spend time with the Whakatū Marae Wakaama Club, Huriana, Kim and Pateriki n co on the Mahitahi awa, racing six man waka between bridges by Trafalger Recreational Centre in Nelson. The highlight being when our waka paddled past our rangatahi performed our Ngāti Kuia “tō waka”, in context. Matawai ana te kamo i te tirohanga atu, truley bringing tears to the eye.

**Te Wānanga Reo Me ōna Tikanga: 23-26 April 2018  
at Titiraukawa**

Held in the second week of the school holidays at Titiraukawa was our inaugural wānanga reo me ōna tikanga. Our kaupapa

was “He iwi karakia”. We had 21 participants over the week. Several karakia were learnt over the wānanga, from Ngāti Kuia composers, both traditional and contemporary. Our rangatahi contingent taught the adults Ka taka rā Whiro our Ngāti Kuia tō waka, and the hui put actions to this. This is a fantastic addition to our Ngāti Kuia repertoire, and can be used by our waka crew and for haka pōwhiri alike, and was performed during the launch of our new Ngāti Kuia waka Te Hoiere in July this year. That both our rangatahi and adults played a part in its development is integral and heart-warming, and indicates succession and intergenerational learning and transmission.

We also did sessions on whakapapa with Billy Wilson, Tikanga/Kawa Marae as a collective, whakapapa o Te Reo me ōna Tikanga, and star navigation with Awhina Twomey. Our wānanga put a rhythm to “Auheke ai ngā tai”, a karakia for fishing from the Pakauwera material and is now again in active use once more.

**Pouwhakarewarewa Te Kete Kōrero A Kuia:  
June 2018 - December 2019**

I believe our people are fortunate, in that our board and Rūnanga have made an active commitment to supporting our Te Reo me ōna Tikanga strategy. Regardless of external funding avenues, they quickly committed to the three hui mentioned previous in this annual report. Monetarily quite insignificant, the outcomes, cross generational, have been very exciting to witness and observe.

It is not surprising therefore, that the funding applications submitted have been successful and we can now carry on with the next 2-3 year phase of implementing and developing our kaupapa further. Our Ngāti Kuatanga Pou provide good sound advice and support, and are at the fore front of our Ngāti Kuia voice (through their activities) and are being heard, requested and acknowledged across Te Taihū o Te Waka and Te Ika a Māui whānau.

Looking forward to the continuity and creation of the following projects, hui and wānanga over the next 12-18 months; Te Pua, Mokopuna Pods Papakāinga, Tataka te Pua, our weekly Te Reo me ōna Tikanga Classes, Hui Reo me ōna Tikanga, all ages/whānau, Labour Weekend 2018, Ohu Mātātahi Hui, January 2019, Wānanga Reo, January 2019, Website Development 2018-19, Cluster Development 2018-19, Pakauwera Translations and Publication 2019.

**Nei rā taku ripoata mō te tau kua hipa, e pā ana ki te rautaki reo me ōna tikanga,  
Ka nui te mihi me te aroha nui ki a tātou**

**Nā Angie Stretch**





## TE TAIAO

Tēnā Koutou Katoa.

Last year we discussed four significant tasks and projects that the Taiao Pou team have been working on.

### The Waka Project

Our Waka “Te Hoiere” has now been completed and whānau gathered at a dawn ceremony at Motuweka/Havelock. This project commenced last year during Matariki and the waka was successfully launched during this years Matariki wānanga. This has been a great opportunity to promote our navigational history and involve iwi members in a project that has a legacy of pride that will support our strategic direction, in te reo me ōna tikanga me ngā taiao.

### MPI Salmon Farm Proposal

To date, the new Minister of Fisheries NZ has not made a decision on the proposal. Cabinet has delayed their decision to November 2018. We are still requesting an opportunity to discuss this proposal directly with the Minister to raise our outstanding issues. Ngāti Kuia declined a sponsored invitation by the proponent to go to Norway to look at industry initiatives.

### Mining at Canvastown

The hearing for this proposal to mine at Canvastown was held nearly a year ago and the decision went in favour of the Canvastown residents and Ngāti Kuia with the Commissioner refusing consent to the applicant. This was a good opportunity to assess effective methods for presenting our

views on resource consent proposals and we now have an effective, unified approach to follow when needed in future.

### Other Proposals

We continue to advocate for the values of Ngāti Kuia when addressing other proposals within the coastal environment, including discharges, marine farming and private development. We are continuing to work on management of freshwater and fisheries though local and central government and this will be a significant kaupapa in the years to come.

We continue to provide professional services to Ngāti Apā ki te Rā Tō monitoring their Taiao portfolio and advising.

### Policy Development

This has been ongoing in the last year with evidence presented at the hearings for the Marlborough Environment Plan (MEP) and active involvement in the development of the Nelson City Plan. We expect to begin reviewing the Regional Policy Statement for the Tasman region late 2018 to early 2019.

### The Iwi Management Plan

The draft template has been agreed to by the Board of Trustees and a consultation process almost finalised which has been developed with the hope of engaging with a wide range of iwi members on topics that are important to whānau and individuals in the environmental/taiao/heritage space.

Nā Raymond Smith





HE MAUNGA PAKOHE RAUTAKI

Kia tū te tara-tinana, te tara-hinengaro, te tara-whānau, te tara-wairua hoki, ka tū te whare-hauora

We asked a collective of Ngāti Kuia to come to the table and have a discussion about Hauora. This began a conversation that identified what has been talked about for many years; the state of our health, our tikanga and values, our place in the world, our education and the social issues that affect Ngāti Kuia tangata and whānau in our communities.

Lifestyle was identified as a key issue by our people.

It was decided that to move forward, Ngāti Kuia would need a voice and a focus. Ngāti Kuia needs tangible goals and initiatives that are relevant to Ngāti Kuia. So, Te Rūnanga o Ngāti Kuia Trust began to talk to Ngāti Kuia tangata to understand the state of Ngāti Kuia Hauora.

A project was agreed upon, He Maunga Pakohe Rautaki, its focus was to take a new and innovative approach that will improve the Hauora status of Ngāti Kuia whānau.

We established a rūpū tasked with bringing a wide variety of views and experiences, so we could have a better knowledge

base about what whānau need, so that our whānau voice is heard and acted on. As the project progresses the rūpū members will be weaved in and out as needed.

After receiving funding from Te Pūtahitanga in early 2018, Waikato University’s Dr Leonie Pihama and Te Kotahi Institutes Jenny Lee-Mason were appointed to design the research methodology that we would use for the Ngāti Kuia Hauora strategy. The method will be based in Kuia pūrākau story telling, “our Ngāti Kuia voice, for our Ngāti Kuia people, to empower Ngāti Kuia.”

The first stage of the research framework design is well on track and will be completed by 31 August 2018.

As Ngāti Kuia we will take ownership of our stories and be better positioned to plan for future generations. We will be in a position to understand where we should focus, and what we need to do for the advancement of Ngāti Kuia tangata.

Nā māua noa, nā  
Rebecca Mason  
Vicky Thorn

MANDATE LIST

MANDATE / ORGANISATION	MANDATE HOLDER
Whakatū Marae	Waihaere Mason
Te Taihu Fisheries Forum Ministry of Primary Industries (MPI)	Wayne Hemi
Te Taihu Fisheries Forum (Customary), Ministry of Primary Industries (MPI)	Raymond Smith
Nelson Iwi Arts and Heritage Advisory Komiti	Christine Hemi
Nelson Museum Iwi Komiti	Christine Hemi
Suter Art Gallery Iwi Komiti	Christine Hemi
Nelson Marlborough Iwi Health Board, Nelson Marlborough District Health Board	Rebecca Mason
Te Pūtahitanga Te Taumata	Gena Moses-Te Kani
Te Pūtahitanga Iwi Rep	Waihaere Mason
Te Pūtahitanga Iwi Rep (Alternate)	Huataki Whareaitu
Taonga Tūturu	Billy Wilson, Dave Johnston
Ministers Post Settlement Advisory Committee, Office of Treaty Settlements (OTS)	Gena Moses-Te Kani
Customary Fisheries Kaitiaki, Ministry of Primary Industries	Raymond Smith, Te One Smith, John Hart, Wayne Hemi, Lee Mason, Keelan Walker
Aquaculture Settlement Negotiations, Te Taihu Iwi Working Group	Director
Negotiator, Woodbourne, Kurahaupō Iwi	Chris Royds, Dave Johnston
Negotiator, MOE Properties	Chris Royds, Dave Johnston
Iwi Wai Technical Working Group	Raymond Smith
Department of Conservation (DoC) Relationship	Dave Johnston, Raymond Smith (Support)
Nelson City Council, Tasman District Council , Marlborough District Council	Dave Johnston
Te Mātāwai Funding Group – Kurahaupō Rep.	Angie Stretch
Regional Intersectorial Forum (RIF)	Dave Johnston, Rebecca Mason (Support)
National Iwi Leaders, Te Waka a Māui Iwi Leaders, Te Taihu Iwi Leaders	Waihaere Mason, Huataki Whareaitu
Regional Resource Teachers Learning Behaviour	Waihaere Mason, Dave Johnston
Brook Waimārama, Sanctuary Trust	Christine Hemi
Tui Nature Reserve	Raymond Smith
Tuia 250	Raymond Smith
Iwi Kaitiaki Project (Kete Waihua Monitoring Tool Development Project)	Raymond Smith
Ministry of Education, Kāhui Ako	Dave Johnston



# TE HOIERE ASSET HOLDING COMPANY LIMITED

## DIRECTORS REPORT TO THE BENEFICIARIES OF TE RŪNANGA O NGĀTI KUIA

Te Hoiere Asset Holding Company Limited, as the asset holding company of Ngāti Kuia, has an aspirational goal of growing Ngāti Kuia’s putea to \$80 million by 2034. We are pleased that our progress is tracking to plan and the following is a report of our year in review.

### Overview of the Year to 31 March 2018

The last asset purchase in terms of the deed of settlement is Woodbourne (Golf Course, Housing Estate and Airbase). The school properties have all been purchased and any of the Deferred Selection Properties which were sensible commercial purchases have been acquired.

We have made some meaningful progress on Woodbourne over the last 12 months.

First, Cabinet gave its approval to sell the Golf Course part of Woodbourne to the Kurahaupō Iwi at \$650,000.00, which is below its current market value.

Second, New Zealand Defence Force has tabled indicative sale prices for the Housing Estate and the Airbase. This has helped assess the commercial attractiveness of both of these assets.

While waiting for Cabinet’s decision on the Golf Course we have advanced the refurbishment of the Nelson premises and advanced plans for a five residential rental property development at 104 Nayland Road.

Both the Rutherford Street and Nayland Road projects required resource consents, building consent and civil engineering designs which has taken time. However, we are at a point where the Rutherford Street refurbishment is now underway and Nayland Road will start building work in the near future.

### Financial Accounts

The financial accounts show net asset growth of \$1.745 million. This means we earned more than we spent, meaning this surplus has helped grow the putea.

The strategy adopted with 155 The Terrace was to use all rental income for the first five years to reduce the mortgage debt. We can see that the loans with ASB have reduced by \$993,846.00 over 12 months in line with our goal. These loans will be fully repaid in just over 2.5 years. The overall interest expense is also reducing given the loan reduction.

### Other aspects of the financial accounts which highlights positive performance are:

- Total assets of THAHC increased to \$50,197,853.00.
- Total ASB loan debt reduced by \$1,184,383.00 (The Terrace loan and School Property loan reductions).
- Trading income from property and marine assets have both increased.

### Managed Funds

We are keeping more of a closer eye on both managed funds. They have performed very well and now total over \$11 million from initial starting capital of \$8 million. However, at the start of 2018 we saw the first drop in one of the fund’s values because interest rates in the United States increased. The funds have bounced back since this drop. It is likely that we will sell down some of these funds if progress can be made with Woodbourne on the Housing Estate.

The forecast by the experts is that share markets will continue to be a sound investment for at least the next 12 months. However, once term deposit rates increase investors will sell shares and move back to term deposits. Our best guess is this trend will start in 18 months to two years’ time. We still see shares as an important intergenerational investment but would look closely at cashing up some gains made.

### Marine Assets

These assets continue to perform well within target return levels. We reviewed the non- economical quota shares, and will look to sell some of the quota shares which aren’t providing a return to consolidate and streamline our quota shares.

Ngāti Kuia has now received settlement of the Marlborough New Space Settlement, which saw\$3.36 million added to Ngāti Kuia’s putea.

Good progress has been made with the Tasman Golden Bay Settlement, with 20% of designated aquaculture management area being made available to Te Taihu. Te Hoiere Asset Holding Company Limited has a 1/8th shareholding in eight companies that hold the eight different aquaculture management areas. Te Hoiere Asset Holding Company Limited also has a 1/8th shareholding in the management company that will manage the development of these sites for Te Taihu. The initial stage is for the commercial owners of 80% of the waterspace to progress resource consents to enable development of marine farms within the aquaculture management areas. All Te Taihu are contributing 20% of the cost of the Resource Consent applications.

A business plan setting out options for development of Iwi’s waterspace is underway.

### School Properties

These continue to provide a reliable return on the initial purchase price.

Recent news points to the possibility of Marlborough Boys College relocating to the Bohally Intermediate/Marlborough Girls College site. As such, the Bohally Intermediate/Marlborough Girls College purchase could prove to be a very good intergenerational asset.

We will see increased rents in August 2021, which is when the first rent reviews for seven school properties will occur.

### Commercial Property

The Terrace continues to perform generally in accordance with budget. There has been more time and effort required compared to say a Ground Lease property given a unit title and multiple ownership of a 13 storey commercial office block. The Kaikoura earthquake has been rated by insurers around the world as the seventh most significant insurance event over recent times. This has caused insurance premiums for Wellington property to double and it will be some time before the insurance premiums reduce.

The flow on effect is a shortage of office space in Wellington. Developers are reluctant to build new buildings given the earthquake risk. Rent rates and demand for the remaining office space has increased. We will commence discussion with our tenant, LINZ, about extending their lease, which comes to end in 2021. The shortage of commercial rental space currently provides a good opportunity to have this discussion.

### Woodbourne

Cabinet gave their approval to sell the Golf Course at \$650,000.00. We had our own refreshed valuation in November 2017 assess the value at \$950,000.00. New Zealand Defence Force are suggesting the Golf Course is worth \$2 million. As such, we will achieve some capital gain on paper which offsets some of the lag time and costs spent in negotiating this purchase.

We expect settlement of the Golf Course to occur within the next two months. We will then move our focus to the Housing Estate.

We still see the Housing Estate as being a favorable acquisition because of the rent flow from 176 houses, and the indicative purchase price of \$12 million makes this asset commercially attractive.

The Airbase itself continues to be problematic given the historic contamination that has occurred with this property being used as an airbase in World War II, an operating defence base and a commercial airport.



Goals for the year ahead

- 1. Progress purchase of the Golf Course with a ground lease back to Marlborough Airport Limited (similar to the school properties). This is likely to be a joint purchase with Ngāti Apa and Rangitāne (1/3rd each).
- 2. We hope to make more progress on acquiring the Housing Estate. This is also likely to be a joint purchase with Ngāti Apa and Rangitāne (1/3rd each).
- 3. We continue to seek more information and understanding about the overall contamination of the Airbase. The Airbase acquisition would only follow the Housing Estate acquisition and once we have better understanding about the contamination and how that might affect Iwi ownership.
- 4. In the meantime, we will see some building works progress occurring at Rutherford Street and Nayland Road.
- 5. We are keeping a closer eye on the managed funds which may see some sell down of gains made.
- 6. We will continue to advance with the Tasman Bay Waterspace options. The next milestone will be resource consents issuing which paves the way for new farm developments. The commercial owners will start this initially. Iwi are yet to decide the best business model here.

Nā Chris Royds

ASSETS DIVISION UNDER SIPO – YEAR ENDED 31.03.18

ASSETS DIVISION UNDER SIPO – YEAR ENDED 31.03.18				
	Iwi Fund	% of Total	Total Assets	% of Assets
	Invested		as at 31.03.18	
Commercial Properties	7,000,000	18.0%	12,300,000	24.5%
Iwi Offices	1,135,000	2.9%	1,266,658	2.5%
MOE Properties	8,650,770	22.3%	11,851,790	23.6%
DSP Properties	802,174	2.1%	818,713	1.6%
Managed Funds (Iwi Funds Invested)	8,000,000	20.6%	10,371,796	20.7%
Marine Assets	7,460,793	19.2%	7,453,978	14.8%
Woodbourne (Funds set aside for purchase)	4,000,000	10.3%	4,000,000	8.0%
Plantation	91,468	0.2%	170,000	0.3%
Cash	1,699,138	4.4%	1,964,948	3.9%
TOTAL	38,839,343	100.0%	50,197,883	100.0%



## INDEPENDENT AUDITOR'S REPORT

To the Trustees of Te Rūnanga o Ngāti Kuia Trust

## Opinion

We have audited the special purpose financial statements of Te Rūnanga o Ngāti Kuia Trust, ("the Trust") which comprise the statement of financial position as at 31 March 2018 and the statement of financial performance and statement of changes in equity for the year then ended, along with other explanatory information including notes to the financial statements, and a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as at 31 March 2018, and of its financial performance for the year then ended in accordance with the accounting policies detailed in the statement of accounting policies.

## Basis of Opinion

We conducted our audit in accordance with International Standards of Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Trust in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor, we have no relationship with, or interests in, the Trust.

## Emphasis of Matter - Basis of Accounting

We draw attention to the Basis of Accounting Note in the financial statements. The financial statements are prepared for internal management use and tax purposes only. As a result, the financial statements may not be suitable for another purpose.

## Trustees Responsibility for the Financial Statements

The Trustees are responsible for the preparation of these financial statements in accordance with the accounting policies detailed in the statement of accounting policies and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the Trustees are either intending to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibility

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in

accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could be reasonably expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (NZ), the auditor exercises professional judgement and maintains professional scepticism throughout the audit. The auditor also:

- Identifies and assesses the risks of material misstatement of the financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence that is sufficient and appropriate to provide a basis for the auditor's opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Concludes on the appropriateness of the use of the going concern basis of accounting by those charged with governance and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If the auditor concludes that a material uncertainty exists, the auditor is required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify the auditor's opinion. The auditor's conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluates the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that the auditor identifies during the audit.

Independent Auditors Ltd

INDEPENDENT AUDITORS LTD

Nelson

18 July 2018



**STATEMENT OF FINANCIAL PERFORMANCE**  
 TE RŪNANGA O NGĀTI KUIA TRUST - POST SETTLEMENT GROUP FOR THE YEAR  
 ENDED 31 MARCH 2018

Account	Notes	2018	2017
<b>Income</b>			
Fisheries & Marine Farming		455,261	425,000
Properties		1,546,556	1,331,417
Investment Income		504,331	639,512
Other Income		84,404	(7,305)
<b>Total Income</b>		<b>2,590,552</b>	<b>2,388,625</b>
<b>Total Income</b>		<b>2,590,552</b>	<b>2,388,625</b>
<b>Operational Expenses</b>			
Trustee and Director Costs		226,815	250,666
Human Resource Costs		644,334	602,164
Office and Operations Expenses		217,602	278,302
Communications		16,692	23,640
Financial Services		35,463	23,831
Cultural Property Expenses (Net)		18,084	25,547
Depreciation and Gain/(Loss) on Disposal of Fixed Assets		95,169	118,947
<b>Total Operational Expenses</b>		<b>1,254,158</b>	<b>1,323,096</b>
<b>Net Income Before Projects</b>		<b>1,336,394</b>	<b>1,065,529</b>
<b>Project Costs and Distributions</b>			
Grants and Distributions		136,619	158,587
Annual Plan Services and Projects		69,780	22,296
Te Hora Marae		14,514	23,743
<b>Total Project Costs and Distributions</b>		<b>220,914</b>	<b>204,627</b>
<b>Net Surplus/(Deficit) After Projects</b>		<b>1,115,481</b>	<b>860,902</b>
<b>Trustees Income Before Tax</b>		<b>1,115,481</b>	<b>860,902</b>
<b>Taxation and Adjustments</b>			
Income Tax Provision		248,121	159,841
Māori Authority Distribution Received		(152,727)	(114,545)
<b>Total Taxation and Adjustments</b>		<b>95,394</b>	<b>45,296</b>
<b>Net Surplus/(Deficit) After Tax</b>		<b>1,020,087</b>	<b>815,606</b>

Account	Notes	2018	2017
<b>Movements in Value of Investment Portfolios</b>			
First NZ Capital and JMIS		385,975	660,046
<b>Total Movements in Value of Investment Portfolios</b>		<b>385,975</b>	<b>660,046</b>
<b>Extraordinary Income</b>			
Revaluation Gains/(Losses)		115,664	40,083
<b>Total Extraordinary Income</b>		<b>115,664</b>	<b>40,083</b>
<b>Net Trustees Income for the Year</b>		<b>1,521,726</b>	<b>1,515,736</b>



## BALANCE SHEET

TE RŪNANGA O NGĀTI KUIA TRUST - POST SETTLEMENT GROUP  
AS AT 31 MARCH 2018

Account	Notes	31 March 2018	31 March 2017
<b>Assets</b>			
<b>Current Assets</b>			
Cash and Bank		4,408,931	5,865,602
Income Tax Receivable		30,877	139,623
Accounts Receivable		60,648	44,429
Term Deposits		4,746,631	4,607,674
Trust Account - Fletcher Vautier Moore		0	857,557
<b>Total Current Assets</b>		<b>9,247,087</b>	<b>11,514,884</b>
<b>Non-Current Assets</b>			
Managed Funds		10,371,796	9,750,628
Property, Plant and Equipment		29,754,598	27,752,422
Quota Shares		6,068,208	6,068,208
Shareholdings - Fisheries Companies		830,554	826,354
<b>Total Non-Current Assets</b>		<b>47,025,156</b>	<b>44,397,613</b>
<b>Total Assets</b>		<b>56,272,243</b>	<b>55,912,497</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and Other Payables		226,138	388,221
Current Portion of Term Liabilities		1,341,896	940,917
<b>Total Current Liabilities</b>		<b>1,568,034</b>	<b>1,329,138</b>
<b>Non-Current Liabilities</b>			
ASB Bank - Term Loans		4,334,946	5,735,820
<b>Total Non-Current Liabilities</b>		<b>4,334,946</b>	<b>5,735,820</b>
<b>Total Liabilities</b>		<b>5,902,979</b>	<b>7,064,958</b>
<b>Net Assets</b>		<b>50,369,264</b>	<b>48,847,538</b>
<b>Trust Equity</b>			
Trust Capital		50,369,264	48,847,538
<b>Total Trust Equity</b>		<b>50,369,264</b>	<b>48,847,538</b>

## STATEMENT OF CHANGES IN EQUITY

TE RŪNANGA O NGĀTI KUIA TRUST - POST SETTLEMENT GROUP  
FOR THE YEAR ENDED 31 MARCH 2018

Account	2018	2017
<b>Trust Capital</b>		
Opening Balance	48,847,538	47,244,696
<b>Increases</b>		
Trustees Income for the Period	1,521,726	1,515,736
Revaluation gains to split from Retained Earnings	(115,664)	0
<b>Other Increases</b>		
Gains on Asset Revaluations	115,664	0
Prior Period Adjustment - Depreciation on Buildings	0	87,106
<b>Total Other Increases</b>	<b>115,664</b>	<b>87,106</b>
<b>Total Increases</b>	<b>1,521,726</b>	<b>1,602,842</b>
<b>Total Trust Capital</b>	<b>50,369,264</b>	<b>48,847,538</b>



KEY PROJECT AREAS 2019 TO 2021				
	NGĀTI KUIATANGA OUR IDENTITY	TE TANGATA OUR PEOPLE	TE TAIAO OUR ENVIRONMENT	TE PŪTEA OUR COMMERCIAL ASSETS
By March 2019	1. Te Reo me ōna tikanga Ngāti Kuia Strategy implementation 2. Whare Tūpuna planning hui begun	1. Subject to funding, Phase 2 (story telling) of He Maunga Pakohe Rautaki Hauora completed 2. Develop an Education Strategy and potential funding sources 3. Develop a plan, including priorities, to grow our Tribal Economy	1. Iwi Management Plan completed 2. Mana Whakahono a Rohe Agreement negotiations begun with 3 Councils 3. Waka project completed	1. Completion of Ngāti Kuia Offices in Nelson 2. Woodburne negotiations completed 3. Subject to funding, develop 5 residential dwellings at Nayland Road
By March 2020	1. Te Reo me ōna tikanga Ngāti Kuia Strategy implementation 2. Whare Tūpuna resourcing investigated	1. Subject to funding, themes, priorities and potential projects for He Maunga Pakohe Rautaki Hauora agreed and implemented 2. Education Strategy resourced and implemented 3. Implement the plan to grow our Tribal Economy	1. Iwi Management Plan implemented 2. Mana Whakahono a Rohe Agreements implemented 3. Participate in Encounters 250 celebrations	1. Woodburne Purchase completed 2. Grow our Iconic Footprint
By March 2021	1. Matatini planning commenced	1. Iwi Hauora Strategy resourced and Implemented		

KAUPAPA MATUA: THIS IS OUR FOCUS FOR NEXT 10 YEARS: TO BUILD OUR WHARENUI

OPERATIONAL OBJECTIVES 2018 TO 2019				
OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS
Provide Rūnanga services from both Nelson and Blenheim	Three year HR Organisational review completed	March 2019	Management Team	
Utilise the I.T platform to its full functionality	Upgrade and maintenance of hardware and internal resources (Database), software and staff training for improved efficiency.	December 2018	Management Team	Utilise the I.T platform to its full functionality
Undertake annual risk organisational assessment process for TRONK	Risk assessment agreed by TRONK Board	On going	Management Team	Undertake annual risk organisational assessment process for TRONK



TRONKT ANNUAL PLAN 2018					
NGĀTI KUIATANGA					
GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <i>Growing our people</i>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions	Ngāti Kuia Te Reo me ona Tikanga Strategy implementation	Year one of Strategy implemented	March 2019	Project Team	
	Ngāti Kuia publications completed	Launch of the Te Reo me ōna Tikanga website	June 2019	Project Team	
		Publications of the Pakauwera waiata and karakia audio book	June 2019		
<b>Kotahitanga</b>  <i>Unity within Ngāti Kuia is our strength</i>	Continue to foster relationship with local Kura, Te Kōhanga Reo, NMIT and Te Ataarangi	Ngāti Kuitanga is visible in our Kura Attend 50% of Kāhui Ako cluster hui	On going	Management Team	
Our relationships are sustained by our Tikanga  <b>Tūrangawaewae</b>  <i>A place to be Ngāti Kuia</i>  Our Marae, Whenua and Kura are supported	Access to Ngāti Kuia Te Reo me ona Tikanga	Support provided i.e. classes, venue, pānui, wānanga, resourcing	On going	Management Team	
		Regular Te Reo me ōna Tikanga classes at Te Hora Pā			
		Clusters and Moko pods begun			
	Promote the use of all Ngāti Kuia Marae for hui	All our key events to be held on our Marae	On going	Management Team	
	Support/Maintain our Cultural Processes	Our kawa and tikanga are maintained and adhered to at all times	On going	Management Team	
	Maintain whakapapa registrations	Grow our member registration numbers by 3% per annum	On going	Management Team	
	Cultural Properties	Review of Long-term plan for Titiraukawa completed	March 2019	Management Team & Waihaere	
	Taonga tuku iho strategy	Appropriate display areas for taonga developed at Te Hora and our iwi offices	March 2019	Management Team & Marae Komiti	
	Whare Tūpuna Constructed	Develop a formal carving training programme	March 2019	Pou Project	
	Provide appropriate Ngāti Kuitanga wānanga	Four Wānanga held to enhance our cultural practices and practitioners,  • Te Reo me ōna tikanga • Wānanga reo me ona Tikanga • Matariki • Te ihu Mātaimai	On going	Management Team	

TRONKT ANNUAL PLAN 2018					
TE TANGATA					
GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <i>Growing our people</i>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions	Develop Strategies on growing our Tribal Economy	2nd cohort of 12 whānau members commenced bee husbandry training	August 2018	Management Team / Advisor	
		Develop a plan including priorities to build our tribal economy	March 2019	Management Team / Advisor	
		Develop an Education Strategy and potential funding sources	March 2019	Management Team	
<b>Kotahitanga</b>  <i>Unity within Ngāti Kuia is our strength</i>	Maintain the image and footprint of Ngati Kuia	Branding Strategy stocktake monitored and reported on	March 2019	Management Team	
	Communication Strategy	Road Shows completed in 6 locations	April – May 2018	Trustees & Management Team	
	To Celebrate being Ngāti Kuia	Ngāti Kuia weekend celebration held and a minimum of 6 wānanga held throughout the year	September 2018	Management Team	
Our relationships are sustained by our Tikanga	Distributions to iwi members	Review and report on distributions to iwi members including benefits from our Tribal Economy mahi completed	March 2019	Management Team	
<b>Tūrangawaewae</b>  <i>A place to be Ngāti Kuia</i>  Our Marae, Whenua and Kura are supported	Continued trustee and staff professional development	All staff have an opportunity to participate in at least one professional development opportunity	On going	General Manager	
		50% of trustees to participate in at least one training or development opportunity		Trustees	
	Develop a iwi Hauora Strategy	Independent story - telling Research Completed (subject to funding	March 2019	Project Team	
	Iwi member Engagement	Six road shows completed 2018	March 2019	Management Team	



TRONKT ANNUAL PLAN 2018					
TE TAIAO					
GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <i><b>Growing our people</b></i>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions  <b>Kotahitanga</b>  <i><b>Unity within Ngāti Kuia is our strength</b></i>  Our relationships are sustained by our Tikanga  <b>Tūrangawaewae</b>  <i><b>A place to be Ngāti Kuia</b></i>  Our Marae, Whenua and Kura are supported	Taiao Strategy implemented	Creation of Iwi Management Plan	August 2019	Taiao Unit Team	
	Involvement in Encounters global initiative	Waka completed and launched	April 2018	Project Team	
		Waka management plan developed and implemented	March 2019		
	Customary Fisheries Regulations	Development of a Mātaitai and Customary Marine Title and Customary Protective Rights	March 2019	Management Team	
	Grow access to Customary Fisheries	Signed agreements held with Omega Seafood's and Ihu To Mai	March 2019	Management Team	
	Maintain Resource Management Act (RMA) service	Mana Whakahono a rohe negotiations begun with three Councils	March 2019	Management Team	
			On going		
			Attendance in Council Working Group Policy hui		
	Continue to provide CEA for Councils	On going			

TRONKT ANNUAL PLAN 2018					
TE PŪTEA					
GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO	PROGRESS UPDATE
<b>Whakatipuranga</b>  <i><b>Growing our people</b></i>  Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions  <b>Kotahitanga</b>  <i><b>Unity within Ngāti Kuia is our strength</b></i>  Our relationships are sustained by our Tikanga  <b>Tūrangawaewae</b>  <i><b>A place to be Ngāti Kuia</b></i>  Our Marae, Whenua and Kura are supported	Develop Strategies on growing our Tribal Economy	Pathways developed for Whānau Initiatives	March 2019	Management Team / Advisor	
	Grow our iconic footprint	Subject to funding, develop 5 residential dwellings at Nayland Road	December 2019	Directors and Management Team	
	Ownership of Ngāti Kuia Offices in Nelson	New office re-furbished and operational	December 2018	Management Team	
	Ngāti Kuia Financial Assets	Assets presented at market value where known and practicable to members at the Annual General Hui	September 2018	Management Team	
	Ngāti Kuia Quota Shares Holdings Rationalised	Quota holdings reduced to economic parcels	On going	Management Team	
	TRONK to achieve asset growth in line with SIPO: Group Target (\$80 million) by 2034	Annual SIPO approved	March 2019	Management Team	
	Opening year book value \$million				
	Development of DSP Properties purchased for Commercial purpose	Financial returns on properties in line with SIPO	March 2019	Management Team	
	Due Diligence completed on RFR Crown Properties	Properties reviewed with Commercial and Cultural lens	On going	Management Team	
	Aquaculture Settlement	New Space Aquaculture Settlement completed (Marlborough Space)	June 2018	Management Team	
	Development started on Tasman / Golden Bay Water Space		March 2019	Management Team	
	Undertake annual risk organisational assessment process for TRONK	Risk assessment approved by TRONK	On going	Management Team	
	Finance and Audit Committee are operational	Our organisation will be compliant within the Finance and Audit Committee terms of reference	Quarterly Reporting	Management Team	
	Financial Policy review including amendments to reflect best practice completed		July 2018	Management Team	
	Woodbourne Negotiation	Relevant assets reviewed and purchased	March 2019	Management and Negotiation Team	





SCHOLARSHIPS

MADI WILLIAMS

He uri tēnei nō Ngāti Kuia, Ngāti Apa ki te Rā Tō, Ngāti Koata  
Ko Whawenga Walker tōku tipuna  
Ko Janet Lee tōku kuia  
Ko Penny Carmody tōku whaea  
Ko Madi Williams tōku ingoa

I have just completed the first year of my doctorate in history at the University of Canterbury. I completed a Bachelor of Arts with First Class Honours in history in 2016. I am primarily interested in Māori and Pākehā perceptions of the past and the relevance of history in Aotearoa New Zealand. My doctoral research is looking at how these differing perceptions of the past have influenced the writing of historical accounts in the Treaty Settlement process, with a particular focus on Ngāti Kuia’s historical account. Following on from this I seek to discover what we as an iwi need from our historical narratives moving forward. I chose this topic as I wanted to learn more about Ngāti Kuia and contribute to the development of our people. Alongside my thesis I am writing a book for Arc Humanities Press on South Polynesia between 900-1600.

2018 TERTIARY GRANT RECIPIENTS

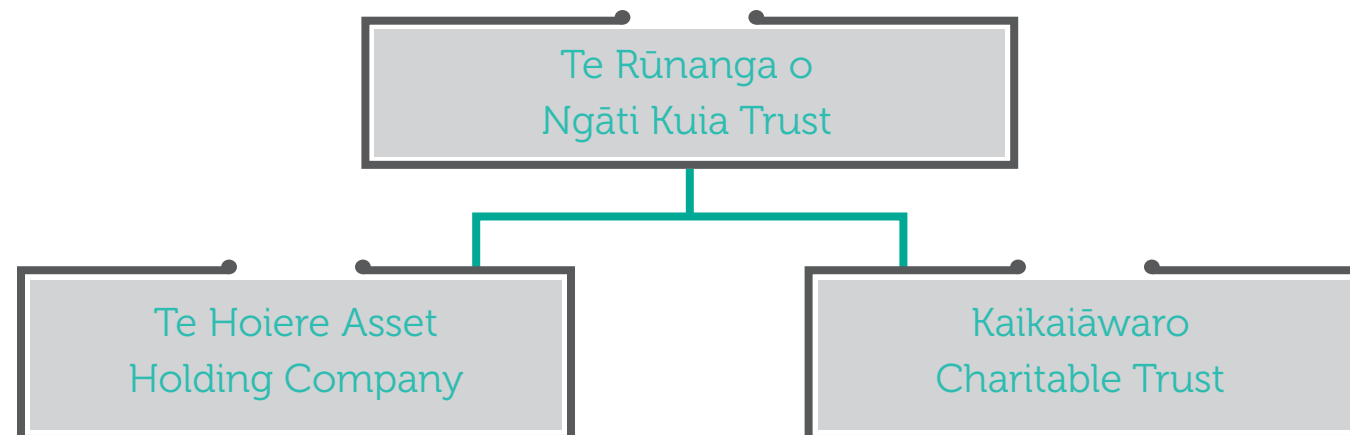
Keelan Walker	Web Development
Claudia Hillyer	Te Reo
Charquera Tobin	Science
Jordan Beck	Politics/English
Lucy Sanson	Resource and Environmental Planning
Peyton McDonald-Gray	Psychology and Development
Alana McDonald	Te Tohu Paetahi
Kim Gilson	Midwifery
Jodi Teariki	Heke Whakaakoranga
Tayla Paulin-Smith	Criminal Justice
Roimata Sam	Heke Whaakoranga Kohungahunga
Kowhai deThierry	Body and Beauty Therapy
Zan-Luther Kohu	Applied Fitness
Zantana Piukala	Youth and Community
Sari Robb	Law and Criminal Justice
Jayda Te Hira	Pacific Island Studies
Michael Robb	Applied indigienous Knowledge
Cavell Hemi	Geology
Jake Anderson	Engineering
Aarona McGregor	Business
James Wood	Business Management
Matawai Winiata	Poutuarongo Whare Tapere
Te Ata Tuhimata	Commerce
Ethan Wells	Medicine and Surgery
Tamati-James Wilson	Poutuarongo Te Rangakura Kaiwhakawaako
Wirihana deThierry	Poutuaronga Whakaakoranga
J'Adoubé Elkington	Architecture
Reagan Wi-Neera	Māori and Indigenous
Tarina MacDonald	Business Studies
Elle Sanson	Health Sciences and Nursing
Brooke McCormack	Law
Simeon Wilson	Oral Health
Kelly Coulter	Education
Maddison Williams	Philosophy
Jeremy McCleod	PHD
Karen Wells	Education
Rangituehu Twomey-Waitai	Music
Raihi Cook	Health Science

Mai i Te Aka i te taitamawahine ki Te Matau i te taitamatāne o Te Tauihu o Te Waka a Māui  
Ka horapa ai Te Kupenga a Kuia me tū ko Ngāti Kuia  
He iwi Pakohe, he iwi Karakia e

	Ngāti Kuitanga Our Identity	Te Tangata Our People	Te Taiao Our Environment	Te Pūtea Our Assets
	Kia tū te Iwi Pakohe Strong, adaptable and enduring	Kia ora te tangata Healthy, wealthy, and educated	Kia whakapuāwai te taiao Thriving and abundant biodiversity	Kia nui rawa atu te pūtea Prosperous, astute and ethical
Whakatipuranga Growing our people	Our people live Te Reo Ngāti Kuia, whakapapa and traditions	Our people govern and manage our organisations	Our kaitiaki have the capacity to manage and protect our taonga	Our people manage our tribal commercial assets, their own businesses and provide employment opportunities
Kotahitanga Unity with Ngāti Kuia and others is our strength	Our relationships are sustained by our tikanga	Central and local government and other agencies have been influenced to provide services to our people	Our taonga have been managed and protected through partnerships	Our group assets have grown through investments including joint ventures and partnerships with Iwi and others
Tūrangawaewae A place to be Ngāti Kuia	Our marae, whenua and kura are supported	Ngāti Kuia has robust sustainable organisations	Te Kupenga-a-Kuia sustains the people	Our economic development benefits Te Kupenga-a-Kuia
By 2023 5 years	1: Whare Tupuna planning commenced 2: Ngāti Kuia Te Reo strategy implemented 3: Ngāti Kuia history and stories published 4: Te Mataini 2025 planning completed	1: Hauora strategy resourced and implemented 2: Grow our Tribal Economy through advocacy and support for whānau land 3: Education strategy resourced and implemented 4: Strategic planning review completed every three years with minor update in between.	1: Iwi Management Plan Completed and implemented 2. Waka project completed 3: Manawhakahono a rohe completed and implemented	1: Ngāti Kuia Statement of Investment Policy Objectives regularly reviewed 2: Grow our iconic footprint
Tikanga – to up hold Ngāti Kuitanga through the principles of Mana, Kotahitanga, Whanaungatanga, Manaakitanga				
Whakatipuranga, “Growing what is Ngāti Kuia” “As an Iwi we are thriving in all things that make us uniquely Ngāti Kuia”				
Pūrero ake ana te Pakohe nō tūākiuki Mai i te manawa whenua o Papatūānuku He toka māori tōna hanga Nā runga ana i ngā ia Parawhenuamea E wahaina atu ki ngā tai e kōmitimititia ana Ka tikina, ka ōroia ki a whakaahuatia Ka hua mai, me he uri Ngāti Kuia He iwi Pakohe, he iwi Karakia e Tāria te wā kei taku aro		Pakohe forged in ancient times born of Earth Mother natural and pure Transported by the river to the meeting of the waters Gathered up, manipulated and shaped in to a proud resource of Ngāti Kuia te iwi Pakohe		

Version 2018





**Chairperson:** Waihaere Mason

**Vice Chairperson:** Huataki Whareaitu

**Trustees:** Wayne Hemi  
Rebecca Mason  
Emma Walker  
Elaine Wilson  
Kim Hippolite

**Management:**

**Company/Financial:** Nicki Hemi

**Office:** Lea Hemi

**Whakapapa:** Billy Wilson

**Te Taiao:** Raymond Smith  
Julia Eason  
Ngaire Kingi

**Directors:** John Henderson  
Chris Royds  
Wayne Hemi

**General Manager:** David Johnston









