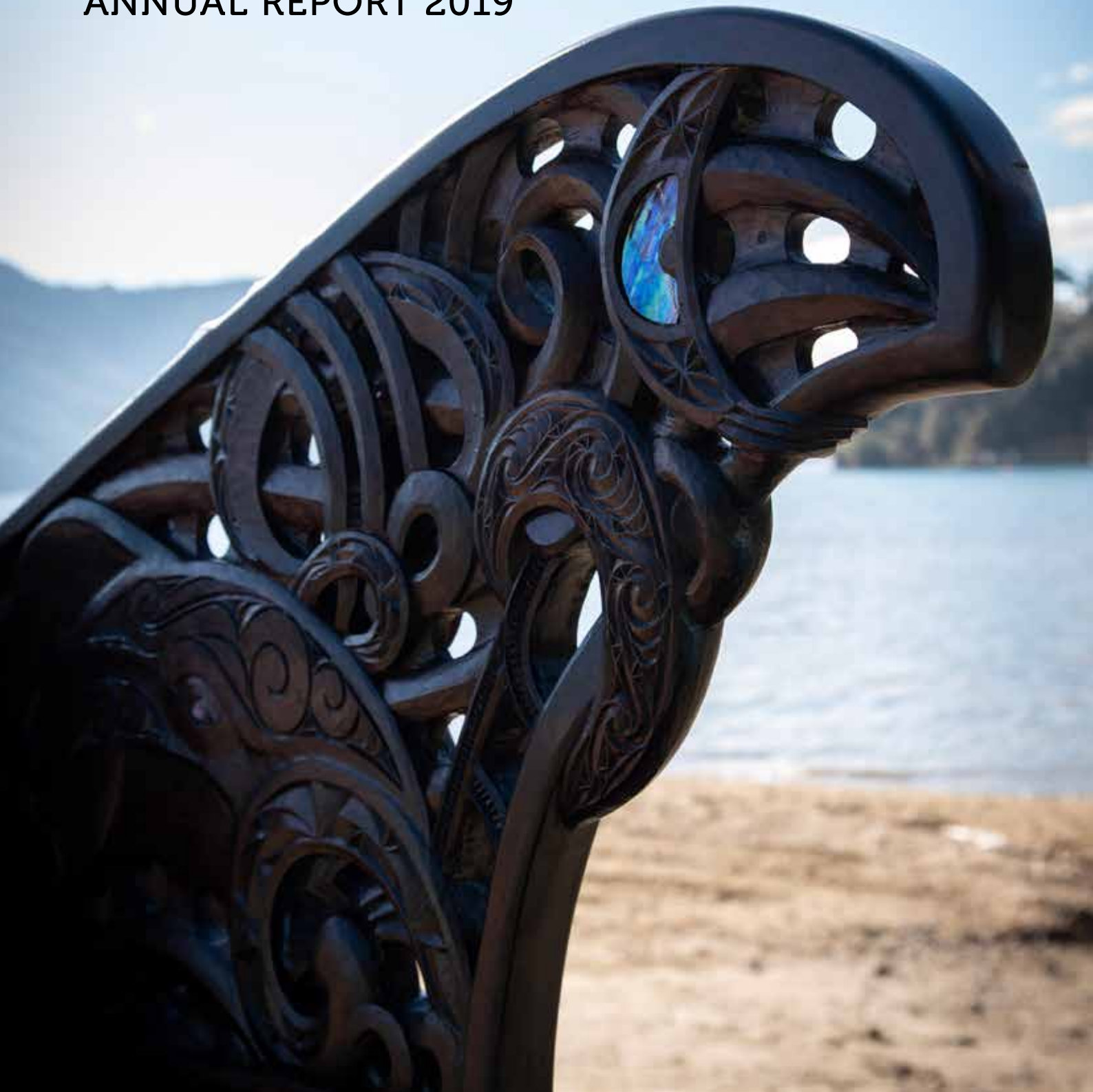




# TE RŪNANGA O NGĀTI KUIA TRUST

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ANNUAL REPORT 2019







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2018 AGM minutes and the full Audited Annual Consolidated Accounts for 31 March 2019 will be available on request and at the AGM 28 September 2019.

Tēnei e tuku atu nei i ngā oha matakuihui  
ki ngā uri a Te Toki Pakohe.

Kia mātotoru ai te tauwhirotanga a te mea ngaro ki a tātou.

Ki ō tātou tini mate e tangihia ake nei, e mihia ake ana,  
e moe ariari te moe ai.

Tēnā tātou katoa e whai nei i ngā tapuwae o ngā tūpuna.

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Tēnā koutou ngā Whānau o Ngāti Kuia



## CHAIRPERSONS REPORT 2018/19

### Tēnā koutou ngā Whānau o Ngāti Kuia

The 2018/2019 year has continued to be one of consolidation for our Rūnanga. Planning and mahi has been given to our key developments, Iwi interests and increasing local initiatives.

The year began with a facilitated Board planning session resulting in the Road Show 2018. Six hui were held across the motu for feedback from whānau. Some common elements emerged including unanimous support for our Strategic Plan and its implementation, whānau appreciation for our grants and scholarships, and support for our approach to building our Tribal Economy. In addition, improving our communication, assisting whānau to connect, and supporting whānau investment opportunities were also seen as possible focus areas. These aspects and others are being accommodated as we are able, considering already planned and budgeted for activities. As well, business involving other parties would always affect progress. These include Woodbourne negotiations, Taonga Tūturu, and requests for kano ki te kano hui involving local Iwi politics and District Councils' consultation.

Our Statement of Investment Policy and Objectives (SIPO) clearly defines avenues for growth. A major decision was made to depart a shaky share market. However, this has to be balanced by moves to secure other investments in lieu, with good returns, and shifting risk factors to a more stable environment. As well, Ngāti Kuia is a notable property owner in Te Taihū. The new office is considered part of that investment stream. Coupled with regular communication with a range of entities is raising our profile and credibility. The ability to access other funding which has featured again this year, is definitely influenced by the level of one's credibility in the community. Our Directors are to be commended on maintaining a proactive stance with much due diligence when considering opportunities.

Distribution of benefits to Iwi members remains consistent and stable. It must be said that distribution does not necessarily mean giving pūtea. Providing places for wānanga, supporting kura, kapahaka, and whānau initiatives are examples of ways to support wellbeing. Our scholarship programme is receiving positive recognition. It is satisfying to see the quality and variety of studies now being pursued by our taurira.

The various mandates listed gives credence to our support of community affairs. Attention is given to those things Māori while others stem from a requirement under our Settlement that Iwi are to be consulted on matters involving the business of government entities. Two initiatives need mentioning.

The first, the 28th Māori Battalion D Company Waharoa o Te Taihū is gaining momentum. The intention is to build waharoa across the motu. Plans are well advanced with funding now being addressed. We see the recognition of the mana of these tūpuna must be acknowledged in the most formal of ways. Secondly, Hutupaoro Māori o Te Taihū is to provide a clear pathway for our players to progress. One might say only rugby. The response ... it's a start! This example may provide motivation for others to step up to lead other forums which may not necessarily be in sport.

There has been continuous activity in supporting local tikanga me kawa events such as the Taurapa next to the Mahitahi awa. The name of the Taurapa is "Whatu Manga nui ki te tai" "The Great eyed Barracuda" (or shark) on the tide. This is the mythological name of a steering oar. As well, a karakia "Whakaarahia te huruhuru" was used to calm the sea. It required the captain to pluck one of his wife's hairs and cast it into the water as he recited the karakia. All of this is Ngāti Kuia kōrero.

A request was made for a Kohatu for the Nelson Airport Departure Lounge. Ngāti Kuia gave koha of a pākohe kohatu named "Kei runga rā Arurangi Kei raro nei Aronuku" "Sky above, Earth below." This term is from the pātere "Ka tiro noa atu au ki a koe Kupe" "I turn my gaze to Kupe," composed by Tipi Wehipeihana. The Taonga depicts a noble past that gives us courage to face the future.

As yet no decision on Taonga Tūturu ownership has been made. A July 2018 Court hearing with Judge Isaacs was inconclusive. Our stance is clear. Iwi are kaitiaki and own the Taonga. Taonga are shared on agreement, securely displayed, and made available for all to see and use.

Putting aside Settlement issues, iwi are joining forces to provide a more stable, recognisable iwi Te Taihū front. Formal recognition of iwi is being given by Councils under the form of Memorandums of Understanding negotiated over a long period of time. These enable iwi to be consulted on planning rather than being told. Memorandums indicate what is desirable although parties may not necessarily totally agree on what and how things are to be done. A move to formalised agreements which state what shall be done is the next step. But, again, it's a start. The recent Waimea fires have catapulted iwi into the national frontline where our inclusion into the upper echelons of Civil Defence management must be noted. This can be attributed to a team of "locals" given mandate by iwi to front in time of need. They were recognised and appreciated by others when bringing Mātauranga Māori into a stressful situation. In this respect,

Whakatū Marae, Te Hora Marae, and Te Āwhina Marae were able to meet the demands of a Civil Defence call out.

Looking to the future, progress in our Tribal Economy, Te Reo me ōna Tikanga Māori, and Whānau Hauora will continue. To this end, and in all our business, intergenerational participation is needed if we are to ensure that knowledge gained becomes entrenched. Wharenui Tupuna planning could well be part of this ideal. Te Mana o Te Wai has now become a national priority with the possible inclusion of Te Hoiere awa receiving attention as an exemplar catchment focusing initially on the "3 Waters – Drinking, Storm, and Waste water." Ultimately, for us, will lead to environmental restoration, good water quality, and fair water allocation.

We will be part of any governance and management should this go ahead. Through all of our experiences, it is becoming patently clear, that access to resources, once out of reach of Ngāti Kuia, are now able to be taken full advantage of, through improving capacity.

Our Board, Management, Directors and Mandates, who represent us at the many wānanga and hui, are to be commended for their continuous mahi which at times is complicated and time consuming. Their professionalism and loyalty are appreciated.

In conclusion, the key to progress is working within our means and staying with our principles and Strategic Plan. The capacity to create independence comes from sacrifice and hard work. Patience is a virtue - so they say.

We cannot do all things at once but what we do, we will do it well.

**Nāku noa nā**  
**Waihaere Mason MNZM**





## GENERAL MANAGER'S REPORT

**Tēnā koutou anō Ngāti Kuia mā. Tēnā tātou i o tātou mate, ngā mate kua hinga atu rā kua hinga mai nei i o tātou marae, o te kainga, o te whenua. Nei rā ko tō whānau nō te iwi karakia, te iwi Pakohe e poroporoaki nei i ngā mate. Te hunga wairua ki te pō, tātou nei ki te ao mārama.**

**Tihei mauri ora.**

**We gladly present our collective mahi in this year's 2018-2019 Annual Report.**

**Thank you kaumātua mā and iwi members who have supported the Rūnanga during the year.**

**We also recognise our mandate holders, contractors, various komiti and staff, who have represented us well and for the continued guidance from our Chairperson and Trustees.**

The following Annual Report includes commentary on activity and performance for all entities across the group; Te Rūnanga o Ngāti Kuia Trust, Kaikāiāwaro Charitable Trust

and Te Hoiere Asset Holding Company.

We have continued to utilise our four pou both in our decision making and in practice. Within their guidelines we have maintained a good balance of them all, and because of this we are also on track with our long-term aspirations.

### Annual Objectives

Management is pleased to present the outcomes for the TRONK Annual Plan for 2018-2019.

We performed well against our TRONK Annual Plan objectives for 2018-2019, meeting 37 of our 40 Annual Objectives.

Some of the highlights included:

- The building and opening of our new Nelson Office
- Graduation of our second round of Bee Husbandry course students
- Our Te Pua pod development for our tamariki
- Completion of phase one of our Hauora Strategy and completing a funding application to the Health Research Council to support phase two
- The completion and launch of our Waka Tāngata early in the year
- Progression of Tribal Economy mahi including our first kānuka wānanga and development of an export market
- Completion of a comprehensive Provincial Growth Fund application to establish a native plant nursery at the rear of Titiraukawa

The three continuing objectives mentioned continue to progress satisfactorily. These are:

- Our Education strategy development will be completed 2019-2020
- Advocating for NMIT to consider introducing a formal carving programme for Te Taihū
- A review of the long-term plan for Titiraukawa was completed in May 2019

### Tribal Economy

Our Rūnanga commenced a national initiative in 2016 that supports whānau in utilising their whenua. Now in 2019, we are pleased that we continue to progress and develop momentum since the initiatives launch.

With continued support from Te Pūtahitanga and the Rūnanga this dream is starting to become a reality for some of our whānau.

Our trainee apiary has again produced close to 400 kilos of honey. We are likely to sell most of this honey and will invest some proceeds back into the training.

Our long-term goal is to have hives across multiple locations and whānau who manage the business. Whānau can also diversify and get scale from the many types of other products that you can get from bees and or kānuka.

Many of the trainees are building up their experience and quietly increasing their own hives on their whenua.

We are exploring other options that may assist whānau in developing their whenua including:

- Developing ways of providing support to whānau in establishing collectives and supporting the establishment of a Māori business network.
- Assistance with Organic Certification of whenua blocks. This means that whānau who wish to can look at selling honey, kānuka and other products at a premium.
- Securing access to a global export market for organic products including kānuka tea, distilled floral water and oil.

### Grants and Scholarships

Back to School Grants have proved to be popular again. We distributed 520 grant payments to Ngāti Kuia tamariki. This is an increase of 28% on last year's 405 recipients. These have been well received and are proving to be a real help for whānau at the beginning of the school year. Our overall beneficiary distributions within 2018-2019 valued \$169,066. This includes grants, scholarships, sponsorships, distributions to Te Hora Marae and other Ngāti Kuia affiliated marae. This excludes Te Hora marae capital investments, wānanga and external grant expenditure.

### Iwi Membership

We continued good membership growth during the year increasing 4.6% from 3677. This is equivalent to \$14,714 value per member at year-end (based on 3847 registered members). Our overall group equity value increase in net dollar terms over this period was \$6,234,520. Our Annual Plan 2018-2019 and associated activities should support our continued growth and retention of our members.

### External Relationships

We have continued to develop and maintain important networks with key external stakeholders. This includes our three Local Councils, Rata Foundation, Ministry of Business, Innovation and Employment, Te Pūtahitanga, Te Puni Kōkiri, Ministry of Social Development and other agencies. As a result, we were able to obtain funding and support for many of our key initiatives.

### Noho, Wānanga and Events

It has been exciting to witness Ngāti Kuia tāngata attending and contributing to our wānanga and noho. In October many whānau gathered again and celebrated Ngāti Kuia Day. This was a great occasion where whānau and tamariki were the centre of a fun day celebrating their Ngāti Kuia tangata. In November, we hosted many kaumātua at Te Hora who enjoyed an early Christmas lunch. Both events were well received by attendees.



The following are updates of key policies during this financial year:

#### **Group Debt to Equity Policy**

Our Statement of Investment Policy and Objectives (SIPO) contains our policy that we will have no more than 20% of Total Group Equity in debt with only up to 50% debt allowable in any one transaction. The below ratio looks at our borrowing compared to what we own.

The ratio of Capital to Total Assets is 94% compared with the same ratio as at 31 March 2018 year end of 90% with our overall debt level reducing by 4%. Our total debt has reduced from 10% to 6% over the year.

#### **Distribution Policy**

As part of our Trust Deed requirements every two years we need to review our Distribution Policy.

This policy was reviewed in 2018 by our Financial Risk and Audit Committee and continuation of the status quo was agreed to via our TRONK trustees.

This policy adopts a 4% return on "Cash flow Assets". This is based on the loans between entities and any other settlement funds received directly by the Company on behalf of the Trust enabling us to run our operations. No change was made this year to this policy.

#### **SIPO**

TRONK approved Te Hoiere Asset Holding Company continuing its progress with the Statement of Investment Policy and Objectives (SIPO) which results are detailed separately in this report. This included the trustees reviewing and approving the asset allocation mix and investment return targets for 2019. A snapshot of our asset allocation as at 31 March 2019 is included in our Company Report.

#### **Other Notes:**

The Annual Audited Accounts for year ended 31 March 2019 are a consolidated set of accounts, which includes the investments held across our entire Group Entity holdings. No amendments were made to the Trust Deed during the year.

#### **Conclusion:**

In closing, thank you all for your tautoko and we look forward to progressing, subject to resourcing, some major projects including phase two of our Hauora strategy, the development of our Native Nursery concept and continued support for whānau to develop their whenua and grow our Tribal Economy.

**He waka eke noa**

**Nāku noa nā**

**Dave Roha Johnston | General Manager**

**Te Rūnanga o Ngāti Kuia Trust**

“ We have continued to utilise our four pou both in our decision making and in practice. Within their guidelines we have maintained a good balance of them all, and because of this we are also on track with our long-term aspirations. ”





## TE HORA MARAE

### Kia ora tātou

Since the building of our new wharekai, kaiauwahine, and the re-opening of the marae in March of 2016, our marae has seen a number of significant changes. These changes have had us enjoy continuous growth in the number of bookings.

To coincide with the marae facility updates a number of marae management processes have been overhauled. The positive outcome of this is that we are keeping up with the demand of the day to day management of our marae.

Some of the key changes include a new Strategic and Annual Plan from the Te Hora Marae Land trustees and a new Te Hora Marae Charter. This provided for a newly elected Marae Komiti

to manage the day to day operations of the marae, including the appointment of an interim marae Manager to help facilitate this. We have also developed a new online booking system that can be found on the Te Hora marae website at [tehoramarae.co.nz](http://tehoramarae.co.nz)

As defined by our Te Hora Marae Strategic and Annual Plan planning has started around the construction of a carved whare tupuna at Te Hora Marae. This project is still at very early stages, and Iwi will be informed and consulted at every stage possible. This is being strongly supported by Te Rūnanga o Ngāti Kuia Trust.



## HE MAUNGA PAKOHE RAUTAKI HAUORA

He Maunga Pakohe Rautaki Hauora ‘The term “He maunga pakohe rautaki hauora” is part of a whakatauki our tūpuna mātua composed, *He wai pounamu, he maunga pakohe* (a river of pounamu, amount of pakohe). This speaks to the importance of our resources from the mountains to the rivers, the estuaries and the ocean. It highlights our responsibility to them as kaitiaki, this in turn reflects the care the environment has on us the people. Metaphorically it speaks to the health of the environment and the mauri or life force that is contained in all parts of the natural environment and binds the spiritual and physical world. He maunga pakohe rautaki hauora: can be translated as, *A strategy to obtain the pinnacle of best health outcomes.*

This saying guides us and we use it to make sure that as an iwi we are focusing on the right things. Things that make a real difference in the lives of our whānau.

After many months of planning and hui the project team applied for funding to the Health Research Council, and we are waiting to hear back from them. If we are successful we will begin recording the hauora stories of our tūpuna and whānau over the next 18 months. Our goal is to remain connected to our tūpuna and to make sure that their voices

are not lost. This work will be carried out by a Ngāti Kuia led team consisting of: Researcher Madi Williams; Project Manager Vicky Thorn; Board Kaitiaki Huataki Whareaitu and Rebecca Mason; Advisers Kereopa Ratapu and Peter Meihana and the Hauora Whānau Advisory Rōpū which is currently: John Hart, Christine Hemi, Carol Hippolite and Cilla Wilkins.

Te Whatu Pakohe -The future vision of Ngāti Kuia will be grounded in a Ngāti Kuia world view. The gathering of our stories will be undertaken within a kaupapa Māori pūrākau based framework. This will mean that whānau will be at the heart of this initiative deciding what our priorities should be and what the solutions could look like that are ako Ngāti Kuia. As Ngāti Kuia, we have distinct ways of working together, and by having wānanga we will be able to collectively share our health and wellbeing stories and needs. It will also help us to understand our wellbeing as whānau, hapū and iwi and to build our knowledge about traditional ways of being.

“Nahau te rourou nahaku te rourou, kia ora ai te iwi”, meaning the bringing together of knowledge for the wellbeing of our people.

## TE TAIAO

Our Taiao team have been busy over the last 12 months, working on a series of projects and continuing to respond to external kaupapa both big and small. It is always a balancing act with a fair dose of triage for the mahi that comes in the door or the inbox. The last 12 months has seen a slight change in direction with a genuine push to focus on our own projects that benefit our own whānau and our environment. This means we will step away from some kaupapa in order to get the biggest bang for our buck. A brief of some of the outputs we have achieved and future anticipated outputs in 2019 are outlined below.

### Planning and Policy

Perhaps one of the key components of our mahi is advocating for the interests of Ngāti Kuia whānau and kaitiaki obligations through liaising with Councils, Crown agencies and developers. We are currently engaging with all three Te Taihū Councils regarding their regional planning documents, which are at different stages. We continue to review all consents that come in across the region and put in submissions and feedback to protect Ngāti Kuia interests and values. The Nelson Whakatū Plan is soon to be notified, the Marlborough decisions are due out by the end of the year and the Tasman Region is just getting underway.

### Taiao Iwi Management Plan

Our Taiao Iwi Management Plan (TIMP) is taking shape with mapping, policy scoping, structure and the first noho almost complete. This kaupapa is a little behind schedule to make room for other time sensitive mahi but it is still progressing. We are still hoping for a final draft by the end of August 2019 to be out for further consultation with whānau.

Out of the research for the TIMP and the 2018 Roadshows and AGM there was a desire for improved access to urupā. The Urupā Project was created and has progressed at pace with ground survey work completed at three sites and management discussions underway with other sites.

The old fence line at Te Hora Pā was surveyed on Sunday 3 March. This was overseen by Marae staff and interested whānau. Results showed questionable space at the northern end, successful location of the whare that Aunty Bubby MacDonald grew up in and location of the burial site of Pokiki. Ruapaka was a challenging site to work on. The rua tūpāpaku (graves) are still being identified and discussions have been had with NZTA and the Mason whānau regarding risks to the site. Ruapaka Hill and Mahikapaoa Head urupā have been identified as needing better management. Discussions have begun with Marlborough District Council regarding these



sites. Other sites have been identified and will be discussed through the TIMP.

### Titirangi Wānanga

Whānau enjoyed the weekends' activities, mahinga kai, sites of significance, and whanaungatanga. Wind stopped us from accessing Titi Island and getting birds but we revisited some good fishing spots and saw some wonderful historical sites where our tūpuna lived. Good weather on the final day of the Titirangi wānanga allowed us to access the archaeological pits on the neighbouring property.





## SHANE PARATENE

I attended the second Bee Keeping course with our Ngāti Kuia whānau which started August 2018 and finished May 2019.

I could hardly wait and was so excited that I got on. The best thing was being with the whānau learning, especially with my son Hakaraia (Cairo) and nephew Kane. Getting to know Nigel Costley was an awesome bonus as his skills are impeccable and I am so grateful that I got to have this experience. For those of you who don't know, Nigel runs his own bee keeping show with radio Fresh FM.

I don't do so well with written work so this was a real challenge for me, but Nigel went above and beyond to help me, it meant working so hard to stay on top of things. And I did it! I also passed my DECA certificate!

We enjoy the honey with its multiple rongoā uses, use the beeswax in our pani/ointment and for making beeswax wraps. Our future with beekeeping is basically to be more self sufficient but I know there is an economic future in this for us.





## JAIME DUNCAN

**Tēnā koutou katoa. He mihi maioha ki a tātou te whānau, whānui o Te Iwi Pakohe, Ngāti Kuia, ka nui te mihi ki a koutou mō tō koutou tautoko i ngā tau kua hipa me tō koutou kaha ki te hapai i tō tātou reo rangatira.**

I started my Te Reo Māori learning journey back in 2009 with the hopes of being able to understand what was being said in the many pōwhiri and events that occurred at our marae. I started attending night classes through Te Ataarangi ki Te Taihū and I loved it. As I progressed through the levels I was approached to train as a Te Ataarangi tutor.

After my training, I was ready to stand as a kaiako and I knew in my heart that my first class needed to be for my whānau and iwi, so I approached Te Rūnanga o Ngāti Kuia to find a way to hold these classes. The Rūnanga were very supportive and helped me find a way to hold the classes, they covered the costs of the course ensuring whānau participation was free and open to all whānau who wished to attend.

In 2014 our first 3 hour a week night classes were held in the Whakatū office and it was fantastic to have whānau learning in a safe and familiar environment. Throughout that first year we held wānanga at Te Hora Marae and we also spent time at Titiraukawa.

From then on, we have held classes in Whakatū where the whānau continue to grow and develop their Te Reo Māori use. This year I opened up a new beginner class which is well attended. It is wonderful to have such a diverse range of ākonga, we have rangatahi, pakeke and kaumātua who all bring their own skills, knowledge and sense of humour to the class environment.

I am currently supporting my cousin Kassianna Hemi who has started her own journey on the path to become a kaiāwhina through training with Te Ataarangi ki Te Taihū.

It has been an amazing journey so far and I look forward to this continued journey. I am so proud of all of the whānau members who have taken up the opportunity to jump on board our Te Reo Māori learning waka and even though in the beginning they were all whakamā and a little nervous, it gives me a great sense of pride to see them stand tall and use the knowledge they have gained through these classes.

E kī ana te whakatauki, “Mā te kōrero te reo e ora ai, mā te oranga o te reo ka rangatira”

Nō reira, tēnā koutou, tēnā koutou, tēnā tātou katoa.



## TRIBAL ECONOMY

The Tribal Economy has focussed on initiatives to utilise the land assets of Ngāti Kuia Iwi and whānau to benefit the people.

Over this past year the focus has been on the following areas:

1. **Apiary**
2. **Kānuka Products**
3. **Native Nursery**

### Kānuka Products

Our first Kānuka wānanga was held in February this year at Lee Mason's whānau block in the beautiful Marlborough Sounds. In this wānanga, whānau were taught how to harvest the kānuka tips using tikanga and organic methods and the trial harvest was used to create kānuka tea, floral water and oil.

Organic certification is underway in several whānau blocks which will open the door to international markets as well as allow a premium price to be achieved. Already we have received strong interest in these products from Taiwan, Japan and Belgium.

### Native Nursery

A lot of research, development and networking has culminated in a funding application for \$2.998 million + GST for an automated nursery to be developed at Tītiraikawa. This would be a commercial operation to help to establish our own Kānuka orchard, replenish native stocks on whānau lands and sell commercially in Te Taihū region.

### Apiary

We are now on to the third cohort of Beekeeping training starting 26 July 2019. There are 12 whānau members already enrolled and runs every second Friday until 1 May 2020.

**Ngā mihi nui,  
Ra Winiata  
Commercial Advisor**

## TE PUA

Te Pua is the name given to our Mokopuna Pod that has been in operation at Te Hora Marae for most of the last 12 months. Te Pua means 'the seed' and is a shortened version of the saying 'Tataka Te Pua' which means 'prepare well the seed'.

It is an opportunity for whānau and friends to bring their pēpi to the marae a couple days a week to learn by playing at our marae. There is a focus on Te Reo me ōna Tikanga, and including Kawa, and Kōrero Tuku Iho specific to Ngāti Kuia and Te Hora Marae as well as the development of our own Ngāti Kuia wholistic wellbeing and development model and māramataka programme 'Te Whare Tauawhiawhi a Kuia'.

It is a whānau friendly environment where emphasis is placed on Te Reo me ōna Tikanga, especially when interacting with our mokopuna or pēpi. This is to help normalise Te Reo me ōna Tikanga within our whānau, our kāinga, our marae or wherever we are in our everyday lives.

We currently have whānau enrolled that attend from Waitohi, Wairau, Motuweka and Whakatū.





## POUWHAKAREWAREWA TE KETE KÖRERO A KUIA - A REO ME ŌNA TIKANGA STRATEGY FOR NGĀTI KUIA

**Pūrero ake ana te pakohe mai i te manawa whenua o Papatūānuku - he toka māori tōna hanga! Ka tikina, ka ōroia! Ngāti Kuia - he iwi karakia!**

**I whakarewahia te kaupapa nui whakahirahira nei mō te iwi i te tau 2017, nei rā ko ētehi o ngā hua i te tau 2018-2019 kua hipa.**

We saw the inaugural gathering of our Kereru Ngāti Kuia with around 40 whānau in attendance from as far as Auckland to Wellington. The development of regular hui for Ngāti Kuia whānau where ever we live is an important feature of our strategy and ongoing development of whanaungatanga, whakawhanaungatanga. We plan to have more clusters and more regular get togethers sharing whakapapa, learning waiata and keeping a finger on our Ngāti Kuia pulse.

The development of our online Reo me ōna Tikanga portal has been ongoing and we look forward to sharing this with our people soon. There is space for contextualised situational language learning (bath time, kai time, cleaning the whare time etc), a space to learn our waiata, a space for regular language lessons, and space to become familiar with our kawa and tikanga marae practice.

Our whare wānanga whare kōrero continues to grow. As well as the development of Te Pua our rohe/marae based Mokopuna Pod for whānau with young children, we continued wānanga over the year with our Ohu Mātātahi (at Te Haeata French Pass 21-24 Jan 2019) with Tamati-James Wirihana and Te Puawai Stretch-Logan as Kaiwhakahaere. They were received very well by rangatahi in attendance. They are part of our succession plan, being mentor/rangatahi older than our taiohi. We had 35 - 40 in attendance, Iwi historian and whakapapa man Dr Peter Meihana, museum

and Iwi Taiao exponent on Pakohe, Hamuera Robb, and our waka Te Hoiere with Raymond Smith guiding.

Our Wānanga Reo held not long after, again at Tītiraikawa with a kaupapa matua of Mauri Ora. We welcomed the creation of a mauri stone 'Pouwhakarewarewa te kete kōrero a Kuia' by Lewis Smith. This is housed currently at our Whakatū tari.

Our whare kōrero specific to Pakauwera waiata and karakia continues to be researched, and we look forward to sharing some of the histories, waiata, karakia, translations and explanations undertaken by whānau and Mark Moses. Very pleasing is the reawakening of 'tō waka' Tuku Atu, from these writings, that our whānau and rangatahi have been instrumental in it's return to the world of light and is now being regularly recited and practised both in our waka wānanga, but also during it's launch and appropriate for calling manuhiri in for pōwhiri. Ngāti Kuia waiata, for Ngāti Kuia, by Ngāti Kuia - meinga meinga! That's where it's at!

The implementation of our Reo me ōna Tikanga kaupapa is forever ongoing, and grows as our people do. Pouwhakarewarewa te kete kōrero a Kuia, our Te Whare Tauawhiawhi a Kuia kaupapa and our Ngāti Kuia tangata is being shared within our people and to our friends and wider communities. Tataka te Pua, we must prepare well the seed. Pūrero ana te pakohe, he toka Māori tōna hanga, pakohe forged from ancient times - natural and pure. Ka tikina ka ōroia kia whakahuatia me he uri Ngāti Kuia, gathered up manipulated manifesting proud descendants - Ngāti Kuia!

**nāku nā Angie Stretch**

**Kairuruku mō Pouwhakarewarewa te kete kōrero a Kuia**



FINANCIALS  
20<sup>18</sup>/<sub>19</sub>



# TE HOIERE ASSET HOLDING COMPANY LIMITED

## Directors Report to the beneficiaries of Te Rūnanga o Ngāti Kuia

### Overview of the Year to 31 March 2019

Five key highlights for Te Hoiere Asset Holding Company Limited to 31 March 2019 were:

1. Progress at Woodbourne with the Golf Course purchase.
2. Exit from Managed Funds.
3. Completion of new offices at 192 Rutherford Street, Nelson.
4. Resource Consent issuing and progress in developing the aquaculture marine areas in Tasman Bay.
5. Advances with the Tribal Economy, a Provincial Growth Fund application by Te Rūnanga o Ngāti Kuia Trust and possible nursery development at Titiraukawa.

### Woodbourne

The Golf Course was purchased in late 2018. A Ground Lease has been entered into with Marlborough Airport Limited at a 6.75% rental rate.

This was a joint purchase by the Kurahaupō Iwi.

The next focus is the Housing Estate. Kurahaupō Iwi and New Zealand Defence Force have agreed to a joint valuation approach, which is hoped to progress in September 2019. New Zealand Defence Force are still preparing the Housing Estate to enable the valuation to occur, including water and sewer supply agreements and planning advice on possible subdivision.

Once the valuation is received, the decision can be made by the Kurahaupō Iwi to purchase the Housing Estate hopefully before Christmas 2019.

Progress on the Airbase itself is on hold. The Kurahaupō Iwi have requested an indemnity from the Crown in respect of the PFAS contamination at the Airbase and are awaiting an outcome on that request.

### Managed Funds

In September 2018 the New Zealand Stock Exchange was at all-time highs and had been on a steady growth track for nine

years. However, the outlook was for volatility and uncertainty. As such the Directors decided to sell both funds in two stages and converted a paper capital gain into cash.

The New Zealand and global share markets did drop in October 2018. The New Zealand share market has recovered to levels higher than they were in September 2018 but with many ups and downs since that time. The global share markets remain volatile. The research points to increased volatility and shares being highly priced. As such, we do not propose to re-enter the share markets until we have improved certainty and outlook.

Instead, we have refocused on commercial property as an alternative. We are also keen to advance a Woodbourne purchase to achieve a higher return than the term deposit rates available.

Te Tari Matua o Te Rūnanga o Ngāti Kuia (Whakatū Office)  
192 Rutherford Street, Nelson.

This is a great milestone for Ngāti Kuia establishing a great pou in the rohe. The valuation supports the purchase of the property, plus the refurbishment works completed to date.


### Tasman Aquaculture Marine Areas

Resource Consents have been issued to enable development of 70% of the water space that the eight Iwi in the Te Taihū own. This has enabled progress and development of those farms. The first navigation light was installed in June 2019, and development of that water space is progressing. The balance 30% of the water space for Stage 1 still requires Resource Consent which is progressing.

The focus will be a combination of direct farming with Sanford and Kono, plus some leasing of the farms.

### Commercial Property

The Terrace continues to perform well although the overheads are higher than they used to be given insurance is very expensive in Wellington and is increasingly difficult to get. We have seen improvements with the management of the property through Te Hoiere Asset Holding Company



Limited's ownership. The strategy of using the rent to repay the mortgage debt has proved successful and this property continues to be a successful acquisition providing a good rental return.

We have tried to purchase other commercial properties, including the Spotlight premises in Nelson, and we looked closely at The Warehouse premises in Blenheim. We were outbid on the Spotlight offer and didn't proceed with a purchase of The Warehouse premises in Blenheim.

We will continue to explore commercial property options, but the lack of good commercial property highlights the benefit of progressing Woodbourne Housing Estate, which could provide a stable and good level of return compared to other investment options at present.

### **Tribal Economy**

Dave Johnston, Nicki Hemi, Kereopa Ratapu and Ra Winiata have continued to make progress with the tribal economy including the Bee Husbandry course, Kānuka oil, Kānuka tea and a significant Provincial Growth Fund application in respect of the potential nursery and joint venture at Titiraukawa.

This is a trust initiative but supported by Te Hoiere Asset Holding Company Limited.

### **Financial Performance**

We continue to see the growth of net assets, which included receipt of the aquaculture settlement funds during the financial year ending 31 March 2019.

Overall we have seen good return on capital, although our forecast to 31 March 2020 is for lower returns given our overweighting of cash following the redemption of Managed Funds and the inability to find suitable other investment options, again highlighting our focus on progressing Woodbourne Housing Estate.

## STATEMENT OF FINANCIAL PERFORMANCE

Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group For the year ended 31 March 2019

| Account  | 2019             | 2018             |
|--|------------------|------------------|
| <b>Income</b>  |                  |                  |
| Fisheries & Marine Farming                               | 469,626          | 455,261          |
| Properties   | 1,680,545        | 1,546,556        |
| Investment Income  | 912,491          | 504,331          |
| Other Income   | 106,497          | 84,404           |
| <b>Total Income</b>                                      | <b>3,169,158</b> | <b>2,590,552</b> |
| <b>Operational Expenses</b>                              |                  |                  |
| Trustee and Director Costs                               | 273,035          | 226,815          |
| Human Resource Costs                                     | 635,639          | 644,334          |
| Office and Operations Expenses                           | 277,201          | 217,602          |
| Communications   | 24,362           | 16,692           |
| Financial Services                                       | 27,823           | 35,463           |
| Cultural Property Expenses (Net)                         | (874)            | 18,084           |
| Depreciation and Gain/(Loss) on Disposal of Fixed Assets | 62,706           | 95,169           |
| <b>Total Operational Expenses</b>                        | <b>1,299,891</b> | <b>1,254,158</b> |
| <b>Net Income Before Projects</b>                        | <b>1,869,267</b> | <b>1,336,394</b> |
| <b>Project Costs and Distributions</b>                   |                  |                  |
| Grants and Distributions                                 | 169,067          | 160,619          |
| Annual Plan Services and Projects                        | 79,022           | 69,780           |
| Te Hora Marae  | 2,833            | (9,486)          |
| <b>Total Project Costs and Distributions</b>             | <b>250,922</b>   | <b>220,914</b>   |
| <b>Net Surplus/(Deficit) After Projects</b>              | <b>1,618,345</b> | <b>1,115,481</b> |
| <b>Trustees Income Before Tax</b>                        | <b>1,618,345</b> | <b>1,115,481</b> |
| <b>Taxation and Adjustments</b>                          |                  |                  |
| Income Tax Provision                                     | 340,169          | 248,121          |
| Māori Authority Distribution Received                    | (262,500)        | (152,727)        |
| <b>Total Taxation and Adjustments</b>                    | <b>77,669</b>    | <b>95,394</b>    |
| <b>Net Surplus/(Deficit) After Tax</b>                   | <b>1,540,676</b> | <b>1,020,087</b> |

| Account  | 2019             | 2018             |
|--|------------------|------------------|
| <b>Movements in Value of Investment Portfolios</b>       |                  |                  |
| First NZ Capital and JMIS                                | 516,709          | 385,975          |
| <b>Total Movements in Value of Investment Portfolios</b> | <b>516,709</b>   | <b>385,975</b>   |
| <b>Extraordinary Income</b>                              |                  |                  |
| Aquaculture Settlement                                   | 3,174,945        | 0                |
| Revaluation Gains/(Losses)                               | 1,002,190        | 115,664          |
| <b>Total Extraordinary Income</b>                        | <b>4,177,135</b> | <b>115,664</b>   |
| <b>Net Trustees Income for the Year</b>                  | <b>6,234,520</b> | <b>1,521,726</b> |

## BALANCE SHEET

Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group  
As at 31 March 2019

| Account  | 31 Mar 2019       | 31 Mar 2018       |
|--|-------------------|-------------------|
| <b>Assets</b>  |                   |                   |
| <b>Current Assets</b>  |                   |                   |
| Cash and Bank  | 1,348,711         | 4,408,931         |
| Income Tax Receivable  | 192,255           | 30,877            |
| Accounts Receivable  | 115,385           | 60,648            |
| Term Deposits  | 20,062,371        | 4,746,631         |
| <b>Total Current Assets</b>                                  | <b>21,718,721</b> | <b>9,247,087</b>  |
| <b>Non-Current Assets</b>                                    |                   |                   |
| Managed Funds  | 11,595            | 10,371,796        |
| Property, Plant and Equipment and Investment Properties      | 30,251,251        | 29,754,598        |
| Quota Shares   | 7,070,398         | 6,068,208         |
| Joint Ventures, Limited Partnerships and Fisheries Companies | 1,143,458         | 830,554           |
| <b>Total Non-Current Assets</b>                              | <b>38,476,702</b> | <b>47,025,156</b> |
| <b>Total Assets</b>  | <b>60,195,423</b> | <b>56,272,243</b> |
| <b>Liabilities</b>   |                   |                   |
| <b>Current Liabilities</b>                                   |                   |                   |
| Trade and Other Payables                                     | 242,084           | 226,138           |
| Current Portion of Term Liabilities                          | 999,279           | 1,341,896         |
| <b>Total Current Liabilities</b>                             | <b>1,241,363</b>  | <b>1,568,034</b>  |
| <b>Non-Current Liabilities</b>                               |                   |                   |
| ASB Bank - Term Loans  | 2,350,276         | 4,334,946         |
| <b>Total Non-Current Liabilities</b>                         | <b>2,350,276</b>  | <b>4,334,946</b>  |
| <b>Total Liabilities</b>                                     | <b>3,591,639</b>  | <b>5,902,979</b>  |
| <b>Net Assets</b>  | <b>56,603,784</b> | <b>50,369,264</b> |
| <b>Trust Equity</b>  |                   |                   |
| Trust Capital  | 56,603,784        | 50,369,264        |
| <b>Total Trust Equity</b>                                    | <b>56,603,784</b> | <b>50,369,264</b> |

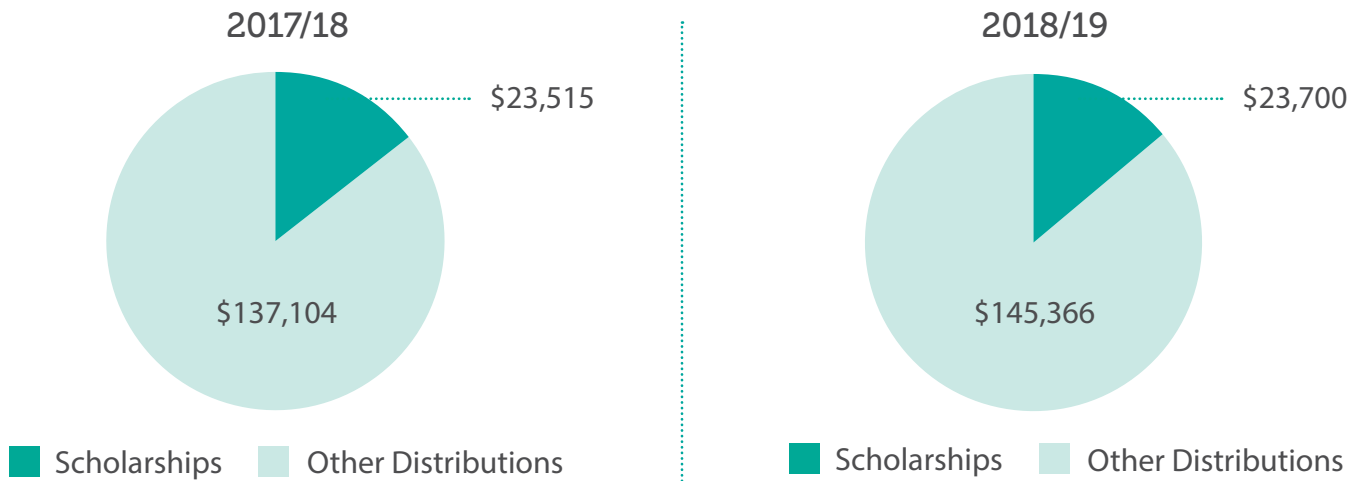
## STATEMENT OF CHANGES IN EQUITY

Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group  
For the year ended 31 March 2019

| Account   | 2019              | 2018              |
|---|-------------------|-------------------|
| <b>Trust Capital</b>                              |                   |                   |
| Opening Balance                                   | 50,369,264        | 48,847,538        |
| <b>Increases</b>                                  |                   |                   |
| Trustees Income for the Period                    | 6,234,520         | 1,521,726         |
| Revaluation gains to split from Retained Earnings | 0                 | (115,664)         |
| <b>Other Increases</b>                            |                   |                   |
| Gains on Asset Revaluations                       | 0                 | 115,664           |
| <b>Total Other Increases</b>                      | <b>0</b>          | <b>115,664</b>    |
| <b>Total Increases</b>                            | <b>6,234,520</b>  | <b>1,521,726</b>  |
| <b>Total Trust Capital</b>                        | <b>56,603,784</b> | <b>50,369,264</b> |

## KEY OUTCOMES

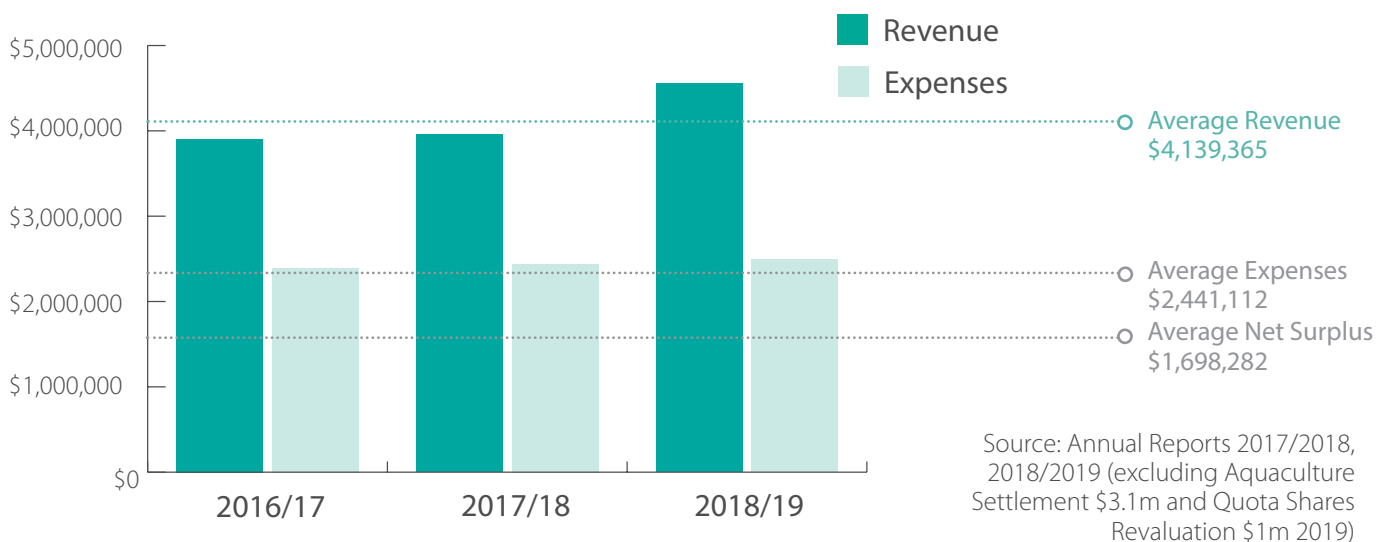
### TRONK Distributions to Iwi/Marae



Source: Annual Report 2018/2019

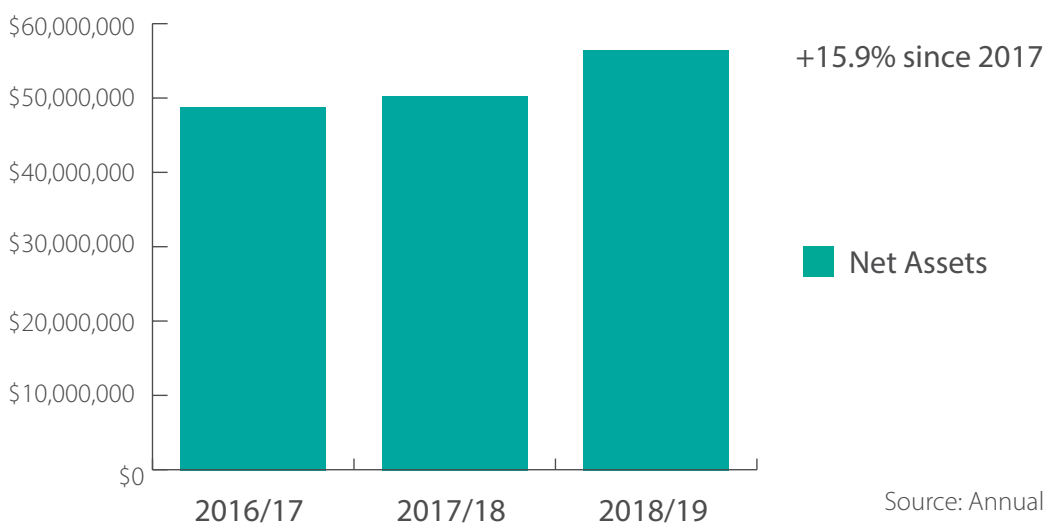
## PERFORMANCE - GROUP

### TRONK Group Revenue & Expenses Evolution



## PERFORMANCE - GROUP ASSETS

### TRONK Group Net Assets Evolution



Source: Annual Report 2017/2018, 2018/2019

## ASSETS

### TRONK Group Assets – Value as at 31 March 2019



**CASH IN BANK**  
\$1,348,711



**TERM DEPOSITS**  
\$20,062,371



**PROPERTIES**  
\$29,639,867



**MOANA/QUOTA  
SHARES**  
\$7,750,786



**INVESTMENTS IN  
FISHERIES COMPANIES/  
MARINE FARMS**  
\$718,286



**PLANTATION  
TREES**  
\$170,000



**OTHERS**  
Income tax receivable  
Accounts receivable  
Managed funds (in banks)  
Other fixed assets  
\$505,403

Source: Annual Report 2018/2019

| MANDATE / ORGANISATION   | MANDATE HOLDER   |
|--|--|
| Whakatū Marae  | Waihaere Mason   |
| Te Taihu Fisheries Forum Ministry of Primary Industries (MPI)                    | Wayne Hemi   |
| Te Taihu Fisheries Forum (Customary), Ministry of Primary Industries (MPI)       | Raymond Smith  |
| Nelson Iwi Arts and Heritage Advisory Komiti                                     | Christine Hemi   |
| Nelson Museum Iwi Komiti   | Christine Hemi   |
| Suter Art Gallery Iwi Komiti   | Christine Hemi   |
| Nelson Marlborough Iwi Health Board, Nelson Marlborough District Health Board    | Rebecca Mason  |
| Te Pūtahitanga Te Taumata  | Gena Moses-Te Kani   |
| Te Pūtahitanga Iwi Rep   | Waihaere Mason   |
| Te Pūtahitanga Iwi Rep (Alternate)   | Huataki Whareaitu  |
| Taonga Tūturu  | Billy Wilson, Dave Johnston  |
| Ministers Post Settlement Advisory Committee, Office of Treaty Settlements (OTS) | Gena Moses-Te Kani   |
| Customary Fisheries Kaitiaki, Ministry of Primary Industries                     | Raymond Smith, Te One Smith, John Hart, Wayne Hemi, Lee Mason, Keelan Walker |
| Aquaculture Settlement Negotiations, Te Taihu Iwi Working Group                  | Director   |
| Negotiator, Woodbourne, Kurahaupō Iwi  | Chris Royds, Dave Johnston   |
| Negotiator, MOE Properties   | Chris Royds, Dave Johnston   |
| Iwi Wai Technical Working Group  | Raymond Smith  |
| Department of Conservation (DoC) Relationship                                    | Dave Johnston, Raymond Smith (Support)                                       |
| Nelson City Council<br>Tasman District Council<br>Marlborough District Council   | Dave Johnston  |
| Te Mātāwai Funding Group– Kurahaupo Rep.   | Angie Stretch  |
| Regional Intersectorial Forum (RIF)  | David Johnston, Rebecca Mason (Support)                                      |
| National Iwi Leaders<br>Te Waka a Maui Iwi Leaders<br>Te Taihu Iwi Leaders       | Waihaere Mason, Huataki Whareaitu  |
| Regional Resource Teachers Learning Behaviour                                    | Waihaere Mason, Dave Johnston  |
| Brook Waimārama Sanctuary Trust  | Christine Hemi   |
| Tui Nature Reserve   | Raymond Smith  |
| Encounter 250  | Raymond Smith  |
| Iwi Kaitiaki Project (Kete Waihua Monitoring Tool Development Project)           | Raymond Smith  |
| Ministry of Education, Kāhui Ako   | Dave Johnston  |

## OPERATIONAL OBJECTIVES 2019 TO 2020



### OBJECTIVE

### MEASURE

### WHEN

### WHO

### PROGRESS

|  |  |                |   |  |
|--|--|----------------|---|--|
| HR Organisational Review Implemented   | Recommendations implemented over the next three years subject to priorities and resourcing | On-going       | Management Team                           |  |
| To review both the TRONK and KCT Trust Deeds   | To present any changes to the Members at the Annual General Hui for consideration          | September 2019 | Trustees/<br>Management Team              |  |
| Undertake annual risk organisational assessment process for TRONK including an updated SWOT analysis | Risk Assessment approved by TRONK Board  | On-going       | Management Team/<br>Risk and Audit Komiti |  |

# TRONKT ANNUAL PLAN 2019

## NGĀTI KUIATANGA

| GUIDING PRINCIPLES   | ANNUAL OBJECTIVE   | MEASURE  | WHEN           | WHO  | PROGRESS UPDATE |
|--|--|--|----------------|--|-----------------|
| <b>Whakatipuranga</b><br><br><b>Growing our people</b><br><br>Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions      | Ngāti Kuia Te Reo me ōna Tikanga Strategy implementation                               | Complete stage 1 Implementation Projects   | June 2019      | Management Team                                |                 |
|  |  | Develop and implement Stage 2 Projects including funding applications.                 | June 2019/2020 |  |                 |
|  |  | Webpace / Website Launch   | June 2019      |  |                 |
|  | Ngāti Kuia publications completed  | Pakauwera Publication completed  | June 2019      | Management Team                                |                 |
|  |  | Develop Member Registration Booklet  | March 2020     |  |                 |
|  | Continue to foster relationship with local Kura, Te Kōhanga Reo, NMIT and Te Ataarangi | Selo – Provide Wānanga for Te Pua development  | March 2020     | Management Team / Te Pua Whānau                |                 |
|  | Access to Ngāti Kuia Te Reo me ōna Tikanga   | Subject to resourcing provide Reo Classes across the Whakatū, Te Hora Marae and Wairau | March 2020     | Management Team                                |                 |
|  |  | Develop resources for Ngāti Kuia Reo me onā Tikanga Website                            | March 2020     | Management Team                                |                 |
|  | Promote the use of all Ngāti Kuia Marae for hui  | Wānanga, Hui and Events are held at our Marae  | March 2020     | Management Team                                |                 |
|  | Support/Maintain our Cultural Processes  | Provide support for our Cultural Practitioners   | March 2020     | Management Team / Pou Team                     |                 |
| <b>Kotahitanga</b><br><br><b>Unity within Ngāti Kuia is our strength</b><br><br>Our relationships are sustained by our Tikanga |  | Provide Wānanga to develop Practitioners and Practises                                 |                |  |                 |
|  |  | Provide input and advice for Ngāti Kuia Wānanga, Hui and Events                        |                |  |                 |
|  | Maintain whakapapa registrations   | Increase Member registrations by 3%  | March 2020     | Management Team / Whakapapa Komiti             |                 |
|  | Cultural Properties  | Review and revise Titirangi and Duncan Bay Cultural Property Management Plans          | March 2020     | Management Team                                |                 |
|  | Taonga Tuku Iho Strategy   | Provide Suitable Storage and Display Units for Taonga completed                        | March 2020     | Management Team                                |                 |
|  | Whare Tupuna   | Develop Project Plan for Whare Tupuna at Te Hora Marae                                 | March 2020     | Land Trustees / Management Team / Marae Komiti |                 |
|  | Provide appropriate Ngāti Kuitanga   | Te Poutūmārō Wānanga   | March 2020     | Te Poutūmārō                                   |                 |
|  | Wānanga  | Immersion Wānanga  | April 2019     | Management Team                                |                 |
|  |  | Ohu Matatahi a Kuia Reo me onā Tikanga   | March 2020     |  |                 |
|  |  | Te Pua   | March 2020     |  |                 |
| <b>Tūrangawaewae</b><br><br><b>A place to be Ngāti Kuia</b><br><br>Our Marae, Whenua and Kura are supported                    |  |  |                |  |                 |
|  |  |  |                |  |                 |

# TRONKT ANNUAL PLAN 2019

## TE TANGATA

| GUIDING PRINCIPLES   | ANNUAL OBJECTIVE                                 | MEASURE   | WHEN           | WHO                                  | PROGRESS UPDATE |
|--|--|---|----------------|--------------------------------------|-----------------|
| <b>Whakatipuranga</b><br><br><i>Growing our people</i><br><br>Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions      | Develop Strategies on growing our Tribal Economy | Commence Organic Certification of Whānau Land   | March 2020     | Management Team / Funded Contractors |                 |
|  |  | Subject to funding Bee and Kānuka Harvesting Courses completed                                      |                |                                      |                 |
|  | Develop an Education Strategy                    | Subject to funding engage a Resource for development of our Education Strategy                      | November 2019  | Management Team / Funded Contractors |                 |
|  | Maintain the image and footprint of Ngāti Kuia   | Actively promoting Pakohe for significant development and occasions in Te Taihū                     | March 2020     | Management Team                      |                 |
| <b>Kotahitanga</b><br><br><i>Unity within Ngāti Kuia is our strength</i><br><br>Our relationships are sustained by our Tikanga | Communication Strategy                           | To brand the Wairau Office to match the Whakatū Office for consistent profile across both locations |                |                                      |                 |
|  |  | Engage a dedicated Specialist to manage our communication both internally and externally            | September 2019 | GM                                   |                 |
|  |  | Livestream our AGM 2019   | 28 Sept 2020   | Management Team                      |                 |
|  | To Celebrate being Ngāti Kuia                    | Ngāti Kuia Weekend held and Te Ipu Karea supported  | Dec 2019       | Management Team                      |                 |
|  | Distributions to Iwi members                     | Report on distributions to iwi members including benefits to our tribal economy via the AGM         | 28 Sept 2020   | Management Team                      |                 |
|  | Staff Professional Development                   | All Staff to have a written professional development plan   | March 2020     | GM                                   |                 |
|  | Develop a Iwi Hauora Strategy                    | Subject to funding, commence 18 month Hauora research with whānau                                   | 1 July 2019    | Management Team/Project Team         |                 |
|  | Training   | To develop and provide the Waka training programme with NMIT as a provider                          | March 2020     | Management Team                      |                 |
| <b>Tūrangawaewae</b><br><br><i>A place to be Ngāti Kuia</i><br><br>Our Marae, Whenua and Kura are supported                    |  | Subject to resourcing provide Reo Classes across the Whakatū, Te Hora Marae and Wairau              | March 2020     | Management Team                      |                 |
|  | Iwi Memberships Skills Database                  | Develop an Iwi skills database as identified from our 2018 Iwi Roadshow                             | March 2020     | Management Team                      |                 |
|  | Whānau engagement                                | To host a Kaumātua celebration at Te Hora and Kererū Marae  | Dec 2019       | Management Team                      |                 |
|  |  | Two whānau clusters investigated  |                |                                      |                 |

# TRONKT ANNUAL PLAN 2019

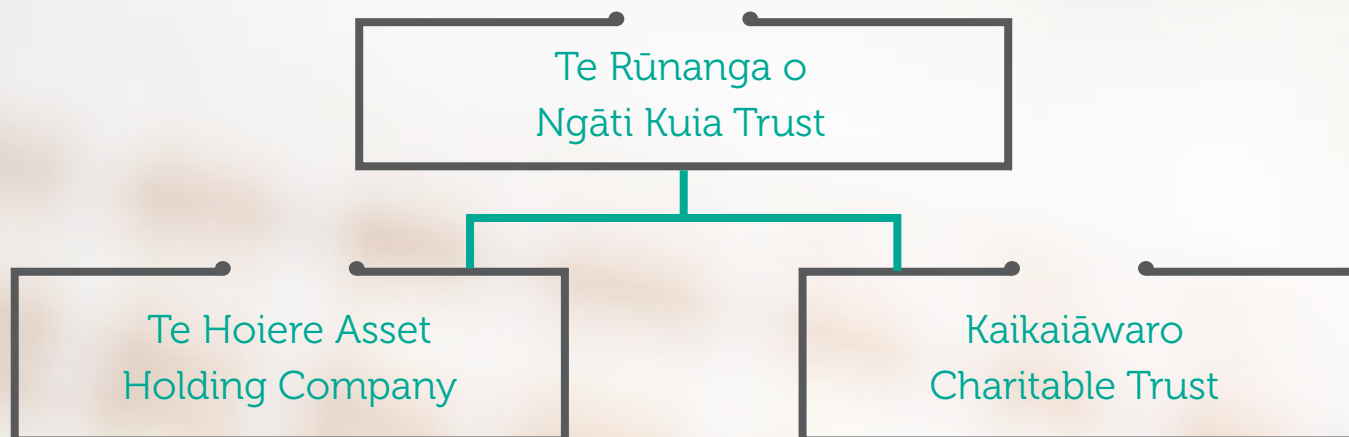
## TE TAIAO

| GUIDING PRINCIPLES   | ANNUAL OBJECTIVE                             | MEASURE   | WHEN   | WHO   | PROGRESS UPDATE |
|--|--|---|--|---|-----------------|
| <b>Whakatipuranga</b><br><br><b>Growing our people</b><br><br>Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions      | Build the Pakohe knowledge base              | 2 Pakohe workshops contemporary and traditional held  | October 2019<br>February 2020                                  | Raymond Smith and matua Frank Wells                       |                 |
|  | Involvement in Tuia 250                      | Continue our lead role in the organising committee<br>Provide strong input into the event delivery  | February 2020  | Management Team   |                 |
|  | Customary Fisheries Regulations              | Review SICF regulations<br>Application for Te Taihu inclusion in the regulations  | September 2019   | Taiao Team  |                 |
|  | Grow access to Customary Fisheries           | Develop Pātaka (Ihu to mai)<br>Signed agreement with Omega completed<br>Development of Mātaitai<br>Developing Kaitiaki  | June 2019<br>August 2019                                       | Taiao Team  |                 |
|  | National input to Te mana o te wai           | Assist Chairperson in contributing to the Iwi Leaders Forum<br>Engage with the national Iwi Chairs "Te Pou Taiao technical team"                                | Ongoing<br>Ongoing   | (Chairperson)<br>Taiao Team                               |                 |
|  |  | Participate in Te Hoiere River Catchment Project  | March 2020   | Management Team   |                 |
|  | Kaitiaki Development                         | Create a strategy for improved skills, contracts and work opportunities for Kaitiaki  | October 2019   | Taiao Team  |                 |
|  | Develop the Taiao Iwi Management Plan        | Complete template structure<br>Draft Cultural foot print mapping<br>Internal Iwi consultation draft completed   | March 2019<br>April 2019<br>August 2019                        | Taiao Team  |                 |
|  | Local Government and Crown agency engagement | Mana whakahono a rohe agreements started<br>Policy plan working group attendance<br>Community project identification<br>Taiao alliance representation continued | June 2020<br>Ongoing<br>LTP and AP submission times<br>Ongoing | Management Team<br>Taiao Team<br>Taiao Team<br>Taiao Team |                 |
|  |  |   |  |   |                 |
| <b>Kotahitanga</b><br><br><b>Unity within Ngāti Kuia is our strength</b><br><br>Our relationships are sustained by our Tikanga |  |   |  |   |                 |
| <b>Tūrangawaewae</b><br><br><b>A place to be Ngāti Kuia</b><br><br>Our Marae, Whenua and Kura are supported                    |  |   |  |   |                 |

# TRONKT ANNUAL PLAN 2010

## TE PŪTEA

| GUIDING PRINCIPLES   | ANNUAL OBJECTIVE   | MEASURE  | WHEN   | WHO  | PROGRESS UPDATE |
|--|--|--|--|--|-----------------|
| <b>Whakatipuranga</b><br><br><b>Growing our people</b><br><br>Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions<br><br><b>Kotahitanga</b><br><br><b>Unity within Ngāti Kuia is our strength</b><br><br>Our relationships are sustained by our Tikanga<br><br><b>Tūrangawaewae</b><br><br><b>A place to be Ngāti Kuia</b><br><br>Our Marae, Whenua and Kura are supported | Develop Strategies on growing our Tribal Economy   | Pathway developed for whānau initiatives<br><br>Develop overarching Tribal Economy Strategy<br><br>Bee Course and Kānuka harvest Wānanga completed<br><br>Co-sponsor of Māketē Pō ki Whakatū and development of a small Māori business network | On-going<br><br>March 2020<br><br>March 2020<br><br>On-going | Management<br><br>Management<br><br>Management<br><br>Management |                 |
|  | Grow our iconic footprint  | Commence development of five residential dwellings at Nayland Road Nelson  | March 2020   | Directors  |                 |
|  | Provincial Growth Fund Application   | To develop a Native Nursery subject to funding approval  | March 2020   | Directors / Management / Funded Contractors                      |                 |
|  | Ngāti Kuia Financial Assets  | Assets presented at market value where known and practicable to members at the Annual General Hui  | September 2019   | Management   |                 |
|  | TRONK to achieve asset growth in line with SIPO: Group Target (\$80 million) by 2034 Opening year book value \$million | Annual SIPO approved and implemented   | April 2019   | Directors / Management   |                 |
|  | Due diligence completed on Commercial Property opportunities in Te Taihū   | New Properties are purchased that align to our SIPO  | March 2020   | Directors / Management   |                 |
|  | Due Diligence completed on RFR Crown Properties  | Properties reviewed with Commercial and Cultural lens  | On-going   | Directors / Management   |                 |
|  | Aquaculture Settlement   | Develop Settlement Aquaculture Space via Maara Moana Company collective  | On-going   | Directors  |                 |
|  | Woodbourne Negotiations  | Purchase of Housing Estate subject to due diligence and valuation of the housing stock   | March 2020   | Directors / Management   |                 |
|  | To explore Papakāinga housing solutions from outside providers   | To develop a Papakāinga Advisory Rōpū to develop strategies and pathways   | March 2020   | Management   |                 |



**Chairperson:**

Waihaere Mason

**Vice Chairperson:**

Huataki Whareaitu

**Trustees:**

Wayne Hemi

Rebecca Mason

Emma Walker

Elaine Wilson

Kim Hippolite

**Directors:**

John Henderson

Chris Royds

Wayne Hemi

**General Manager:** David Johnston

**Management:**

**Company/Financial:**

Nicki Hemi

**Office:**

Lea Hemi

**Whakapapa:**

Billy Wilson

**Te Taiao:**

Raymond Smith

Julia Eason

Ngaire Kingi

## TERTIARY GRANTS 2019

| Name                  | Course                              |
|-----------------------|-------------------------------------|
| Leana Leary           | Bicultural Social Services          |
| Karma MacDonald       | Dip in Business                     |
| Nicole Bristowe       | Legal Executive Studies             |
| Alana MacDonald       | Secondary Teaching                  |
| Riki Baker            | Applied Science (pre-chiropractic)  |
| Kōwhai de Thierry     | Beauty                              |
| Ayesha Hohepa         | Music                               |
| Edan Taufitu-Moses    | Science-Medical Imaging             |
| Belinda Mataele       | Teaching                            |
| Raumatī Meihana       | Nursing                             |
| Tyler Perham          | Construction                        |
| Safari Hynes          | Law and Arts                        |
| Te Mania Kohe-Evans   | Business                            |
| Summer-Rose Malietoa  | Biochemical Science                 |
| Raiha Cook            | Health Science (Māori Health)       |
| Charquera Tobin-Cribb | Science                             |
| Jordan Beck           | Philosophy, Politics and Economics  |
| Peyton McDonald-Gray  | Science in Phycology                |
| Jackie Simpkins       | Midwifery                           |
| Lucy Sanson           | Resource and Environmental Planning |
| Jayda Te Hira         | Pacific Island Studies              |
| Carvell Hemi          | Geology                             |
| Kevin Simpkins        | Medicine and Surgery                |
| James Wood            | Commerce                            |
| Sari Robb             | Law and Arts                        |
| Simeon Wilson         | Oral Health                         |
| Katie Mead            | Teaching                            |
| Ethan Wells           | Medicine and Surgery                |
| Ellie Sanson          | Health Science and Nursing          |
| Brooke McCormack      | Law and Arts                        |
| J'Adoube Elkington    | Architecture                        |
| Mei-Lein Wells        | Law                                 |
| Stephanie Mills       | Contemporary Education              |
| Hiona Henare          | Māori and Indigenous Studies        |
| Craig Shepard         | Māori and Indigenous Leadership     |
| Jeremy MacLeod        | Māori and Indigenous Studies        |
| Madison Williams      | History                             |

**Mai i Te Aka i te taitamawahine ki Te Matau i te  
taitamatāne o Te Tauihu o Te Waka a Māui  
Ka horapa ai Te Kupenga a Kuia me tū ko Ngāti Kuia  
He iwi Pakohe, he iwi Karakia e**

|  | <b>Ngāti Kuitanga<br/>Our Identity</b>  | <b>Te Tangata<br/>Our People</b>  | <b>Te Taiao<br/>Our Environment</b>   | <b>Te Pūtea<br/>Our Assets</b>  |
|--|---|---|---|---|
|  | <b>Kia tū te Iwi Pakohe</b><br>Strong, adaptable and enduring   | <b>Kia ora te tangata</b><br>Healthy, wealthy, and educated   | <b>Kia whakapuāwai te taiao</b><br>Thriving and abundant biodiversity                                 | <b>Kia nui rawa atu te pūtea</b><br>Prosperous, astute and ethical  |
| <b>Whakatipuranga</b><br>Growing our people                            | Our people live Te Reo Ngāti Kuia, whakapapa and traditions   | Our people govern and manage our organisations  | Our kaitiaki have the capacity to manage and protect our taonga                                       | Our people manage our tribal commercial assets, their own businesses and provide employment opportunities     |
| <b>Kotahitanga</b><br>Unity with Ngāti Kuia and others is our strength | Our relationships are sustained by our tikanga  | Central and local government and other agencies have been influenced to provide services to our people  | Our taonga have been managed and protected through partnerships                                       | Our group assets have grown through investments including joint ventures and partnerships with Iwi and others |
| <b>Tūrangawaewae</b><br>A place to be Ngāti Kuia                       | Our marae, whenua and kura are supported  | Ngāti Kuia has robust sustainable organisations   | Te Kupenga-a-Kuia sustains the people   | Our economic development benefits Te Kupenga-a-Kuia   |
| <b>By 2024</b><br>5 years  | 1: Whare Tupuna planning completed<br>2: Ngāti Kuia Te Reo strategy embeded<br>3: Ngāti Kuia history and stories published<br>4: Te Matatini 2025 hosting and participating | 1: Hauora strategy resourced and implemented<br>2: Grow our Tribal Economy through advocacy and support for whānau land<br>3: Education strategy resourced and implemented<br>4: Implement and embed our Communication Strategy | 1: Iwi Management Plan Completed and implemented<br>2. Manawhakahono a rohe completed and implemented | 1: Grow our iconic footprint  |

**Tikanga** – to up hold Ngāti Kuitanga through the principles of Mana, Kotahitanga, Whanaungatanga, Manaakitanga

**Whakatipuranga, “Growing what is Ngāti Kuia”**

“As an Iwi we are thriving in all things that make us uniquely Ngāti Kuia”

Pūrero ake ana te Pakohe nō tūākiuki  
Mai i te manawa whenua o Papatūānuku  
He toka māori tōna hanga  
Nā runga ana i ngā ia Parawhenuamea  
E wahaina atu ki ngā tai e kōmitimititia ana  
Ka tikina, ka ōroia ki a whakaahuatia  
Ka hua mai, me he uri Ngāti Kuia  
He iwi Pakohe, he iwi Karakia e  
Tāria te wā kei taku aro

Pakohe forged in ancient times  
born of Earth Mother natural and pure  
Transported by the river to the meeting of the waters  
Gathered up, manipulated and shaped in to a proud  
resource of Ngāti Kuia te iwi Pakohe



