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Ngāti Kuia Weekend 2019

Ānei te mihi e oho kau ana i ngā tini tātai hekenga ā Matua Hautere.

Kia tuohu tonu ngā whakaaro ki ōu tātou tini rau aroha kua ngaro

Ka tau pae rā a Rupe ki te moteatea atu ki a koutou kia riro atu ki o koutou kāinga okinga.

E ngā maramara morehu ā Kuia, nau mai whakatau mai rā!



# **CHAIRPERSON'S REPORT** 2019/20

"Key ideals have emerged that we must foster; ensuring the transfer of intergenerational knowledge, building resilience in a demanding world, and coming together to strengthen our whakapapa."

#### Tēnā tātou e ngā whānau o Ngāti Kuia

The year has been one of consolidation across all Pou, continued support of Te Tauihu lwi initiatives and accommodating the state of the economy.

Our three key developments in Hauora, Mātauranga Māori and Tribal Economy have continued to progress along very pleasing and constructive lines. Our Health Strategy research mahi "He Maunga Pakohe Rautaki Hauora" is on track with completion for a final publication due in March 2021. It is a holistic approach to improve the wellbeing and health of whānau with a distinctive Ngāti Kuia whānau worldview. He Mātauranga Strategy "He Toki Pakohe" is nearly ready for publication and enactment. Whānau were given an opportunity during the year to convey their thoughts and aspirations on education including what success looks like. The resulting education strategy will be a direct reflection and embodiment of those sentiments. Our Tribal Economy is poised to progress as we continue to develop and plan investment in Titiraukawa as our centre of excellence. In all three Pou much whānau participation "ara hanga tikanga me kõrerorero me pepa whai tikanga tõ te mahi", has given us confidence in that whakataukī "We can do things for ourselves".

There has been an increase in participation in the affairs of Te Tauihu where we take part in governance and decision-making forums. In this respect, Civil Defence dealings with the Wakefield fires and the recent Pandemic Response has led the way. The establishment of the Te Hoiere Project under Kotahitanga mõ Te Taiao Alliance is a national exemplar still in infancy and is an activity on environmental restoration. The lead whakataukī "Haere, kakea te ara poka hou" – "Go ascend the newly trodden path" is from a Ngāti Kuia waiata and describes Kupe's exploration of our rohe from the "mountains to the sea". We are in a good position here to influence works that enhance the hauora of Te Hoiere. "Tu Pono", Family Violence, gives us the opportunity to help in

the protection of whānau wellbeing. This needs to be monitored as there is much to be done, where lead roles are critical to success.

Kanohi ki te kanohi with Councils, to accommodate the fact that they must adhere to their policies particularly under Te Tiriti o Waitangi, gives us the opportunity to be part of their planning. Good relationships are important in all this mahi. Pan Iwi projects namely the 28th Māori Battalion Waharoa Project is about to begin with the first unveiling planned in 2020. It will have suitable surrounds that will make it a feature on the Waitohi foreshore. Te Tauihu Māori rugby is progressing with particular note that wahine and tane teams competed at tournament in Invercargill. The fact that we front with tikanga, kawa, and support from kaumātua was acknowledged. Mandates listed elsewhere, front across a whole gamut of activities; Te Pūtahitanga governance, Iwi Heath Board, funding agencies, social and environmental entities and others are spreading our influence in decision making and allocation of resourcing across Te Tauihu. The Wairau Office maintains close watch on resource management matters that at times can be challenging. Servicing additional clients makes this a very cost-effective business.

Ngā tikanga, me ngā kawa advancement has progressed. Our place in Tuia 250 – Totoranui, celebrating the coming of Tupaia to Aotearoa, needs recognition. Ngāti Kuia, Ngāti Apa ki te Rā Tō and Te Ātiawa waka were part of a flotilla welcome with Rangitane supporting the formalities and powhiri. As yet Taonga Tuturu has not progressed. Our stance has been consistent. That Iwi own, share, and keep safe, all taonga.

Our commercial Directors have had to apply thorough due diligence this period due to a slowing in the economy. Coupled with limited opportunities in property and other acquisitions, has for the time being, affected the ability to further our investment portfolio. Negotiations for the purchase of Woodbourne Airbase have not progressed as quickly as we would have liked. This has escalated to requesting hui at the appropriate Ministerial level. Our Audit and Risk kömiti continue to protect and oversee our financial integrity. An Independent Tax and Structure Review of our organisation was commissioned as a precaution, and part of our normal review process. The outcome of this is that the status quo remains. It is predicted that Covid-19, the worldwide plague bringing about national shutdown on 25 March 2020, will impact on many organisations and their ability to survive. Considering this and other influences, the Rūnanga remains in a good position to navigate through the stormy waters. The sequence of Roadshows in February this year, where support for the management of the affairs of our entity was expressed, gives credence to, and confidence in, what we are doing. However, we do need to continue to be prudent to minimise any potential financial collateral damage.

As we look to the year ahead, we can envisage a pukapuka featuring Ngāti Kuia whakapapa and kōrero on

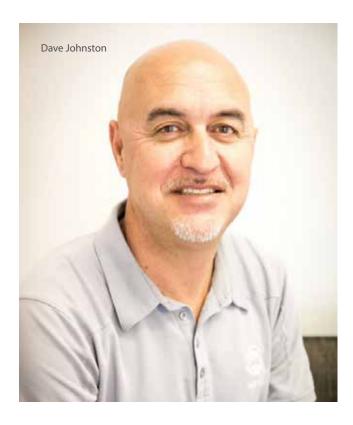
the wharenui build. Further developments in our three lead initiatives will continue, and in this respect, we wait with bated breath on funding applications to support the Tribal Economy. Accommodating the possible negative effects of Covid-19 on whānau is of serious concern and support for them must be addressed. Whānau engagement and open debate is building cohesion. The fact that more members are now leading or taking part in Ngāti Kuia mahi is pleasing. Some key ideals have emerged that we must foster; ensuring the transfer of intergenerational knowledge, building resilience in a demanding world, and coming together to strengthen our whakapapa.

To all our kaumātua, whānau, mandates, trustees, and staff, thank you all for your loyalty to Ngāti Kuia.

Te Iwi Pakohe, He Iwi Karakia.

Nāku noa nā Waihaere Mason MNZM





### **GENERAL MANAGER'S REPORT**

Tēnā rā tātou katoa e ngā whānau whānui o Ngāti Kuia e puta anō tātou mai i te taumarumaru whare, ki waho nei ki te Tauihu o te Waka a Māui. He ao, he ao, he kurahau-awatea. Tihei mauri ora!

I am pleased to present the collective mahi, activity and performance of Te Rūnanga o Ngāti Kuia Trust, Kaikaiāwaro Charitable Trust and Te Hoiere Asset Holding Company in this year's Annual Report.

We give our thanks again to our kaumātua and our Ngāti Kuia whānau who supported the Rūnanga during the year.

We acknowledge our mandate holders, contractors, various kōmiti and staff who continue to represent us well. We also recognise our chairperson and trustees for their ongoing guidance.

While Covid-19 has and will continue to pose a challenge both here and abroad, the pandemic has also bought us closer together, albeit online.

Observing the resilience of our whānau to doing their best in looking after each other during these times has been a great motivator. New inter-iwi relations formed during the Covid-19 response look to further develop upon our desires to work collaboratively in Te Tauihu.

We continue to action our four pou in both decision making and in practice. This methodology has kept us on

track with our long-term aspirations and enabled us to maintain a strong financial position as we navigate stormy economic waters.

#### **Annual Objectives**

Management is pleased to present the outcomes for the TRONK Annual Plan for 2019-2020.

Overall, we performed well against our Annual Plan objectives. A few of our noho were postponed due to the pandemic and will be carried over into the new year, however we met all our major objectives.

Some of our 2019-2020 highlights included:

- Roadshow 2020 completed at six locations
- Hauora Initiative progress
- Business Continuity during the pandemic
- Completed Board strategic planning and self-review
- Education Strategy completed and Te Pua pod continuing development
- Progression of Tribal Economy support and initiatives
- Grants and Scholarships and new Kurahaupō Te Kura
   Ora fund
- Progression of tribal economy, support of Mākete Pō and 3rd Bee Husbandry course

Due to the pandemic we were unable to hold a Special Deed hui in May. This will be completed during our 2020 AGM where we will look at getting our trustee rotation back in sync.

#### **Tribal Economy**

Our Rūnanga commenced a national initiative in 2016 that supports whānau in utilising their whenua. Now in 2020, we are pleased that we continue to progress in this initiative and the momentum of this is steadily increasing.

We have completed the kānuka product development and testing, established an export market and relationships internationally over the last three years, particularly in Asia.

This has resulted in our first export order of 100 kilos of tea to Taiwan.

Several new whānau-run businesses that produce high value finished products are now established. These groups produce products like kānuka tea, oils, and floral water products for local and overseas markets. There is an opportunity to explore other native plants for similar production.

Organic Wild Harvest Certification was achieved on one of our whānau collective land-blocks during the year. This is a first such certification in Te Waipounamu. We are hoping that other whānau collectives will follow. The next step is the building of a distillery and dryer plant at our Titiraukawa site that will reduce operation costs and meet increased demand by being significantly closer to the product source areas and next to our proposed kānuka nursery and orchard. The processing plant will be available for whānau and the wider business community to use as there is nowhere else that provides this service in Te Tauihu.

#### **Grants and Scholarships**

Back to School Grants have proved to be popular again. We distributed \$30,109 to 601 Ngāti Kuia tamariki. This is an increase of 16% on last year's 520 recipients. These have been well received and continue to prove to be a real help for whānau at the beginning of the school year. Our overall beneficiary distributions within 2019-2020 valued \$161,749. This includes grants, scholarships, distributions to Te Hora Marae and other Ngāti Kuia affiliated marae. This excludes Te Hora Marae capital investments, wānanga and external grant expenditure.

We were happy to support Nelson Intermediate and Nelson Central School to attend the finals of the national kapa haka competitions hosted by Tainui.

#### Iwi Membership

We continued good membership growth during the year increasing 3.4% from 3847. This is equivalent to \$14,562 value per member at year-end (based on the now 3978 registered members). Our overall group equity value increase in net dollar terms over this period was \$1,323,910. Our Annual Plan 2020-2021 and associated activities should support our continued growth and retention of our members.



Matt Hippolite presenting the Te Hoiere Water Catchment project

#### Relationships

We have continued to develop and maintain important networks with key external stakeholders. This includes our Three local councils, Rata Foundation, MBIE, Te Pūtahitanga, Te Puni Kōkiri, Health Research Council and other local and central agencies.

We also continue to participate and provide leadership in other forums including the Regional Intersectoral Forum, Te Tauihu Intergenerational Steering Group, Kotahitanga mō te Taiao Alliance, Tuia 250 and Te Hoiere Project to name a few.

Through these relationships we have obtained support, resources and funding for many of our key initiatives.

#### Noho, Wānanga and Events

We had many wānanga and events during the year and enjoyed many highlights.

During the year we participated in Tuia 250. This was a great day for the lwi of Te Tauihu as we participated and celebrated our association with Tupaia and empowered the continuing revitalisation of our waka tangata traditions. Te Ipukarea (Pā Wars) followed during December 2019 and was held in Motueka. It was a wonderful day and our whānau members represented Ngāti Kuia well. The Ngāti Kuia Weekend and our Roadshow were also very well attended.

In December, we hosted kaumātua at Te Hora who enjoyed an early Christmas lunch. During that occasion the Te Hoiere Landscape Project was announced by Minister Eugene Sage.

Some of our wānanga planned for March 2020 were put on hold due to the pandemic outbreak. We hope to reschedule these.

The following are updates of key policies during this financial year:

#### **Risk and Audit**

Our Risk and Audit kōmiti continue to do good mahi and oversee our finances.

Our group risk assessment was completed during the year and we also commissioned an Independent Tax and Structure Review of the organisation. The outcome of this review was the status quo.

#### **Group Debt to Equity Policy**

Our Statement of Investment Policy Objectives (SIPO) contains our policy that we will have no more than 20% of Total Group Equity in Debt with only up to 50% debt allowable in any one transaction. The below ratio looks at our borrowing compared to what we own.

The ratio of Capital to Total Assets is 98% compared with the same ratio as at 31 March 2019 year end of 94% with our

overall debt level reducing by 4%. Our total debt to equity has reduced from 1.8% to 1.4% over the year.

Essentially, this shows that we repaid debt during the year.

#### **Distribution Policy**

As part of our Trust Deed requirements every two years we need to review our Distribution Policy.

The policy will be reviewed in the current financial year. The below status quo has remained for the year ended 31 March 2020.

This policy adopts a 4% return on "Cash Flow Assets". This is based on the loans between entities and any other settlement funds received directly by the Company on behalf of the Trust enabling us to run our operations.

#### **SIPO**

TRONK approved Te Hoiere Asset Holding Company continuing its progress with the Statement of Investment Policy Objectives (SIPO) the results of which are detailed separately in this report. This included the trustees reviewing and approving the asset allocation mix and investment return targets for 2020. A snapshot of our asset allocation as of 31 March 2020, is included in our Company Report.

#### Other Notes

The Annual Audited Accounts for the year that ended on the 31 March 2020 are a consolidated set of accounts, which includes the investments held across our entire Group Entity holdings.

No amendments were made to the Trust Deed during the year.

#### Conclusion

In closing, thank you all for your tautoko and we look forward to progressing (subject to resourcing) some of our major projects including; phase two of our Hauora Strategy, the on-going development of our tribal economy mahi and implementation of phase one of our Education Strategy.

At the time of writing this report we are still facing the global pandemic. However, the Rūnanga is well placed to continue to serve and support our lwi and we will continue to work hard to get the best outcomes to support whānau.

Nāku noa nā Dave Roha Johnston | General Manager Te Rūnanga o Ngāti Kuia Trust cc Covid-19 posed challenges and bought us closer together, albeit online. The resilience of our whānau has been a great motivator. New inter-iwi relations formed look to further develop upon our desires to work collaboratively in Te Tauihu.















Pataka at Te Hora Marae

### TE HORA MARAE

#### Kia ora tātou

The last year has been both busy and exciting for the Marae.

The central location of Te Hora Marae in Te Tauihu makes it an ideal place for government agencies, learning institutions and other external organisations to hold wānanga and hui at a relatively halfway point between Nelson/Tasman and Marlborough regions. Many schools across both regions have also held their marae experience wānanga at Te Hora as well. These bookings have become regular fixtures.

Te Pua, our mokopuna Pod, has also been thriving at the marae, and you will find our Te Pua whānau at the marae every Tuesday and Wednesday.

### Extraordinary time

The Covid-19 pandemic and resulting level 4 lockdown was quite a polarising time for everyone, and Te Hora Marae didn't escape the fallout. We had whānau that passed away during this time who under any other circumstance would

have had their tangihanga at the Marae. This was unable to happen due to the social distancing practices and general lockdown rules. It was hard for many. However, this also provided us with an opportunity to re-evaluate some of our Marae processes and practices to further ensure the physical and spiritual health and safety of our marae and people in the future. Some changes in equipment and practice have been made to accommodate this.

#### Whare Tūpuna development

This project is still a priority for us and planning to progress a new carved whare at Te Hora Marae is still happening. Continued engagement with our people around this project is a key theme in the planning, and this will happen at each stage of the project.

Ngā mihi Billy Wilson



# HE MAUNGA PAKOHE RAUTAKI HAUORA

Nāhau te rourou nāhaku te rourou, kia ora ai te iwi. The bringing together of knowledge for the wellbeing of our people.

Our project team have made good progress over the last 12 months and I want to personally thank and acknowledge all that have given their contribution and guidance with our mahi during this time.

We wish to thank our whānau across the many parts of Aotearoa and Australia for the opportunity to korero kanohi ki te kanohi. The Ngāti Kuia interviews, wānanga and roadshow was a highlight for the team, in that we were able to personally present the context of He Maunga Pakohe Rautaki Hauora. We laughed, had korero and kai with our whanau.

The project team was able to facilitate the foundations of a future Hauora Strategy and build a good understanding of our Ngāti Kuia whānau hauora. This ensures that our Ngāti Kuia whānau voice will be heard well into the future. It is clear from the responses and engagement received in our mahi that we are on the right track.

We are at the mid-point of our project and the outcomes are yet to be completed. The research report will provide the collective voice needed to support the Ngāti Kuia Hauora Strategy under our four pou and supporting future reviews of service delivery models in social wellbeing.

Due to the recent events of Covid-19 we have seen a collective partnership and proactive actions by iwi katoa. The focus was the immediate support and wellbeing of whānau, and a focus on the determinants of our future wellbeing.

#### **OUR FOUR POU:**



Ngāti Kuiatanga Our Identity



He Tāngata Our People



Te Taiao Our Environment



Te Pūtea Our Assets This is the beginning of the healing of past indifferences, we are all in this together. A collective approach supports the work of the Hauora research. Whānau are ready for a strong change, we will not accept the disparities of the past to influence us, and the Hauora Strategy will guide our future for us and future generations.

The remainder of our research time will be spent completing the last of the interviews and bringing together the collective voice in a format that speaks to the real issues and aspirations of Ngāti Kuia whānau.

Hauora is no longer about our physical health it is about all issues that face our overall wellbeing. We need to work to co-design approaches from a practical strength-based partnership which will guide the future of Ngāti Kuia.

This is our pou whakatipuranga, "Growing what is Ngāti Kuia".

Ngā mihi **Vicky Thorn** 

#### **TE TAIAO**

The last year has once again been an extremely exciting time for the Taiao team. As always, we work as strategically as we can while still being responsive to issues as they arise throughout the year. It has brought a lot of joy to the office to host regular morning teas with our kaumātua and whānau. These times of whakawhanaungatanga have been more valuable to our team than many may realise. Stories of the past and desires of the future help to inform many of the decision we make

Some of our key annual objectives are still ongoing but we have ticked off a few of the key outcomes for the last year. The highlight by far was the participation in Tuia 250 and particularly the key role Raymond Smith, Te Taiao Manager, played in organising and promoting the event. The weather was just as ordered and many whānau were able to participate. The completion of the waka last year gave our crew plenty of time to practice which really showed on the day and over the whole weekend.

We continue to progress with the Taiao lwi Management Plan. In May we held a wānanga at Titiraukawa to discuss aspirations for the Te Hoiere awa and Havelock estuary. In August 2019 we undertook training in the use of online mapping tool ArcGIS and then hired Aaron Macdonald to develop a cultural footprint map for Ngāti Kuia which is progressing well. This builds on enormous amounts of knowledge gathered over the years and will support our involvement in the Te Hoiere Landscape Restoration Project.

The Te Hoiere Project was formally announced by Minister of Conservation Eugiene Sage at Te Hora Marae on 6 December 2019 to an audience of kaumātua. This is a collaborative long-term project with the community and Crown, and it falls under the umbrella of Kotahitanga mō te Taiao which is a strategy covering the whole of Te Tauihu to coordinate all conservation work in the region. One overarching strategy where iwi outnumber all other agencies in a decision making



Minister Eugene Sage & Powhiri Cooper

role. Raymond Smith and Dave Johnston, our General Manager of the Rūnanga have both participated in chairing these collaborative hui.

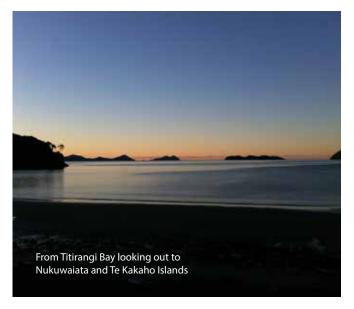
The Nelson Plan is almost complete after four years of mahi but the Covid-19 event has delayed our proposed iwi feedback session which was originally proposed for March 2020. There have been some fundamental changes in this plan from its predecessor, which will hopefully give greater provision for our cultural aspiration, and better opportunities for Māori land development in the Nelson area.

Our kaitiaki are being developed through the Te Arahanga lwi monitor training programme and participation in the Project Moturoa programme. We are now looking at providing opportunities for whānau throughout the projects we are involved in and on other developments.

Nā Julia Eason







**TITIRANGI** 

Titirangi is a place name from Hawaiiki. Another korero is that it is the shortened name of Titi i te rangi meaning mutton birds flying in the sky. Kupe visited these shores and his crew replenished their stores for his waka Matahourua. A broad leaf plant named Matahourua frond on the Island is named after the event. It is also called Ngapau and is eaten by the Tuatara who live on the island. Our tūpuna on the Kurahaupō waka travelled though this area when they explored Te Tauihu.

Our tupuna Matua Hautere made this one of his residences after he explored the area in his waka Te Hoiere. His ancestral guardian Kaikaiāwaro continues to patrol this area and you can see aihe (dolphins) in the area.

Titirangi was the home of our people for generations. Our people would seasonally use the area from October to April. In March and April our tūpuna traditionally gathered poroporo and karaka berries from the Titi Islands, an area close to Titirangi. They also harvested titi and te oi, and took pāua, kōura and ika.

Motungarara Pā at Te Pou a Taikino (Alligator Head) was a sentinel pā used by our people to retreat to in times of danger. It also overlooked Titi Island, which is also known as Motu Ngarara. From the Pā you could see anyone traveling towards the area.

Hikoekoea Bay was also used as a pahi by our tūpuna. It was here in 1844 that the missionary C L Leary baptised Wirihana Kaipara, his son Eruera and their relation Mere Whaki. Hemi Te Wakare Whiro was baptised here in 1845.

Titirangi sits in the shadow of Tahiakai which is the hill that separates Anakoha and Titirangi. Tahiakai means to heap food.

Okoha and Punaruawhiti sit in the shadow of Maunga Parororangi the highest point (1203m) in the Marlborough Sounds. The name means "Stormy Sky". Matua Hautere, being an explorer, knew the value of naming features to incorporate the connection between past and present and to assist his descendants with oral maps, as his ancestor Kupe had done before him.

Our tūpuna claimed this area in their Taonui a Kupe claim from 1883. The Crown rejected the claim stating they had brought all the islands through the 1856 Ngāti Kuia Deed of Sale. Our tūpuna disagreed and continued to claim land here at Titirangi in the 1888 Marlborough Native Land Claims. Eventually our whānau received land nearby at Okoha, Punaruawhiti (Endeavour Inlet) and Anamahanga through the South Island Landless Natives Act (SILNA).

In 2010 the Crown recognised our cultural, spiritual, historical, and traditional association to Titirangi as part of our cultural redress.

- We received land at Waitui Bay with some conditions. The land is next to the māra wāhi tapu which is fenced off.
- · We have the right of first refusal to buy Crown land at Titirangi Bay, if the Crown should ever decide to sell it.

Every year we plan a weekend at Titirangi in either March or April, if the weather is good.

#### Nā Mark Moses





Ko Moketapu me Tütumapou ngā maunga Te Hoiere te awa Raukawakawa te moana Kurahaupō te waka Te Hora te marae Ngāti Kuia te iwi Kia ora

My name is Caleb Simpkins. I was born and raised in Nelson having spent a little part of my childhood in Taranaki and Palmerston North. I am the youngest of 4 children of Brian and Roberta Simpkins. Mokopuna to Joseph and Pirihira Paul, Robert and Edna Simpkins. I attended Nayland and Nelson college. I have a beautiful wife with 4 amazing children who bring so much value into my life. My children are in the local kura kaupapa which I love and is unique to Aotearoa. My journey started later than most as I had no desire to be a doctor. Being in and out of the hospital for my oldest daughter was the catalyst for me to change my career path. I was previously working in the oil and gas sector something very different then what I am doing now.

Having done no previous science, in 2016 I completed a certificate of health science (bridging course) which laid a foundation for me to do well the following year. I studied my 1st year doing Bachelor of Science majoring in Biomedical Science at the University of Auckland. Based on my grades for that year I applied for medicine, and I got accepted.

I am currently in my 4th year in a Bachelor of Medicine and Bachelor of Surgery degree based at the Waitematā DHB mainly at North Shore hospital. It's good to see the things we learn applied to patients and to see how medicine works. I am very pro-Māori as that is where my passion lies.

If I can say one thing is that anyone can do it. You just have to study and work hard. I had no science background just an attitude that I would study and a willingness to learn. With a bit of discipline and shifting some priorities around I was able to achieve at a high standard. If any whānau want any guidance on how to enter Medical School, please do not hesitate to contact me.

Ehara taku toa i te toa takitahi, he toa takitini.

#### Ngā mihi Caleb



# WHĀNAU ORA NAVIGATOR FOR TE TAUIHU

#### Tēnā koutou e ngā uri o Ngāti Kuia

It has been a time like none other than we've experienced in our present history. The Covid-19 pandemic has changed our world. Ngāti Kuia are ready to ensure whānau across health, employment, mātauranga, culture, and business are well equipped to thrive.

Today we introduce new Whānau Ora Navigator with Te Pūtahitanga o te Waipounamu, Cliff Saxton. Cliff (Ngāti Kuia, Ngāti Koata, Ngāti Toa Rangatira, Ngāi Tahu) is based at Te Rūnanga o Ngāti Kuia in Whakatū.

Cliff's main kaupapa is to support the Covid-19 recovery phase and the whānau of our eight iwi. We acknowledge the growing numbers of navigator supports across Te Tauihu and Cliff is the first one to welcome onboard across all our eight iwi of Te Tauihu.

A message from Cliff:

Ko Maungatapu te maunga

Ko Mahitahi te awa

Ko Kurahaupō, Takitimu me Tainui ngā waka Ko Te Hora, ko Whakatū, ko Takapūwāhia ngā marae Ko Ngāti Kuia, Ngāti Koata, Ngāti Toa Rangatira me Ngāi Tahu ngā iwi

Ko Cliff Saxton taku ingoa

It is great to be working for our iwi and to be back home.

I have recently returned home from Australia and am the son of Cliff and Grace Saxton. I have three boys, Tiare, Matariki and Tama-iti, and I am engaged to my sweetheart, Donna.

I have had previous experience working in mental health and wellbeing both here and overseas. Recently my mahi was installing fire protection in buildings in New Zealand and Australia. My last job, before I relocated to Australia for a short time, was installing the fire protection at Te Hora Marae. When I'm not engaged in my work, I get involved with waka ama and rugby, both areas I am passionate about.

My dream has been to support whānau in their pursuit of their goals and aspirations and I am looking forward to meeting with you all.

# NGĀTI KUIA GRANT SUPPORTS **MASTERS STUDY IN SCIENCE**

#### Kia ora e te whānau

My name is Raymond Tutua Stretch Forrester. I am the youngest son of my matua whãngai Duncan and Lorraine Wilson, who raised me since I was three years old. I also whakapapa to Ngāti Kuia through my Stretch whānau. For those unaware, my biological mother, Terry-Lyn Stretch is one of Aunty Elaine Wilson's younger sisters.

Thanks to the grant provided from the iwi, I was able to complete the 2020 summer semester and complete nine credits toward my Masters Degree in Sports Performance and Conditioning. I now only have seven more credits remaining out of the total 33 until I am finished.

My wife and I own/operate a fitness facility called "Fundamental H.Q: Fitness & Performance" and strive to help people live happy, healthy lifestyles.

Even though I am all the way over in the United States, I have always felt love and support of my whanaunga back home. My love for my people pushes me in everything I do, as I strive for success so I can be a resource to others myself one day and represent the positive impact Māori can have on the world.

Ngā mihi The Forresters Raymond Tutua Stretch, Cara Leinani, Kaea Alani, **Jack Takana** 



# **MĀTAURANGA STRATEGY**

Ko taku toki he toki tawhito, he toki tipua Ko taku toki he toki ngao matariki Ko taku toki he toki kāmehameha Ko taku toki he toki pakohe Auahatia taku toki pakohe hei toki pou tikanga Whakareia taku toki pakohe hei toki rākai onamata Tāreia taku toki pakohe hei toki whakawhanake Ahuahutia taku toki pakohe hei toki kawe maruāpō Hahautia taku toki pakohe hei toki whakaora Hikitia taku toki, tārewa tū ki te rangi Whano, whana, tū mai e toki Haumi e, hui e Taiki e

It is with great pleasure that Te Rūnanga o Ngāti Kuia presents He Toki Pakohe – Mātauranga Strategy 2025 and beyond. During consultation, whanau were given the opportunity to convey their thoughts and aspirations about what success looks and feels like. This strategy is a direct reflection and embodiment of those sentiments.

# THERE ARE 5 PRIORITY AREAS AS IDENTIFIED BY WHĀNAU:



The marae

WHAKAAROTAU TUATAHI – MĀTAURANGA MARAE



Te reo me ōna tikanga WHAKAAROTAU TUARUA -MĀTAURANGA AO MĀORI



Successful education pathways WHAKAAROTAU TUATORU -MĀTAURANGA ANGITŪ



**Business and career development** WHAKAAROTAU TUAWHĀ -MĀTAURANGA PAKIHI



Wellbeing WHAKAAROTAU TUARIMA – MĀTAURANGA ORANGA



Laytin Smith by the Ngāti Kuia waka

Pakohe is synonymous with our people. Our tūpuna used ingenuity, creativity, patience and a willingness to work hard in order to shape Toki. He Toki Pakohe likens the journey of education to the shaping and carving of pakohe using toki. We use a five phase approach that builds on the strong foundation already in place – our pioneering bee course, Te Pua Pod, educational grants, rangatahi wānanga and evening reo classes are examples that come to mind. From using bigger toki for roughing out our carving, to the small toki used for intricate designs, they are all important and build upon the work of the previous phase.

The initiatives and interventions outlined in the five toki phases address the priority areas holistically as it is recognised that these five areas are not stand alone, they are interwoven and rely on each other for success so that eventually our people are able to fulfill all roles at the marae, transmit te reo through the generations, are successful in school and other learning places, are supported to choose career paths, are well, and are connected to our land. He Toki Pakohe reflects lifelong learning, learning for everybody, and our core values.

Jemimah and I have loved being able to work on He Toki Pakohe with the team. As always, a strategy is only strong when it is taken from paper and fully implemented. We look forward to working with the team to turn these aspirations into reality.

To view the full document please visit our website www.ngatikuia.iwi.nz

Ngā mihi mahana Vanya George

### TRIBAL ECONOMY

Mā Kereopa Ratapu He Tipua, He Tohunga, He Tangata Kia haumaru te hokinga ki ō tīpuna e koro e

It is with great sadness that we acknowledge the passing of Kereopa who was a key part of the Tribal Economy team and an MBIE commercial advisor. He has been instrumental in working with whānau of Ngāti Kuia to achieve business aspirations as well as progressing the Kaupapa with the kānuka products. He developed tikanga, kawa and karakia for culturally sustainable harvesting on the whenua, and he will be remembered each time whānau begin their day with his karakia prior to harvesting. Mark Moses has been approved by MBIE to replace Kereopa going forward and has previously been assisting with developing the overarching Tribal Economy Strategy and project planning as well as input into funding applications.

Our Iwi Economy Business sustainability approach is Iwi and whānau led:

- Rangatiratanga sustainability of tāngata and whenua.
- Mahi employment for whānau.
- Kotahitanga interdependence and unity.
- Kaitiakitanga environmentally friendly using beneficial practices.
- **Mātauranga** knowledge, understanding, skills training and qualifications.

#### IWI ECONOMY BUSINESS SUSTAINABILITY MODEL



### **NATIVE NURSERY AND ORCHARD**

- Growing and harvesting Native Plants (Kānuka)
- Bee Apiary
- At Titiraukawa





#### WHĀNAU WHENUA

- Sustainable Harvesting, replanting native (Kānuka)
- Beehives on land
- Training and Employment
- · Whānau using their whenua



#### **SALES & MARKETING**

- · Tea, Oil, Water, Honey, Mulch
- Training and Employment
- We have the markets and the demand



#### **PRODUCTION**

- · Tea, Oil, Water, Honey products
- · Training and Employment
- At Titiraukawa



There have been some significant achievements in the area of the Tribal Economy over the past year. These include:

- Kenepuru Block 7 achieving organic 'Wild Harvest' status
- Export Order for 100kg Kānuka tea
- Investigation into nursery facility
- PGF Whenua Māori grant for Kānuka Distillery and Tea Drying Facility

#### **Upcoming initiatives**

- **Creating a Buzz** Over this coming year we are intending to build on the great work that whanau have been doing in getting trained in apiculture and taking this work to the next level. This will look at the options of forming a collective for honey production as well as investigate added value options such as organic honey, bee venom and other bee related products.
- Kānuka Organic Orchard at Titiraukawa we are looking to establish our own kānuka and native plant orchard to assist with export orders for tea, oil and floral water.
- **Draft plan for Titiraukawa** the image to the right shows a concept plan layout for the above Tribal Economy initiatives should funding for these projects be secured in future.

Finally, there are great opportunities for Ngāti Kuia whānau to be involved in a variety of Tribal Economy projects including:

Kānuka harvesting on whānau lands

- Mākete Pō promoting your business at night markets.
- Te Pūtahitanga funding several Ngāti Kuia whānau have received funding to develop their whanau business. Contact the iwi office if you want support for your application.
- Next cohort of apiculture training for whānau in August 2020.
- Register your interest in Horticulture and Nursery training as well as training for the Distillery and Tea Drying facility as these become established.

# Nā Ra Winiata, Commercial Advisor on behalf of the Tribal Economy team including Kereopa Ratapu and **Mark Moses**



Map of Distillery layout at Titiraukawa





### TE HOIERE ASSET HOLDING COMPANY LIMITED

Directors Report to the beneficiaries of Te Rūnanga o Ngāti Kuia

#### Overview of the Year to 31 March 2020

#### Lower Interest Rates = Investment Challenges

We expected investment returns to be low to the period to 31 March 2020. Add in Covid-19 and reduction of New Zealand's official cash rate (OCR) to 0.25%, and the result is we face very low investment returns for potentially a long period.

The 180 day term deposit rate on offer with ASB Bank Limited or SBS Bank Limited is 1.7% as at (July 2020).

Low term deposit rates mean shares continue to be an attractive investment option. As such, most share markets have bounced back to the levels they were pre-Covid-19 following significant drops as Covid-19 evolved. However, the share markets are volatile as we face Covid-19 and associated economic uncertainty.

Investing in commercial property is also increasingly difficult. Why is an existing vendor of a commercial property selling? How reliable is the Tenant?

We continue to explore options, but options are limited.

Fortunately, our existing assets have performed well despite Covid-19. Marine assets have had a minor reduction in return.

We have not incurred the expense of revaluing assets to boost the balance sheet, given that in 2021 we will have valuation costs to progress rent reviews due on ten school properties.

#### Woodbourne

Negotiations with New Zealand Defence Force for the Housing Estate and Airbase have been placed on hold since late 2019 pending a satisfactory response from the Crown to the PFAS contamination at Woodbourne Airbase.

We are continuing to press for a Crown response to this significant issue including a request for compensation due to the costs incurred on negotiations for an acquisition that is unlikely to progress. We will also challenge the Crown on significant opportunity cost.

#### **Tasman Aquaculture Marine Areas**

Resource Consents for Stage 2 waterspace have been very slow in issuing. Leases for two of four blocks are signed. Lessees for the other two blocks continue to be sought.

In contrast, the waterspace in stage 1 has been developed and seeded. Young mussels now growing on the lines that we own in conjunction with six other Te Tauihu iwi.

#### **Commercial Property**

All loans taken out to fund the purchase of 155 The Terrace will be fully repaid by 30 November 2020. Upon completion, full rental will flow into the accounts.

LINZ lease six floors at 155 The Terrace. Te Hoiere owns four floors, with another Landlord leasing the other two floors to LINZ. LINZ are renewing the lease of the other two floors for a further three years from August 2020 which was positive to hear. Our renewal of term with LINZ is not due until August 2023.

We continue to explore other commercial property options. However, there has been a lack of commercial properties which do not have a retail tenant focus. Further, our primary focus had been to try and progress Woodbourne Housing Estate until the full extent of PFAS contamination came to light. While there is no evidence of PFAS contamination at the Housing Estate, there is the stigma of the PFAS at the Airbase. The best scenario is acquisition of alternative Crown assets.

#### **Managed Funds**

We were over weighted in term deposits, and lacked commercial property options. As such, we reinvested \$2 million at the end of 2019 with JMIS Fund Managers. This investment suffered the initial impacts of Covid-19, but as at 1 July 2020 has bounced back and sits at \$1,812,639.00.

Given term deposit rates continue to be very low, we still favour further managed funds investment, but will focus on dividend yield and target companies which are more immune to Covid-19 effects. We will also stagger re-investment in managed funds.

We will take a long term focus with managed funds as we did previously. Shares are generally highly priced at present, but they still present a viable investment option with a basket of different investments.

#### **Marine Assets**

Marine Assets were performing as per budget until Covid-19 hit. We saw immediate effects on crayfish in January, given the closing of flights with China. We expect returns of our key species to be down as a result of Covid-19.

#### **RFR Properties**

We purchased our first right of first refusal (RFR) property at 2 Seymour Street, Blenheim. This is a 1024 square metre section with a rental property and is located across the road from Blenheim School.

#### **Financial Performance**

Our net profit increased compared to the same prior period. Our total equity has increased by \$1.5 million, representing nearly a 10% increase. Our growth in profit plus net assets has slowed and will be slow for the next year due to lower investment returns in most sectors.



# STATEMENT OF FINANCIAL PERFORMANCE

Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group

For the year ended 31 March 2020

Account	2020	2019
Income		
Fisheries & Marine Farming	421,968	469,626
Properties	1,731,212	1,680,545
Investment Income	599,552	912,491
Other Income	24,121	106,497
Total Income	2,776,854	3,169,158
Operational Expenses		
Trustee and Director Costs	260,798	273,035
Human Resource Costs	679,128	635,639
Office and Operations Expenses	365,865	277,201
Communications	31,094	24,362
Financial Services	344	27,823
Cultural Property Expenses (Net)	5,176	(874)
Depreciation and Gain/(Loss) on Disposal of Fixed Assets	121,899	62,706
Total Operational Expenses	1,464,304	1,299,891
Net Income Before Projects	1,312,550	1,869,267
Project Costs		
Grants and Distributions	161,749	169,067
Annual Plan Services and Projects	54,053	79,022
Te Hora Marae	(1,055)	2,833
Total Project Costs and Distributions	214,747	250,922
Net Surplus/(Deficit) After Projects	1,097,803	1,618,345
Trustees Income Before Tax	1,097,803	1,618,345
Taxation and Adjustments		
Income Tax Provision	270,447	340,169
Māori Authority Distribution Received	(315,000)	(262,500)
Total Taxation and Adjustments	(44,553)	77,669
Net Surplus/(Deficit) After Tax	1,142,356	1,540,676

Account	2020	2019
Movements in Value of Investment Portfolios		
First NZ Capital and JMIS	(389,747)	516,709
Total Movements in Value of Investment Portfolios	(389,747)	516,709
Extraordinary Income		
Aquaculture Settlement	0	3,174,945
Asset Re-valuation Gains / Losses	571,300	1,002,190
Total Extraordinary Income	571,300	4,177,135
Net Trustees Income for the Year	1,323,910	6,234,520

This page should be read in conjunction with the Notes to the Performance Report, and the Auditor's Report.

# STATEMENT OF FINANCIAL POSITION

Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group As at 31 March 2020

Account	31 Mar 2020	31 Mar 2019
Assets		
Current Assets		
Cash and Bank	1,912,888	1,348,711
Income Tax Receivable	281,206	192,255
Accounts Receivable	185,174	115,385
Term Deposits	15,095,568	20,062,371
Total Current Assets	17,474,836	21,718,721
Non-Current Assets		
Managed Funds	1,633,434	11,595
Property, Plant and Equipment and Investment Properties	30,965,543	30,251,251
Quota Shares	7,190,248	7,070,398
Joint Ventures, Limited Partnerships and Fisheries Companies	1,746,895	1,143,458
Total Non-Current Assets	41,536,119	38,476,702
Total Assets	59,010,955	60,195,423
Liabilities		
Current Liabilities		
Trade and Other Payables	275,897	242,084
Current Portion of Term Liabilities	223,729	999,279
Total Current Liabilities	499,626	1,241,363
Non-Current Liabilities		
ASB Bank - Term Loans	583,636	2,350,276
Total Non-Current Liabilities	583,636	2,350,276
Total Liabilities	1,083,262	3,591,639
Net Assets	57,927,694	56,603,784
Trust Equity		
Trust Capital	57,927,694	56,603,784
Total Trust Equity	57,927,694	56,603,784

This page should be read in conjunction with the Notes to the Performance Report, and the Auditor's Report.

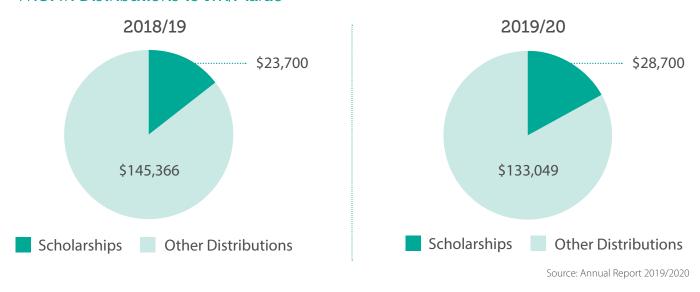
# STATEMENT OF CHANGES IN EQUITY

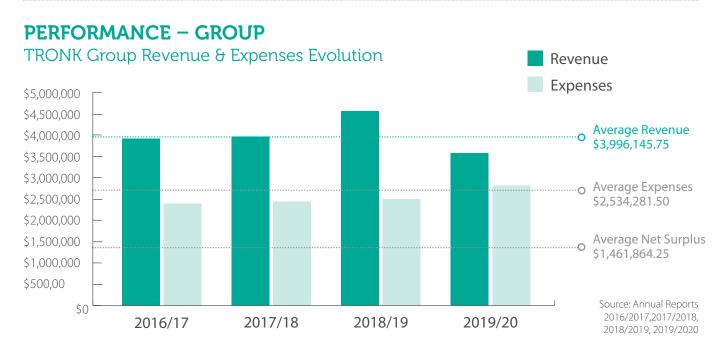
Te Rūnanga o Ngāti Kuia Trust - Post Settlement Group For the year ended 31 March 2020

Account	2020	2019
Trust Capital		
Opening Balance	56,603,784	50,369,264
Increases		
Trustees Income for the Period	1,323,910	6,234,520
Total Increases	1,323,910	6,234,520
Total Trust Capital	57,927,694	56,603,784

# **KEY OUTCOMES**

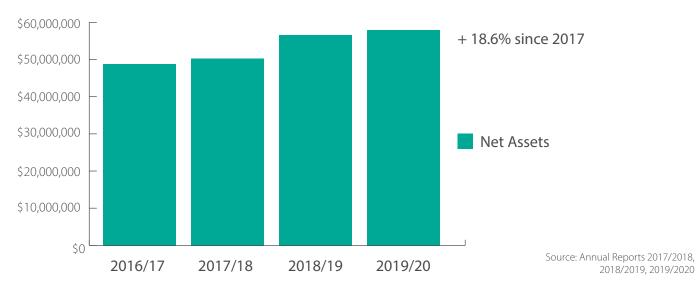
#### TRONK Distributions to Iwi/Marae





# **PERFORMANCE - GROUP ASSETS**

TRONK Group Net Assets Evolution



# **ASSETS**

# TRONK Group Assets - Value as at 31 March 2020



**CASH IN BANK** \$1,912,888



**TERM DEPOSITS** \$15,095,568



**PROPERTIES** \$30,281,668



MOANA/QUOTA SHARES \$7,870,636



INVESTMENTS IN FISHERIES COMPANIES/ MARINE FARMS \$1,421,169



PLANTATION TREES \$170,000



# **OTHERS**

Income tax receivable
Accounts receivable
Managed funds (in banks)
Other fixed assets
\$1,792,646





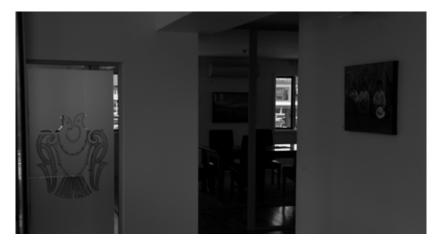












Tribal economy

MANDATE/ ORGANISATION <b>2020</b>	MANDATE HOLDER	MANDATE
Whakatŭ Marae	Waihaere Mason	Trustee
Te Tauihu Fisheries Forum Ministry of Primary Industries (MPI)	Wayne Hemi David Johnston	Representative
Te Tauihu Fisheries Forum (Customary), Ministry of Primary Industries (MPI)	Raymond Smith David Johnston	Representative
Nelson Iwi Arts and Heritage Advisory Kōmiti	Christine Hemi	Representative
Nelson Museum Iwi Kōmiti	Christine Hemi	Representative
Suter Art Gallery lwi Kōmiti	Christine Hemi	Representative
Nelson Marlborough lwi Health Board, Nelson Marlborough District Health Board	Vicky Thorn	Representative
Te Pūtahitanga Te Taumata	Gena Moses-Te Kani	Co-Chair
Te Pūtahitanga Iwi Rep	Waihaere Mason Huataki Whareaitu (Alternate)	Representative
Taonga Tūturu	Peter Meihana Awhina Twomey	Kurahaupō Representatives
Customary Fisheries Kaitiaki, Ministry of Primary Industries	Raymond Smith Te One Smith John Hart Wayne Hemi Lee Mason Keelan Walker	Kaitiaki
Aquaculture Settlement Negotiations, Te Tauihu Iwi Working Group	John Henderson	Negotiator
Negotiator, Woodbourne, Kurahaupō Iwi	Chris Royds David Johnston	Negotiator
MOE Properties	Chris Royds David Johnston	Negotiator
Iwi Wai Technical Working Group	Raymond Smith David Johnston	Advisor
Department of Conservation (DoC) Relationship	David Johnston Raymond Smith	Representative
National lwi Leaders Te Waka a Māui lwi Leaders Te Tauihu lwi Leaders	Waihaere Mason Huataki Whareaitu David Johnston (Support)	Representative
Nelson City Council Tasman District Council Marlborough District Council	Waihaere Mason David Johnston	Representative
Te Mātāwai Funding Group– Kurahaupō Rep.	Angie Stretch	Representative
Regional Intersectorial Forum (RIF)	David Johnston (Co-Chair) Rebecca Mason (Support)	Representative
Te Hoiere Project	Waihaere Mason (Chair) David Johnston (Support) Julia Eason (Support)	Representative
Kotahitanga mō te Taiao Alliance	David Johnston (Co-Chair) Raymond Smith	Representative
Tū Pono	Waihaere Mason	Kaumatua
Brook Waimārama Sanctuary Trust	Christine Hemi	Trustee on Sanctuary Trust/ Mandate Ngāti Kuia
Tui Nature Reserve	Raymond Smith	Representative
Tuia 250	Raymond Smith David Johnston (Support)	Trustee on Encounter Group/ Mandate Ngāti Kuia
Ministry of Education	Vanya George Wayne Hippolite David Johnston	Representative

# OPERATIONAL OBJECTIVES 2020 TO 2021









OBJECTIVE	MEASURE	WHEN	WHO
Undertake a Mandates Review	To complete a review of our Mandates	March 2021	Management / Risk and Audit Kōmiti
Undertake annual risk organisational assessment process for TRONK	Risk Assessment approved by TRONK Board	On-going	Management / Risk and Audit Kōmiti
Undertake Distribution Policy Review	Two yearly review completed and approved by TRONK Board	May 2020	THAHC Directors/Risk and Audit Kōmiti

# TRONK ANNUAL PLAN 2020

# NGĀTI KUIATANGA

GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO
	Ngāti Kuia Te Reo me ōna Tikanga Strategy implementation	Website updated	June 2020	Management Team Whakapapa Unit
	ппритентацоп	Te Pua Pods resourced	April 2020	Manager
	Ngāti Kuia publications completed	Pakauwera Publication e-pānui series continued	Ongoing	Management Team
Whakatipuranga		Publish Member Registration Booklet – Te Kohinga Pakohe	June 2020	Whakapapa Unit Manager
<b>Growing our people</b> Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions	Continue to foster relationship with local Kura, Te Kōhanga Reo, NMIT and Te Ataarangi	Subject to resourcing Selo contract services maintained	Ongoing	Management Team / Contractor
	Access to Ngāti Kuia Te Reo me ōna Tikanga	Subject to resourcing provide Reo Classes for Whakatū, Te Hora and Wairau	March 2021	Management Team Whakapapa Unit
		Develop resources for Ngāti Kuia Reo me onā Tikanga website	March 2021	Manager
······	Promote the use of all Ngāti Kuia Marae for hui	Wānanga, Hui and Events are held at our Marae	March 2021	Management Team
	Support/Maintain our Cultural Processes	Provide financial support for our cultural practitioners	March 2021	
Kotahitanga				Management Team
Unity within Ngāti Kuia is our strength Our relationships are sustained by our Tikanga		Provide Wānanga to develop practitioners and practices		- Whakapapa Unit Manager
		Provide input and advice for Ngāti Kuia Wānanga, Hui and Events		
	Maintain whakapapa registrations	Increase member registrations, currently 3,978 by 3%	March 2021	Management Team / Whakapapa Kōmiti Whakapapa Unit Manager
	Cultural Properties	Review and revise Cultural Property Management Plans and associated budgets	March 2021	Management Team
Tūrangawaewae	Taonga Tuku Iho Strategy	Provide Suitable Storage and Display Units for Taonga completed	March 2021	- Management Team
A place to be Ngāti Kuia Our Marae, Whenua and Kura are supported	Whare Tūpuna	Develop Project Plan for Whare Tupuna at Te Hora Marae	March 2021	Land Trustees / Management Team / Te Hora Marae Kōmiti/Whakapapa Unit Manager
	Provide appropriate Ngāti Kuiatanga Wānanga	Immersion Wānanga	March 2021	Management Team
		Ohu Matatahi a Kuia	April 2020	. Whakapapa Unit
		Tikanga/Kawa x 5	March 2021	Manager/Marae Manager
		Te Pua Development x 4	March 2021	

# TRONK ANNUAL PLAN 2020

#### HE TĀNGATA **GUIDING** ANNUAL **PRINCIPLES OBJECTIVE MEASURE WHEN WHO** Complete first wave of Organic Certification of **Develop Strategies** March 2021 on growing our whānau land Tribal Economy Enrol 12 whānau for 4th Cohort Bee Apiary July 2020 Management Course Team Formal training wānanga developed for kānuka, March 2021 harvesting subject to partnering with an approved provider Develop an Launch He Toki Pakohe Education Strategy July 2020 Whakatipuranga Management **Education Strategy Growing our people** Establish and resource the Mātauranga Team / Funded July 2020 Contractors Education Reference and Advocacy Group Our People live Te Reo Ngāti Kuia, Whakapapa Management Participate in the Te Kahui Mātauranga lwi On-going and Traditions Management Group Management/ Subject to resourcing implement/commence June 2020 Funded phase two of the He Toki Pakohe Education Contractors Strategy Maintain the image Actively promoting Pakohe for significant March 2021 development and occasions in Te Tauihu and footprint of Management Ngāti Kuia Team Progress the property plan development at March 2021 Wairau office including waka space Communication Develop a Communication Plan to streamline March 2021 Communication internal and external engagement Strategy Kotahitanga Advisor **Unity within Ngāti** Subject to external funding, produce Te Reo March 2021 Management Kuia is our strength documentary series Team Our relationships Communication Complete Brand Strategy review November are sustained by Advisor 2020 our Tikanga To Celebrate being Ngāti Kuia Weekend October 2020 Ngāti Kuia Management Team December Te Ipu Karea supported 2020 Distributions to iwi Education and Tertiary Grants distributed March 2021 Management members All other grants and sponsorships reported on September Team 2021 March 2021 Staff Professional All staff to have a personal development GM opportunity during the year Development Tūrangawaewae A place to be Develop an Iwi Complete all contract milestones for phase 1 of 1 July 2021 Management Ngāti Kuia Hauora Strategy the Hauora project Team/Project Team Our Marae, Whenua and Kura are supported To provide waka training wānanga experiences Management Training March 2021 in Te Tauihu Team Iwi Memberships Complete audit of new database information August 2020 Management Skills Database Team To host a kaumātua celebration at Te Hora Whānau Dec 2020 engagement Marae Management Team Support whānau day celebration at Kererū March 2021 Marae

# TRONK ANNUAL PLAN 2020

# **TE TAIAO**

GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO
Whakatipuranga	Resolve conflict regarding TTI fisheries	Participate in inter-iwi mediation	February 2021	Fisheries representatives
<b>Growing our people</b> Our People live Te Reo Ngāti Kuia, Whakapapa	Improve water quality within te Kupenga-a-	Assist Chairperson in contributing to Iwi Leaders/National Taiao Forums	Ongoing	
and Traditions	kuia	Engage with the National iwi chairs "Te Pou Taiao technical team"	Ongoing	Chairperson Taiao Team
		Participate in Te Hoiere River Catchment Project	March 2020	Management Team
	Kaitiaki Development	Create a strategy for improved skills, contracts and work opportunities for Kaitiaki	October 2020	- Taiao Team
Kotahitanga Unity within Ngāti	Develop the Taiao lwi	Review template (IMP) structure	March 2020	
<b>Kuia is our strength</b> Our relationships	Management Plan	cultural foot print mapping version one completed	June 2020	Taiao Team
are sustained by our Tikanga		Draft policies ready for feedback	August 2020	
	Improve access to sites and resources of	Advocate for permissive rules for Papakāinga development	December 2020	- Management
	importance to whānau	Identify risks to whānau from climate change	March 2020	Team
Türəngəyisəyisə	Build the Pakohe	Two Pakohe workshops contemporary and	October 2020	Raymond
Türangawaewae A place to be Ngāti Kuia	knowledge base	traditional held	February 2021	Smith
Our Marae, Whenua and Kura are supported	Local government and crown agency engagement	Mana whakahono a rohe agreements started with local councils	March 2021	- Management

		TE PŪTEA		
GUIDING PRINCIPLES	ANNUAL OBJECTIVE	MEASURE	WHEN	WHO
	Develop Strategies on growing our Tribal Economy	Continue pathway development for whānau initiatives	On-going	
		Subject to funding, establish a kānuka and other native plants processing facility	March 2021	
Whalestinusanes		Subject to funding, investigate and complete research and development of added-value products from the Apiary	March 2021	
Whakatipuranga Growing our people		Bee Course and Kānuka Harvest Wānanga completed	March 2021	Management
Our People live Te Reo Ngāti Kuia, Whakapapa and Traditions		Enable whānau members to generate income from all stages of production and processing of added-value products	March 2021	-
		Continue support of the small Māori business network and Mākete Pō	Ongoing	
		Subject to resourcing and consents, establish a native orchard next to Titiraukawa	March 2021	
Kotahitanga Unity within Ngāti Kuia is our strength	Grow our iconic footprint	Subject to resource consent, commence building of five residential dwellings at Nayland Road Nelson	March 2021	Directors / Management
		Preparation for the potential harvest of our plantation at Te Hora Pā Road in 2021/2022	Ongoing	
		Final conclusion to Woodbourne negotiations	March 2021	
Our relationships are sustained by our Tikanga		Due diligence completed on RFR Crown properties. Properties reviewed with commercial and cultural lens	Ongoing	
	Rent Reviews	To complete due diligence in preparation for the Terrace and School properties rental reviews	March 2021	Directors / Management
Tūrangawaewae A place to be Ngāti Kuia Our Marae, Whenua and Kura are supported	Ngāti Kuia Financial Assets	Assets presented at market value where known and practicable to members at the Annual General Hui	September 2020	- Management
	TRONK to achieve asset growth in line with SIPO: Group Target (\$80 million) by 2034 Opening year book value \$million	Annual SIPO approved and implemented	April 2020	- Directors
	Due diligence completed on Commercial property opportunities in Te Tauihu	New properties are purchased that align to our SIPO	On-going	- Directors
	Aquaculture Settlement	Develop Settlement Aquaculture Space via Maara Moana Company collective	On-going	Directors
	To explore Papakāinga housing solutions from outside providers	Develop Housing / Papakāinga solutions with Crown and iwi	March 2021	Management

# TRONK COMMUNICATION HIGHLIGHTS

# **FACEBOOK**

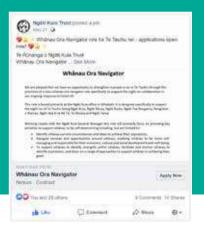








# TOP THREE FACEBOOK STORIES (All organic – No boosting)



Whānau Ora Navigator role for Te Tauihu Iwi – Applications open now



Te Tauihu Iwi Comms Video #8 -Danny Faifai singing 'Oh Mum'



Ngāti Kuia PGF Whenua Māori grant success







**ENGAGEMENT** 



**CLICKS** 



5,135 **REACH** 



**ENGAGEMENT** 



CLICKS

4.532

**REACH** 

**ENGAGEMENT** 



# **EPĀNUI**

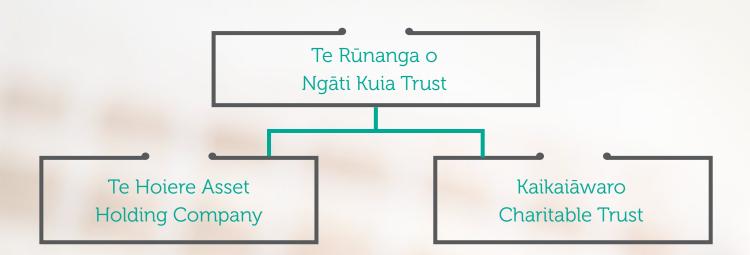


Latest ePānui – Haratua 2020 (average 50% open rate = 15% higher open rate than general EDM of this nature)

# MARANGA MAI



Latest Maranga Mai -June 2020



**Chairperson:** Waihaere Mason

**Vice Chairperson:** Huataki Whareaitu

Wayne Hemi **Trustees:** 

> Rebecca Mason Emma Walker Elaine Wilson

Kim Hippolite

**Management:** David Johnston

**Company/Financial:** Nicki Hemi Office: Lea Hemi

Whakapapa: Billy Wilson

Raymond Smith Te Taiao:

> Julia Eason Ngaire Kingi

Chris Royds

Wayne Hemi

### **TERTIARY GRANTS 2020**

Name Course

Aaron Hemi

Early Childhood **Amy Bradford** Angie Bird Early Childhood

Belinda Mataele Teaching Brooke McCormack Law

**Caleb Simpkins** Medicine and Surgery

Cavell Hemi Global Change

Charquera Tobin Science

Edan Taufitu-Moses Applied Science (Medical Imaging Technology)

Ellie Sanson Nursing and Health Science

Eniselina Pale **Health Sciences Ethan Wells** Medicine and Surgery

**Jackie Simpkins** Midwifery

Jennah Rameka Arts - Māori Knowledge

Joanna Huntley **ECE Upgrade** 

Jodi Kohu Poutuarongo Whakaakoranga Kōhungahunga

Jordan Beck Arts - Politics Joshua Mead Engineering Karen Wells Education Kelly Gibbons Teaching Kim Hippolite **Teaching** Kimiora Winiata Arts

Lateisha Chant Oral Health Theraphy

Lily McMillian Arts-International Relations and German

Lily Sanson **Civil Engineering** Lisa Totoro **Bicultural Social Work** 

Luca Orlowski Sports Science Lucas Baker Heke Reo

Lucy Sanson Resorce and Environmental Management

Madi Williams History Marcia Hawea Commerce

Matawai Winiata Career Preparation

Mei-Lein Wells

Michael Whareaitu Māori and Indigenous Leadership

Paige Byers-Hemi **Dental Assisting** Raiha Cook **Health Sciences** 

Raymond Forrester Sports Preformance and Conditioning

Riki Baker Chiropractic

Roimata Sam Poutuarongo Whakaakoranga Kōhungahunga

Sari Robb Law and Criminal Justice Shalagh Wilson Sports and Recreation

Simeon Wilson Dentistry

**Biomedical Science** Summer-Rose Malietoa

Te Ata Tuhimata Commerce **Thomas Gapper** Barbering Ti-A-Phyllis Chettleburgh Nursing

Wilson Pearse **Environmental Management** 

### Mai i te aka i te tautamawahine ki te matau i te taitamatane o te Tauihu o Te Waka a Māui

# Ka horopa ai Te Kupenga a Kuia me tū Ngāti Kuia He iwi Pakohe, he iwi Karakia e

Ko ngā hononga pono	Tikanga – to uphol Whanaungatanga,	d Ngāti Kuiatanga throug Manaakitanga	h the principles of Mai	na, Kotahitanga,
Values	Whakatipuranga – make us uniquely N	<i>"Growing what is Ngāti i</i> Ngāti Kuia	Kuia" As an Iwi we are	thriving in all things that
Ko ngā Pou Strategic Focus	Ngāti Kuiatanga Our Identity	He Tāngata Our People	Te Taiao Our Environment	Te Pūtea Our Assets
	Kia tū te Iwi	Kia ora he tāngata	Kia whakapuāwai te taiao	Kia nui rawa atu te pūtea
Till	Strong, adaptable and enduring	Healthy, wealthy and educated	Thriving and abundant	Prosperous, astute and ethical
Whakatipuranga Growing our people	Our People live te reo Ngāti Kuia, whakapapa and traditions	Our people govern and manage our organisation	Our Kaitiaki have the capacity to manage and protect our taonga	Our people manage our iwi commercial assets, their own businesses and provide employment opportunities
Kotahitanga Unity with Ngāti Kuia and others is our strength	Our relationships are sustained by our tikanga	Central and local government have been influenced to provide services to our people	Our taonga have been managed and protected through partnerships	Our group assets have grown through investments including joint ventures and partnerships with iwi and others
T <mark>ūrangawaewae</mark> A place to be Ngāti Kuia	Our marae, whenua and kura are supported	Ngāti Kuia has robust sustainable organisations	Te Kupenga-a-Kuia sustains people	Our economic development benefits Te Kupenga-a-Kuia
accessible to N 3. Te Matatini 20 participating	a (whakapapa, o, tikanga, kawa) vi 25 hosting and cauranga and Te	<ol> <li>Hauora strategy ressustainable</li> <li>Communication Streeffective and embers development</li> <li>Growing our iconic presence</li> <li>Iwi Management Pland implemented</li> </ol>	ategy 2. dded hip 3. profile and 4.	Manawhakahonoa rohe completed and implemented Co-leadership of the Te Hoiere Landscape Project Grow our lwi/Tribal Economy through advocacy and support for whānau land Increasing our lwi net worth

Pūkorero ake ana te Pakohe nō Tuaukiuki Mai te manawa whenua o Papatūānuku He toka māori tōna hanga Na runga ana I ngā ia Parawhenuamea E wahaina atu ki ngā tai a Kōmitimititia ana Ka tīkina, ka ōroia ki a whakaahuatia Ka hua mai, me he uri Ngāti Kuia He Iwi Pakohe, He Iwi Karakia e Taria te wa kei taku aro Pakohe forged in ancient times born of Earth
Mother natural and pure. Transported by the river
to the meeting of the waters Gathered up,
manipulated, and shaped into a proud resource of
Ngāti Kuia te iwi Pakohe













Photos by: Melissa Banks Photography

